

Grupo Financiero BBVA Bancomer, S.A. de C.V. and Subsidiaries
(Subsidiary of Banco Bilbao Vizcaya Argentaria, S.A.)

Consolidated Financial Statements

for the Years Ended December 31, 2016 and 2015,
and Independent Auditors' Report Dated February 24, 2017

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Independent Auditors' Report to the Board of Directors and Stockholders of Grupo Financiero BBVA Bancomer, S.A. de C.V.

Opinion

We have audited the accompanying consolidated financial statements of Grupo Financiero BBVA Bancomer, S.A. de C.V. and subsidiaries (subsidiary of Banco Bilbao Vizcaya Argentaria, S.A.) (the "Financial Group"), which comprise the consolidated balance sheets as of December 31, 2016 and 2015 and the consolidated statements of income, changes in stockholder's equity and cash flows for the years then ended, and a summary of significant accounting policies and other explanatory information.

In our opinion, the accompanying consolidated financial statements of Grupo Financiero BBVA Bancomer, S.A. de C.V. and subsidiaries for the years ended December 31, 2016 and 2015 have been prepared, in all material respects, in accordance with the accounting criteria prescribed by the Mexican National Banking and Securities Commission and the Mexican National Insurance and Bonding Commission (the "Commissions") through the "General Provisions Applicable to Financial Group Holding Companies, Credit Institutions, Brokerage Houses, Multiple Purpose Entities and Insurance and Bonding" ("the Accounting Criteria").

Basis for Opinion

We conducted our audits in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *"Auditor's Responsibilities for the Audit of Consolidated Financial Statements"* section of our report. We are independent of the Financial Group in accordance with the International Ethics Standards Board for Accountants' Code of Ethics for professional Accountants (IESBA Code) and with the Ethics Code issued by the Mexican Institute of Public Accountants (IMCP Code), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code and IMCP Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Other matter

The accompanying consolidated financial statements have been translated into English for the convenience of users.

Responsibilities of Management and Those Charged with Corporate Governance for the Consolidated Financial Statements

The Financial Group's Management is responsible for the preparation of the accompanying consolidated financial statements in accordance with the Accounting Criteria, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, Management is responsible for assessing the Financial Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting, unless management either intends to liquidate the Financial Group or to cease operations, or has no realistic alternative but to do so.

Those charged with corporate governance are responsible for overseeing the Financial Group's financial reporting process.

Auditors' Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgement and maintain professional skepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or override of internal control.

Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Financial Group's internal control.

Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.

Conclude on the appropriateness of Management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Financial Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditors' report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditors' report. However, future events or conditions may cause the Financial Group to cease to continue as a going concern.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provided those charged with governance officers with a declaration to the effect that we have fulfilled applicable ethical requirements regarding our independence and have reported all the relations and other issues that could be reasonably expected to bear on our independence and, when applicable, the respective safeguards.

Galaz, Yamazaki, Ruiz Urquiza, S.C.

Member of Deloitte Touche Tohmatsu Limited

C.P.C. Ernesto Pineda Fresán

Mexico City, Mexico

February 24, 2017

Consolidated Balance Sheets

At December 31, 2016 and 2015 | (In millions of Mexican pesos)

Assets	2016	2015
Funds available	\$ 186,802	\$ 150,156
Margin accounts	8,998	2,774
Investment in securities:		
Trading	291,986	300,374
Available-for-sale	159,075	147,947
Held to maturity	92,658	96,633
	543,719	544,954
Receivables from repurchase agreements	5,528	17,256
Derivatives:		
Trading	148,957	95,854
Hedging	18,934	13,279
	167,891	109,133
Valuation adjustments derived from hedges of financial assets	262	2,137
Performing loan portfolio:		
Commercial loans:		
Business or commercial activity	409,974	343,454
Financial entities	19,606	15,870
Government entities	142,641	137,515
	572,221	496,839
Consumer loans	247,534	219,439
Mortgage loans		
Residential and non-residential	166,694	150,959
Low income	14,821	16,883
	181,515	167,842
Total performing loan portfolio	1,001,270	884,120
Non-performing loans:		
Commercial loans:		
Business or commercial activity	6,000	5,159
Financial entities	322	499
Government entities	1	1
	6,323	5,659
Consumer loan	8,754	7,433
Mortgage loan		
Residential and non-residential	6,828	7,208
Low income	853	1,105
	7,681	8,313
Total non-performing loan portfolio	22,758	21,405
Total loan portfolio	1,024,028	905,525
Allowance for loan losses	(30,056)	(27,386)
Loan portfolio (net)	993,972	878,139
Premium debtor, net	5,139	2,741
Accounts receivable to reinsurers and rebonding companies, net	127	143
Benefits receivable from securitization transactions	197	1,136
Receivables, sundry debtors and prepayments, net	80,586	61,307
Foreclosed assets, net	3,866	5,662
Property, furniture and equipment, net	42,648	39,730
Equity investments	1,427	1,707
Deferred taxes, net	15,436	13,770
Other assets:		
Deferred charges, prepaid expenses and intangibles	15,483	16,194
Other short and long term assets	3,025	3,526
	18,508	19,720
Total assets	\$ 2,075,106	\$ 1,850,465

Liabilities	2016	2015
Deposits:		
Demand deposits	\$ 754,498	\$ 678,466
From general public	169,943	146,917
Money market	23,806	28,892
	193,749	175,809
Bank bonds	79,990	91,220
Inactive global deposits account	3,170	2,501
	1,031,407	947,996
Interbank loans and loans from other entities:		
Payable on demand	413	1,571
Short-term	8,619	12,903
Long-term	10,172	6,364
	19,204	20,838
Technical reserves	140,296	128,377
Payables from repurchase agreements	261,371	242,393
Security loans	1	1
Collateral sold or delivered in guarantee:		
Security loans	34,416	36,898
	34,416	36,898
Derivatives:		
Trading	148,027	100,229
Hedging	11,009	7,868
	159,036	108,097
Valuation adjustments derived from hedges of financial liabilities	5,095	4,536
Accounts payable to reinsurers and rebonding companies, net	77	67
Other payables:		
Employee profit sharing (PTU) payable	305	145
Payables from transaction settlement	59,192	39,742
Payables for collateral received in cash	36,271	26,599
Payable income tax	1,318	2,327
Accrued liabilities and other	36,313	28,682
	133,399	97,495
Subordinated debt	93,185	77,958
Deferred credits and advance collections	7,754	7,535
Total liabilities	1,885,241	1,672,191
Stockholders' equity		
Subscribed capital:		
Paid-in capital	9,799	9,799
Share premium	79,333	79,333
	89,132	89,132
Earned capital:		
Capital reserves	204	204
Results from prior years	64,860	53,906
Unrealized gains on available-for-sale securities	(3,168)	(384)
Result from valuation of cash flow hedges	141	550
Result from conversion of foreign subsidiaries	440	343
Re-measurements of defined benefits to employees	(2,568)	-
Net income	40,787	34,485
	100,696	89,104
Majority stockholder's equity	189,828	178,236
Non-controlling interest in consolidated subsidiaries	37	38
Total stockholders' equity	189,865	178,274
Total liabilities and stockholders' equity	\$ 2,075,106	\$ 1,850,465

Memorandum accounts

(See Note 3)

Transactions on behalf of third parties		
	2016	2015
Customer cash balances	\$ 239	\$ 229
Customer transaction settlements	8,474	5,725
	8,713	5,954
Customer securities:		
Held-in-custody	875,133	819,532
Securities and notes held-in-guarantee	42	9
	875,175	819,541
Transactions on behalf of customers:		
Customer option purchase transactions	147	358
Collateral received on behalf of clients	183	358
	330	716
Investment banking transactions on behalf of third parties, net	889,097	62,129
Total transactions on behalf of third parties	\$ 1,773,315	\$ 888,340
Financial Group's own transactions		
	2016	2015
Contingent assets and liabilities	\$ 85	\$ 58
Credit commitments	553,195	458,700
Assets in trust or under mandate:		
In trust	444,179	378,328
Under mandate	24,897	24,926
	469,076	403,254
Assets in custody or under administration	182,284	194,318
Collateral received by the Financial Group	45,516	116,383
Collateral received and sold or pledged by the Financial Group	44,752	104,440
Uncollected earned interest derived from non-performing loans	7,762	11,335
Other record accounts	3,400,699	2,889,523
Total Financial Group's own transactions	\$ 4,703,369	\$ 4,178,011
	2016	2015
Historical paid-in capital	\$ 1,020	1,020
Shares delivered in custody (units)	15,838,694,806	15,838,694,806

"These balance sheets, consolidated with those of the financial entities and other companies forming part of the Financial Group and which can be consolidated, were prepared according to Accounting Principles applicable to Financial Group Holding Companies issued by the Mexican National Banking and Securities Commission according to Article 30 of the Mexican Financial Groups Law, of general and compulsory observance, consistently applied, reflecting the operations conducted by the holding company and the financial entities and other companies forming part of the Financial Group and which can be consolidated as of the dates stated above, which were carried out and valued according to sound practices and applicable legal and administrative dispositions."

"These consolidated balance sheets were approved by the Board of Directors under the responsibility of the signatories."

Eduardo Osuna Osuna
Chief Executive Officer

Luis Ignacio de la Luz Dávalos
Chief Financial Officer

Natalia Ortega Gómez
General Director, Internal Audit

José Homero Cal y
Mayor García
Director,
Corporate Accounting

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The accompanying notes are an integral part of these consolidated financial statements.

Consolidated Statements of Income

For the years ended December 31, 2016 and 2015 | (In millions of Mexican pesos)

	2016	2015
Premium income, net	30,552	27,372
Interest expense	(34,633)	(27,940)
Net increase in technical reserves	(11,022)	(10,528)
Accident rate, claims, and other contractual obligations, net	(16,502)	(13,397)
Net interest income	113,335	100,997
Allowance for loan losses	(32,434)	(28,482)
Net interest income after allowance for loan losses	80,901	72,515
Commission and fee income	35,008	32,788
Commission and fee expense	(12,342)	(11,508)
Net gain on financial assets and liabilities	5,026	4,182
Other operating income (expense)	790	795
Administrative and promotional expenses	(55,920)	(53,270)
Net operating income	53,463	45,502
Share in net income of unconsolidated subsidiaries and associates	24	78
Income before income taxes	53,487	45,580
Current income tax	(13,544)	(15,882)
Deferred income tax	(28)	4,788
Income before discontinued operations	39,915	34,486
Discontinued operations	871	-
Income before non-controlling interest	40,786	34,486
Non-controlling interest	1	(1)
Net income	\$ 40,787	\$ 34,485

"These statements of income of the holding company, consolidated with those of the financial entities and other companies forming part of the Financial Group and which can be consolidated, were prepared according to Accounting Principles applicable to Financial Group Holding Companies issued by the Mexican National Banking and Securities Commission, according to Article 30 of the Mexican Financial Groups Law, of general and compulsory observance, consistently applied, reflecting all of the revenues and expenses derived from the operations conducted by the holding company and the financial entities and other companies forming part of the Financial Group and which can be consolidated as of the dates stated above, which were carried out and valued according to sound practices and applicable legal and administrative dispositions."

"These consolidated income statements were approved by the Board of Directors under the responsibility of the signatories."

Eduardo Osuna Osuna
Chief Executive Officer

Luis Ignacio de la Luz Dávalos
Chief Financial Officer

Natalia Ortega Gómez
General Director, Internal Audit

José Homero Cal y Mayor García
Director,
Corporate Accounting

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Consolidated Statements of Changes in Stockholders' Equity

For the years ended December 31, 2016 and 2015 | (In millions of Mexican pesos)

	Subscribed Capital		Capital Reserves	Prior Years Results from	
	Paid-in Capital	Premium Share			
Balances at December 31, 2014	\$ 9,799	\$ 79,333	\$ 204	\$ 44,376	
Changes due to stockholders' decisions-					
Transfer of net income to results from prior years	-	-	-	31,005	
Cash dividends paid	-	-	-	(21,475)	
Total	-	-	-	9,530	
Comprehensive income-					
Net income	-	-	-	-	
Result from valuation of securities available-for-sale	-	-	-	-	
Result from valuation of cash flow hedges	-	-	-	-	
Result from conversion of foreign subsidiaries	-	-	-	-	
Total	-	-	-	-	
Balances at December 31, 2015	9,799	79,333	204	53,906	
Changes due to stockholders' decisions-					
Transfer of net income to results from prior years	-	-	-	34,485	
Cash dividends paid	-	-	-	(23,531)	
Total	-	-	-	10,954	
Comprehensive income-					
Net income	-	-	-	-	
Result from valuation of securities available-for-sale	-	-	-	-	
Result from valuation of cash flow hedges	-	-	-	-	
Result from conversions of foreign subsidiaries	-	-	-	-	
Re-measurements of defined benefits to employees	-	-	-	-	
Total	-	-	-	-	
Balances at December 31, 2016	\$ 9,799	\$ 79,333	\$ 204	\$ 64,860	

"These statements of changes in stockholders' equity, consolidated with those of the financial entities and other companies forming part of the Financial Group and which can be consolidated, were prepared according to Accounting Principles applicable to Financial Group Holding Companies issued by the Mexican National Banking and Securities Commission, according to Article 30 of the Mexican Financial Groups Law, of general and compulsory observance, consistently applied, reflecting all of the movements in equity accounts derived from the operations conducted by the holding company and the financial entities and other companies that form part of the Financial Group and which can be consolidated, as of the dates stated above, which were carried out and valued according to sound practices and applicable legal and administrative dispositions."

"These consolidated statements of changes in stockholders' equity were approved by the Board of Directors under the responsibility of the signatories."

Eduardo Osuna Osuna
Chief Executive Officer

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The accompanying notes are an integral part of these consolidated financial statements.

Earned Capital							
	Unrealized Gains on Available for Sale Securities	Result from Valuation of Cash Flow Hedges	Result from Conversion of Foreign Subsidiaries	Re-measurements of defined benefits to employees	Net Income	Non-controlling Interest	Total Stockholders' Equity
	\$ 1,207	\$ 707	\$ 204	\$ -	\$ 31,005	\$ 37	\$ 166,872
	-	-	-	-	(31,005)	-	-
	-	-	-	-	-	-	(21,475)
	-	-	-	-	(31,005)	-	(21,475)
	-	-	-	-	34,485	1	34,486
	(1,591)	-	-	-	-	-	(1,591)
	-	(157)	-	-	-	-	(157)
	-	-	139	-	-	-	139
	(1,591)	(157)	139	-	34,485	1	32,877
	(384)	550	343	-	34,485	38	178,274
	-	-	-	-	(34,485)	-	-
	-	-	-	-	-	-	(23,531)
	-	-	-	-	(34,485)	-	(23,531)
	-	-	-	-	40,787	(1)	40,786
	(2,784)	-	-	-	-	-	(2,784)
	-	(409)	-	-	-	-	(409)
	-	-	97	-	-	-	97
	-	-	-	(2,568)	-	-	(2,568)
	(2,784)	(409)	97	(2,568)	40,787	(1)	35,122
	\$ (3,168)	\$ 141	\$ 440	\$ (2,568)	\$ 40,787	\$ 37	\$ 189,865

Consolidated Statements of Cash Flows

For the years ended December 31, 2016 and 2015 | (In millions of Mexican pesos)

	2016	2015
Adjustments derived from items not involving cash flows:		
Profit or loss derived from the valuation of investment and financing activities	100	108
Depreciation of property, furniture and equipment	3,211	2,443
Amortization of intangible assets	1,911	1,481
Technical reserves	11,022	10,528
Provisions	791	(1,940)
Current and deferred income taxes	13,572	11,094
Share in net income of unconsolidated subsidiaries and associates	(24)	(78)
Non-controlling interest	-	1
	71,370	58,122
Operating activities:		
Change in margin accounts	(5,925)	1,186
Change in investments in securities	4,650	(8,238)
Change in receivables from repurchase agreements	11,728	(14,691)
Change in derivatives (assets)	(53,103)	(10,784)
Change in loan portfolio (net)	(90,658)	(78,689)
Changes in premium debtor (net)	(2,398)	239
Changes in reinsures and rebonding companies (net) (asset)	16	(11)
Change in benefits receivable from securitization transactions	939	29
Change in foreclosed assets (net)	1,796	1,160
Change in other operating assets (net)	(19,827)	(388)
Change in deposits	55,438	137,495
Change in interbank loans and loans from other entities	(1,916)	(29,164)
Change in technical reserves	896	-
Change in payables from repurchase agreements	18,978	(13,799)
Change in collaterals sold or delivered in guarantee	(2,482)	(1,297)
Change in derivatives (liabilities)	47,798	6,283
Changes in payables to reinsures and rebonding companies (net)	9	11
Change in subordinated debt	(7)	(1,146)
Change in other operating liabilities	30,416	26,136
Change in hedging instruments (of hedged items related to operation activities)	(1,725)	(2,681)
Income taxes paid	(14,553)	(12,900)
Net cash used in operating activities	(19,930)	(1,249)
Investing activities:		
Proceeds from disposals of property, furniture and equipment	172	67
Payments for the acquisition of property, furniture and equipment	(6,286)	(13,183)
Proceeds from disposals of equity investments	259	1
Payments for the acquisition of equity investments	-	(121)
Collection of cash dividends	68	110
Proceeds from disposal of long-lived assets available-for-sale	-	376
Payments for the acquisition of intangible assets	(2,345)	(1,297)
Net cash used in investing activities	(8,132)	(14,047)
Financing activities:		
Cash dividends paid	(23,531)	(21,475)
Net cash used in financing activities	(23,531)	(21,475)
Net increase in cash and cash equivalents	19,777	21,351
Cash flow adjustments from exchange rate fluctuations	16,869	4,586
Cash and cash equivalents at the beginning of the period	150,156	124,219
Cash and cash equivalents at the end of the period	\$ 186,802	\$ 150,156

"These statements of cash flows, consolidated with those of the financial entities and other companies forming part of the Financial Group that can be consolidated, were prepared in accordance with the Accounting Principles applicable to Financial Group Holding Companies issued by the Mexican National Banking and Securities Commission, according to Article 30 of the Mexican Financial Groups Law, of general and compulsory observance, consistently applied, reflecting the receipts and disbursements of cash derived from the transactions performed by the holding company and the financial entities and other companies which form part of the Financial Group and which can be consolidated, during the aforementioned periods, which were carried out and valued in accordance with sound practices and applicable legal and administrative provisions."

"These consolidated statements of cash flows were approved by the Board of Directors under the responsibility of the signatories."

Eduardo Osuna Osuna
Chief Executive Officer

Luis Ignacio de la Luz Dávalos
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The accompanying notes are an integral part of these consolidated financial statements.

Notes to Consolidated Financial Statements

For the years ended December 31, 2016 and 2015 | (In millions of Mexican pesos)

1. Incorporation and corporate purpose

Grupo Financiero BBVA Bancomer, S.A. de C.V. and Subsidiaries (the "Financial Group") is a direct subsidiary of Banco Bilbao Vizcaya Argentaria, S.A. ("BBVA"). The Financial Group has been authorized by the Mexican Treasury Department ("SHCP") to be incorporated and operate as a financial group under the terms established by the Mexican Financial Groups Law, subject to monitoring by the Mexican National Banking and Securities Commission (the "Commission"). Its operations consist of rendering full service banking, acting as intermediary in the stock market, and acquiring and managing shares issued by insurance, pension and bonding entities, leasing and financial factoring companies, and investment funds and by any other types of financial associations or entities, or by entities determined by the SHCP, based on the Mexican Financial Groups Law. The transactions of the Financial Group are regulated by the Commission, the Mexican Credit Institutions Law, the Mexican Securities Exchange Law and the unconsolidated subsidiaries are regulated, depending on their activity, by the Commission, the Mexican National Insurance and Bonding Commission ("CNSF"), and other applicable laws and general rules issued by Banco de México (the "Central Bank of Mexico" or "Banxico").

By law, the Financial Group has unlimited liability for the obligations and losses of each of its subsidiaries.

The Commission, as regulator of financial groups, is empowered to review the financial information of the Financial Group and can request changes thereto.

The main regulatory provisions require credit institutions to maintain a minimum capital ratio in relation to the credit and market risks of their operations, comply with certain limits with respect to deposit acceptance, debentures and other kinds of funding, which may be denominated in foreign currency, and establish minimum limits for paid-in capital and capital reserves, with which the Financial Group complies satisfactorily through its subsidiary, BBVA Bancomer, S.A., Institución de Banca Múltiple, Grupo Financiero BBVA Bancomer ("BBVA Bancomer").

During 2016, the principal macroeconomic indicators underwent certain changes, among them, accumulated inflation in 2016 was 3.38% compared to 2.10% in 2015, and Gross National Product (GNP), which was expected to increase by between 2.5% and 1.9%, increased by 0.6% in 2016. Also, given the state of international oil prices, towards the end of 2016, the Mexican peso suffered a significant depreciation of 17% against the US dollar, going from \$16.35 Mexican pesos per US dollar at the close of 2015 to \$20.62 Mexican pesos per US dollar as of December 31, 2016.

Significant events 2016 -

During a meeting of the Board of Directors on December 14, 2016, agreement was reached to appoint KPMG Cárdenas Dosal, S.C., as the external auditor of the Financial Group to perform the audit of the consolidated financial statements from 2017. This decision was taken in line with corporate governance guidelines recommending periodic rotation of the external auditor, on the proposal of the Audit Committee.

Explanation added for translation into English

The accompanying consolidated financial statements have been translated from the original statements prepared in Spanish into English for use outside of Mexico. The accounting policies used to prepare the accompanying financial statements and used by the Financial Group are in accordance with the financial accounting and reporting requirements prescribed by the Commission but not in accordance with Mexican Financial Reporting Standards ("MFRS" or "NIF"), and may differ in certain significant respects from the financial reporting standards accepted in the country of use.

2. Basis of preparation

Monetary unit of the financial statements - The consolidated financial statements and Notes as of December 31, 2016 and 2015 and for the years then ended include balances and transactions in pesos of different purchasing power.

Comprehensive income - This is composed of the net result of the year, plus other items representing a gain or loss from the same period, which, in accordance with the accounting practices followed by the Financial Group, are presented directly in stockholders' equity, such as the result from valuation of securities available-for-sale, the result from the valuation of cash flow hedges, recognition in the allowance for loan losses of commercial portfolio due to change in classification methodology and the result from conversion of foreign subsidiaries and the valuation effect of equity in subsidiaries.

Consolidation of financial statements - The accompanying consolidated financial statements include the financial statements of the Financial Group and those of its subsidiaries over which control is exercised. Equity investments are measured according to the equity method in conformity with the accounting criteria prescribed by the Commission. All significant intercompany balances and transactions have been eliminated in consolidation.

As of December 31, 2016 and 2015, the consolidated subsidiaries of the Financial Group are as follows:

Company	Ownership percentage in consolidation	Activity
BBVA Bancomer, S.A., Institución de Banca Múltiple and Subsidiaries ("BBVA Bancomer")	99.99%	Full-service banking
Casa de Bolsa BBVA Bancomer, S.A. de C.V. (the "Brokerage House")	99.99%	Stock market intermediation
BBVA Bancomer Operadora, S.A. de C.V. and Subsidiaries	99.99%	Provider of personnel services to Bancomer
BBVA Bancomer Servicios Administrativos, S.A. de C.V. and Subsidiary	99.99%	Provider of personnel services to Bancomer
BBVA Bancomer Gestión, S.A. de C.V., Sociedad Operadora de Fondos de Inversión	99.99%	Investment fund administrator
Hipotecaria Nacional, S.A. de C.V., Sociedad Financiera de Objeto Múltiple, Entidad Regulada and Subsidiary	99.99%	Mortgage Credit and Appraisals
Seguros BBVA Bancomer, S.A. de C.V. and Subsidiaries ("Seguros BBVA Bancomer")	99.99%	Insurance company
Pensiones BBVA Bancomer, S.A. de C.V. and Subsidiaries	99.99%	Insurance institution specializing in pensions
BBVA Bancomer Seguros Salud, S.A. de C.V.	99.99%	Insurance institution specializing in health care

Principal differences between the consolidated financial statements and the financial statements presented to Banco Bilbao Vizcaya Argentaria, S.A. (BBVA) (unaudited) - In conformity with article 182 of the Provisions of Credit Institution, the main differences between the General Provisions Applicable to Credit Institutions and International Financial Reporting Standards ("IFRS"), which are used to prepare the consolidated financial statements of BBVA (holding company), are as follows:

- a) **Effects of inflation:** Under IFRS, the effects of inflation are recognized the economic environment of a country is considered to be highly inflationary. Given the low inflation rates in Mexico over recent years, the effects derived from the recognition of inflation under the criteria of the Commission up to 2007 are eliminated under IFRS.

- b) **Loan loss reserves:** Under IFRS, the loan portfolio should be analyzed to determine the credit risk to which the Financial Group is exposed by estimating the need for reserves to cover impairments in value. Therefore, corporate criteria must be used to classify risks in the commercial portfolio; these criteria differ from those established by the Commission for the determination of loan loss reserves.
- c) **Variations in assumptions for labor obligations:** Under IFRS, the variations in assumptions generated due to increases or reductions in the current value of the obligations or due to variations in the fair value of assets, are applied against stockholders' equity, whereas the accounting criteria of the Commission establishes that such variances should be recognized directly to results.

For further information on the monetary effects of these differences, please consult www.bancomer.com/informacioninversionistas.

3. Significant accounting policies

The accounting policies applied by the Financial Group comply with the accounting criteria established by the Commission in the "General Provisions Applicable to the holding companies of financial groups subject to Commission supervision" (the "Provisions"), the "General Provisions applicable to Credit Institutions" (the "Provisions Applicable to Credit Institutions"), the "Insurance and Bonding Circular" (the "CUSF") the "General Provisions applicable to Brokerage Houses" (the "Provisions Applicable to Brokerage Houses"), the "General provisions applicable to investment funds and the people rendering their services to them" and the "General Provisions applicable to Multiple Purpose Entities" and which establish a general purpose framework for financial information that requires management to make certain estimates and utilize certain assumptions to value certain items included in the financial statements and make the necessary disclosures. While the estimates and assumptions used may differ from their final results, management believes they were appropriate under the circumstances.

In conformity with Accounting Criterion A-1, Basic scheme of the collective accounting criteria applicable to credit institutions, issued by the Commission, the Financial Group's accounting shall be based on MFRS as defined by the Mexican Board for Financial Reporting Standards Board ("CINIF"), except when in the Commission's judgment, a specific regulation or Accounting Criterion must be applied in order to appropriately reflect the specialized operations carried out by the Company.

The regulations of the Commission referred to in the preceding paragraph set forth standards for the recognition valuation, presentation and, if applicable, disclosure, related to specific headings of the consolidated financial statements, as well as the standards applicable to their preparation.

In this regard, the Commission clarifies that the application of accounting criteria, or the concept of supplemental application, will not apply in the case of transactions which, by express provision of law, are not permitted or are prohibited or, moreover, are not expressly authorized.

The following is a description of the principal accounting policies followed by the Financial Group:

Changes in accounting policies -

Changes in the Commission's Accounting Criteria-

Amendments to the accounting criteria issued by the Commission

On November 9, 2015, various amendments to the accounting criteria for credit institutions were published in the Federal Official Gazette. The purpose of these amendments is to make the necessary adjustments to the accounting criteria for credit institutions for the operations they perform, in order to have reliable financial information. These amendments went into effect on January 1, 2016.

The most significant changes are described below:

- a. Accounting Criterion C-5, Consolidation of special purpose entities, is eliminated.
- b. The following standards are incorporated into the Commission's accounting criteria: NIF C-18, Obligations Associated with the Retirement of Property, Plant and Equipment, and NIF C-21, Joint Arrangements, due to the enactment of such standards by the CINIF.
- c. For purposes of consolidated financial statements, the consolidation guidance of NIF B-8, Combined or consolidated financial statements is not required to be applied with regard to special purpose entities ("SPE") created prior to January 1, 2009 over which control was exercised.
- d. Overdrafts in customer checking accounts which do not have a line of credit for such purposes, will be classified as past-due borrowings and an allowance for the total amount of the overdraft must be established simultaneously with such classification, at the time the event takes place.
- e. The net asset for defined benefits to employees must be presented on the balance sheet under the heading of "Other assets".
- f. The applicable Banxico regulation must be applied to classify the purchase of foreign currencies that are not considered derivatives, as "Funds available".
- g. A net credit balance of offsetting foreign currencies to be received and foreign currencies to be delivered must be presented under the heading of "Other accounts payable".
- h. If an item of restricted funds available has a negative balance, such item must be presented under the heading of "Other accounts payable". Previously the negative balance of restricted funds available was not considered for such presentation.
- i. The definition of "Transaction costs" in Accounting Criterion B-2, *Investments in Securities and in Accounting Criterion B-5, Derivatives and Hedge Transactions*, is modified.
- j. The definitions of "Borrower", "Appraisal Percentage Guarantees", "Payment capacity", "Extended Portfolio", "Assignment of Credit Rights", "Consolidation of Loans", "Debtor of Credit Rights", "Vendor of Discounted Receivables", "Financial Factoring", "Purchaser of Discounted Receivables", "Line of Credit", "Discount Transaction", "Special Repayment Regime", "Ordinary Repayment Regime" and "Housing Subaccount", are incorporated into Accounting Criterion B-6, Loan Portfolio.
- k. The definition of "Renewal" is modified in Accounting Criterion B-6, *Loan Portfolio*, to now consider it as a transaction in which the loan balance is settled partially or totally, through an increase in the total amount of the loan, or using the proceeds derived from another loan contracted with the same entity, involving either the same debtor, a joint obligor of such debtor, or another party who, due to equity relationships, represents common risks.
- l. "Mortgage Loans" are defined as those loans intended for remodeling or improvement of the home which are backed by the savings in the borrower's housing subaccount, or have a security interest granted by a development bank or a public trust established by the Federal Government for economic development.
- m. Loans for financial factoring, discount and credit right assignment transactions are incorporated in the definition of "Commercial Loans".
- n. A loan is not considered as renewed for any borrowings made during the effective term of a pre-established line of credit, provided that the borrower has settled the total amount of the payments that are due and payable under the original conditions.

- o. When borrowings made under a line of credit are restructured or renewed independently from the line of credit which supports them, they must be assessed in accordance with the characteristics and conditions applicable to the restructured or renewed borrowing or borrowings.

When as a result of such evaluation it is concluded that one or more borrowings granted under a line of credit should be transferred to non-performing portfolio due to the effect of their restructuring or renewal and such borrowings, individually or collectively, represent at least 40% of the total outstanding balance of the line of credit at the date of the restructuring or renewal, such balance, as well as subsequent borrowings, must be transferred to non-performing portfolio as long as there is no evidence of sustained payment of the borrowings that originated the transfer to non-performing portfolio, and the total borrowings granted under the line of credit fulfilled the due and payable obligations at the date of transfer to performing portfolio.

The aforementioned percentage is applicable as of January 1, 2016, and will be reduced to 30% for the year 2017, and 25% for the year 2018 and thereafter.

- p. In the case of loans acquired from INFONAVIT or the FOVISSSTE, where there is an obligation to maintain the original terms that the aforementioned agencies contracted with the borrowers, sustained payment of the loan is deemed to exist when the borrower has timely settled the total due and payable amount of principal and interest of at least one repayment for loans under the Ordinary Repayment Regime (ROA) and three repayments for loans under the Special Repayment Scheme (REA).
- q. For restructurings of loans with periodic payments of principal and interest whose repayments are less than or equal to 60 days in which the periodicity of payment is modified to shorter periods, the number of repayments equivalent to three consecutive repayments under the original loan payment scheme must be considered.
- r. Assumptions are established to consider that sustained payment exists for those loans with a single payment of principal at maturity, regardless of whether the payment of interest is periodic or at maturity, as follows:
 - i. The borrower must have paid at least 20% of the original loan amount at the time of the restructuring or renewal, or,
 - ii. The amount of the accrued interest must have been paid in accordance with the payment scheme for the respective restructuring or renewal at a term of 90 days.
- s. With regard to consolidated loans, if two or more loans originated the transfer to non-performing portfolio of the total balance of the consolidated loan, to determine the repayments required to demonstrate sustained payment, the original loan payment scheme whose repayments are equal to the longest repayment period must be considered. Previously the practice was to give the treatment for the worst of the loans to the total balance of the restructuring or renewal.
- t. Evidence must be made available to the Commission when demonstrating sustained payment to substantiate that the borrower has the appropriate payment capacity at the time the restructuring or renewal is performed, so as to meet the new loan conditions.
- u. Advance payment of installments on restructured or renewed loans, different from those with a single payment of principal at maturity, regardless of whether the interest is paid periodically or at maturity, does not constitute sustained payment. This is the case with repayments of restructured or renewed loans which are paid before the calendar day's equivalent to loans with repayments that cover periods greater than 60 calendar days have elapsed.

- v. The extension of the loan term is incorporated as a restructuring event.
- w. The respective standards for the recognition and valuation of financial factoring, discounting and credit right assignment transactions are included.
- x. Commissions and fees different from those collected for granting the loan will be recognized in results of the year on the date that they are accrued, and if part or all of the consideration received for the collection of the respective commission or fee is received before the accrual of the respective income, such advance must be recognized as a liability.
- y. The item stating that overdrafts in customer checking accounts should be reported as non-performing portfolio is eliminated.
- z. Repayments which have not been fully settled under the originally agreed terms and are 90 days or more in arrears for acquired loans from the INFONAVIT or the FOVISSSTE under the REA or ROA payment regimes, as well as loans made to individuals for the remodeling or improvement of the home for non-speculative purposes which are backed by the savings from the borrower's housing subaccount, will be considered as non-performing portfolio.
- aa. The transfer to non-performing portfolio of the loans referred to in the preceding point will be subject to the exceptional deadline of 180 or more days in arrears as of the date on which:
 - i. The loan resources are used for the purpose for which they were granted,
 - ii. The borrower begins a new employment relationship with a new employer, or
 - iii. The partial repayment was received. The exception under these circumstances will be applicable provided that it refers to loans under the ROA scheme, and each of the payments made during such period represents at least 5% of the repayment agreement.
- bb. Loans with a single payment of principal at maturity, regardless of whether the interest is paid periodically or at maturity, shall be classified as non-performing portfolio as long as there is no evidence of sustained payment.
- cc. Loans granted under a new line of credit, revolving or otherwise, which are restructured or renewed at any time, may remain in performing portfolio provided that there are grounds to justify the payment capacity of the debtor. Furthermore, the borrower must have:
 - i. Settled the total amount of due and payable interest;
 - ii. Settled all of the payments for which he is liable under the terms of the contract at the date of the restructuring or renewal.
- dd. When borrowings made under a line of credit are restructured or renewed independently from the line of credit that supports them, they must be assessed in accordance with the characteristics and conditions applicable to the restructured or renewed borrowing or borrowings.

 When as a result of such assessment it is concluded that one or more borrowings granted under a line of credit should be transferred to non-performing portfolio due to the effect of a restructuring or renewal, and such borrowings, individually or collectively, represent at least 25% of the total outstanding balance of the line of credit at the date of the restructuring or renewal, such balance, together with its subsequent borrowings, must be transferred to non-performing portfolio as long as there is no evidence of sustained payment on the borrowings which originated the transfer to non-performing portfolio, and the total of the borrowings granted under the line of credit have fulfilled the due and payable obligations at the date of the transfer to performing portfolio.
- ee. The requirement that the borrower must have paid the total amount of accrued interest at the date of renewal or restructuring to consider that a loan remains within performing portfolio

will be considered as fulfilled when after the interest accrued at the final cutoff date has been paid, the term elapsed between such date and the restructuring or renewal does not exceed the lesser of half of the elapsed payment period or 90 days.

- ff.** Performing loans with periodic partial payments of principal and interest that are restructured or renewed more than once may remain in performing portfolio if there are elements to justify the payment capacity of the debtor. It is specified that in the case of commercial loans, such elements must be duly documented and placed in the loan file.
- gg.** If different loans granted by the same entity to the same borrower are consolidated in a restructuring or renewal, each of the consolidated loans must be analyzed as if they were restructured or renewed separately and, if as a result of such analysis it is concluded that one or more of such loans would have been transferred to non-performing portfolio due to the effect of such restructuring or renewal, then the total balance of the consolidated loan must be transferred to non-performing portfolio.
- hh.** With regard to presentation standards in the balance sheet and the statement of income, it is established that:
 - i.** Housing loans acquired from INFONAVIT or FOVISSSTE must be segregated within the performing portfolio, into ordinary portfolio and extended portfolio.
 - ii.** The amount of loans for financial factoring, discount and credit rights assignment transactions shall be presented net of the respective appraisal percentage guarantee.
 - iii.** Any commissions received before the accrual of the respective revenue shall be presented under the heading "Deferred credits and advance collections".
 - iv.** The financial revenue accrued in financial factoring, discount and credit rights assignment transactions shall be considered as interest income.
- ii.** With regard to disclosure standards, new requirements are incorporated, such as:
 - i.** Breakdown of the restricted performing portfolio and unrestricted and non-performing portfolio for the residential and non-residential portfolio, low income portfolio, remodeling or improvement secured by the housing subaccount and loans acquired from INFONAVIT or FOVISSSTE, segregated into ordinary portfolio and extended portfolio.
 - ii.** Total amount and number of loans acquired from INFONAVIT or FOVISSSTE transferred to non-performing portfolio, as well as the total amount of loans that were not transferred to non-performing portfolio, segregated into loans that the entity acquired from INFONAVIT or FOVISSSTE, under the respective REA or ROA payment regimes, and loans granted to individuals for remodeling or home improvement for non-speculative purposes, which are backed by the savings of the borrower's housing subaccount.
 - iii.** Principal characteristics of the loans acquired from INFONAVIT or FOVISSSTE, describing at least those related to their classification as extended portfolio, ROA and REA, together with those related to the assignment of such loans.
 - iv.** Description of the obligation and rights held by INFONAVIT and FOVISSSTE in relation to the portfolio acquired by the entity.
 - v.** Identification by type of loan for the residential and non-residential portfolio, low income portfolio, remodeling or improvement guaranteed by the housing subaccount, and loans acquired from INFONAVIT or FOVISSSTE of the balance of the non-performing portfolio as of the date on which it was classified as such, in the following terms: from 1 to 180 calendar days, from 181 to 365 calendar days, from 366 calendar days to two years, and more than two years in non-performing portfolio.
 - vi.** Total amount of housing loans backed by the housing subaccount, broken down into performing and non-performing portfolio and specifying the percentage which it represents of the total housing loans.

- vii. Total accumulated amount of the restructuring or renewal by type of loan, differentiating between those originated in the exercise of consolidated loans transferred to non-performing portfolio as the result of a restructuring or renewal, from those restructured loans to which the criteria for the transfer to non-performing portfolio were not applied.
- jj. Accounting Criterion B-7, *Foreclosed Assets*, establishes that in the event that the valuation of assets at fair value is made through an appraisal, the latter must comply with the requirements established by the CNBV for providers of bank appraisal services.
- kk. Accounting Criterion C-2, *Stock Market Transactions*, clarifies that in the case of stock market instruments executed and recognized in the consolidated financial statement prior to January 1, 2009, it will not be necessary to reevaluate the transfer of recognized financial assets prior to such date.

In this regard, the principal effects that this exception might have on such financial statements should be disclosed in the notes to the financial statements, as well as the effects of valuation adjustments on the profits on the remainder of the assignee (recognized in results or in stockholders' equity) and of the asset or liability recognized for administration of transferred financial assets.
- ll. The definitions of "Joint Arrangement", "Joint Control" are incorporated, and the definitions of "Associate", "Control" "Holding Company", "Significant Influence", "Related Parties" and "Subsidiary" are modified in Accounting Criterion C-3, *Related Parties*.

Individuals or business entities which, directly or indirectly, through one or more intermediaries exert significant influence on, are significantly influenced by, or are under significant influence of the entity, as well as joint arrangements in which the entity participates, are now considered to be related parties.
- mm. The disclosure requirements contained in Accounting Criterion C-3, *Related Parties*, are extended to joint arrangements.
- nn. As an amendment to Accounting Criterion C-4, *Information by Segments*, the purchase and sale of foreign currency is incorporated within the Treasury and investment banking operations segment.
- oo. Different modifications are made to the presentation of the balance sheet to incorporate the opening of the performing and non-performing home loan portfolio in the following segments: residential and non residential, low income, loans acquired from INFONAVIT or FOVISSSTE, and remodeling and improvement with collateral granted by the development bank or public trusts.
- pp. The requirement is established to present on the balance sheet as a liability under the heading "Inactive global deposits account", the principal and interest on deposit instruments which do not have a date of maturity or, when they do, they are renewed automatically, as well as the transfers of expired or unclaimed investments referred to in article 61 of the Credit Institutions Law.
- qq. The heading "Re-measurements of defined benefits to employees" is added as part of earned capital on the balance sheet, as a result of the enactment of NIF D-3, *Employee Benefits*.
- rr. The heading "Collateral granted" is incorporated at the foot of the balance sheet within memorandum accounts.
- ss. Insurance and bonding, technical assistance expenses, maintenance expenses, fees different from those paid to the IPAB and consumables and fixtures should be included in the statement of income.
- tt. The statement of changes in stockholder's equity should include re-measurements of defined benefits to employees as part of changes inherent to the recognition of comprehensive income, as a result of the enactment of NIF D-3, *Employee Benefits*.

The adoption of the aforementioned accounting criteria did not have a material effect on the Institution's consolidated financial statements.

On July 23, 2015, the Federal Official Gazette published an amendment to the accounting criteria applicable to market to derivatives contracts listed in stock markets. This amendment establishes that the derivatives markets and traders that participate in the markets for listed derivatives contracts should maintain their accounting in accordance with the applicable rules. For such purpose, clearinghouses and settlement partners which participate in the derivatives contracts market should observe the "Accounting Criteria for Clearinghouses," and "Accounting Criteria for Settlement Partners", respectively. These amendments went into effect on the day after their publication.

Modifications to accounting criteria issued by the CNSF

On December 19, 2014, the Federal Official Gazette published the Sole Insurance and Bonding Circular ("CUSF"), which entered into effect as of April 4, 2015 and included changes to certain accounting principles. However, the Twelfth Temporary provision of the CUSF establishes that during the period from April 4 through December 31, 2015, Mutual Institutions and companies must comply with the accounting criteria established by Temporary Appendix 1 of the CUSF, which are the same as those in effect until April 3 2015. Accordingly, the accounting criteria that are applicable following the introduction of the CUSF are mandatory as of January 1, 2016.

As discussed in the preceding paragraph, even though the Law and CUSF entered into effect as of April 4, 2015, certain temporary provisions were published to enable the application of the following matters as of January 2016: (i) the accounting criteria utilized to estimate assets and liabilities; (ii) the creation, valuation, increase and recording of technical reserves; (iii) the investment base calculation, and (iv) fulfillment of the solvency capital requirement, among others.

The accounting criteria applicable to Insurance and Bonding Institutions as of January 1, 2016 are detailed in Title 22, "Accounting and financial statements", and chapter 22.1 "The accounting criteria used to estimate the assets and liabilities of Mutual Institutions and companies".

Seguros BBVA Bancomer, S.A. de C.V. and Subsidiaries, Pensiones BBVA Bancomer, S.A. de C.V. and Subsidiaries, and BBVA Bancomer Seguros Salud, S.A. de C.V. (the "Insurance Companies") adopted the new accounting criteria issued by the CNSF through Appendix 22.1.2 of the CUSF. These accounting criteria are applicable as of January 1, 2016 and primarily include the annualized premium effect and the new technical reserve valuation model.

The modification of the accounting criteria issued by the CNSF did not result in any material effects on the Financial Group's consolidated financial information at December 31, 2016.

An explanation of the nature of the main changes derived from the adoption of these criteria is provided below:

Relevant accounting policy changes derived from the initial adoption

- Technical reserves
- Premium debtor - Issuance
- Investments
- Recoverable reinsurance amounts
- Taxes

Previous calculation methodology

The calculation was performed based on the technical notes approved by the CNSF. The unaccrued premium was considered for the damage insurance current risk reserve, while the mathematical reserve was used for life insurance. These reserves and that created for unreported casualties have been evaluated by utilizing a deterministic approach.

Current calculation methodology

A best estimate (expected value of future cash flows) approach including a risk margin is adopted.

Effect on Insurance Companies

The new methodologies have resulted in the release of technical reserves. As these companies made the decision to release this amount during the first 11 months of 2016, all the resulting effects were recorded in results to November.

RRC interest rates

The technical interest rate (agreed technical rate) was established by the CNSF based on the currency in which life insurance was contracted. However, according to the new rules, the agreed technical rate is determined during each month of the issuance. A risk-free (market) rate is also determined, while the valuation difference generated by utilizing these rates is recognized in stockholders' equity under other comprehensive income, together with the respective deferred tax.

The above situation applies to Seguros BBVA Bancomer based on the life insurance contracts it markets.

Recoverable reinsurance amounts

Although the determination of an amount related to reinsurers' probability of default was not formerly required, following the adoption of the new law, an amount must be determined for this purpose. However, considering the reinsurance contracts it operates, the effects generated for Seguros BBVA Bancomer are negligible.

Issued premiums and Premium debtor

In the case of life insurance contracts, premiums are recognized when collection receipts are issued. However, following the adoption of the new law, policy premiums are recognized by considering the contract period, regardless of the form of payment (annualized premium) for both short and long-term contracts.

Investment in securities

At the moment of the acquisition, financial instruments were classified for valuation and recording purposes within one of the following categories: 1) Securities to finance the operation; 2) Securities held to maturity or 3) Securities available-for-sale. The securities held to maturity category is exclusively intended for the use of insurance institutions that operate pension insurance. Accordingly, at December 31, 2015, investments held to maturity were reclassified to the available-for-sale category based on the respective market valuation. Similarly, the effects generated by the market valuation and the respective deferred tax were recorded in stockholders' equity.

Income tax (ISR) effects resulting from the adoption of the new accounting criteria.

Premiums accrued for tax purposes from the date on which they are annualized.

The tax treatment applied to the release of reserves considered the initial option and subsequent effects in results based on a lineal release over 11 months.

Deferred tax was recorded for the valuation arising from the reclassification of investments from the held to maturity category to the available-for-sale category, together with the difference between the valuation of technical life insurance reserves performed by utilizing the risk-free rate and the agreed technical rate.

Even though NIF B-1 requires that the effects derived from changes to accounting standards be recognized retrospectively, the CNSF has issued the following circular in this regard:

"In conformity with the terms of paragraphs 10, 11, 12, 21, 23, 28 and 30 of NIF B-1, the 2016 financial statements referred to by Provision 23.1.14 of this Sole Insurance and Bonding Circular will not be comparable with those of the immediately preceding year".

Changes in MFRS issued by the CINIF applicable to the Financial Group -**NIF D-3, Employee Benefits****Improvements to NIF 2016**

NIF D-3, Employee Benefits - When there is a precedent of making payments for termination of the labor relationship, such payments must be accounted for as postemployment benefits. Furthermore, the prior service cost, plan amendments, personnel cuts, and the gains and losses from advanced settlements such as severance payments which qualify as termination benefits, are recognized in results immediately. In contrast, the actuarial gains and losses resulting from the re-measurements should be recognized in the OCI and recycled to the (comprehensive) statement of income over the average labor life. Such re-measurements derive from a comparison of the defined benefits obligations and the plan assets determined at the close of the year with the amounts projected at the beginning of the period for the current year. Another significant change consists of associating the discount rate of the benefits obligation with a rates based on high-quality corporate bonds in a deep market, or, in their absence, using government bond rates. These same rates will be used to calculate the projection of the plan assets (net rate).

The principal modifications derived from the application of this new NIF D-3 in the Financial Group's financial information are as follows:

- Discount rate for liabilities - Defined Benefits Obligation (OBD)

The discount rate to calculate the OBD shall be determined based on the market rate of high-quality corporate bonds, provided that there is a deep market for such bonds. Otherwise, the market rate of the bonds issued by the federal government must be used.

Recognition of actuarial gains and losses

- The use of the corredor is eliminated for the deferral of actuarial gains and losses.
- The accumulated balance of retained earnings and accumulated losses as of December 31, 2015 will be recognized as part of stockholders' equity and in liabilities as of January 1, 2016.
- Any actuarial gains and losses generated as of January 1, 2016 will be treated as re-measurements of defined benefits to employees, and will be recognized in stockholders' equity and in liabilities.

- Amortization of actuarial gains and losses

- The actuarial gains and losses recognized in stockholders' equity must be recycled to results in the Remaining Service Life of the Plan.

- Expected return on plan assets

- The expected return on the plan assets will be estimated with the discount rate of the liabilities instead of the expected rate of return for the fund.

Due to the enactment of the NIF D-3, on December 31, 2015, the Commission issued various transitory articles to the "Resolution amending the General provisions applicable to credit institutions", published in the Federal Official Gazette on November 9, 2015.

These transitory articles establish that credit institutions may recognize the entire balance of plan amendments (past service) and the accumulated balance of the plan's unrecognized gains and losses for entities that used the corredor approach gradually at the latest on December 31 of each year.

If the option is taken to gradually apply the aforementioned balances, the recognition of such balances should begin in the year 2016, recognizing 20% in that year and another 20% in each of the subsequent years, until reaching 100% within a maximum term of five years.

The Financial Group did not opt for deferred payment within the period allowed by the Commission.

The re-measurements of gains and losses on the defined benefits plan which should be recognized at the end of each period, together with their respective recycling to results of the year, should be calculated on the total amount of the plan's gains or losses; i.e., on the aggregate of the plan's gains or losses, plus those not recognized on the balance sheet.

By the same token, if all or part of the residual effect is recognized before the established deadlines, the Commission must be informed within the 30 calendar days following the date on which the respective accounting entry is made. Entities may perform such recognition in advance, provided that at least 20% or the total residual amount is recognized in the respective year.

Credit institutions that apply any of the aforementioned options should disclose the adjustments derived from applying the option in question in the public financial reporting communications for the years 2016 and up to that in which the gradual recognition of the aforementioned effects is concluded.

Improvements to NIF 2016:

Improvements generating accounting changes -

NIF B-7, Business Acquisitions - Clarifies that the acquisition and/or merger of entities under common control, and the acquisition of noncontrolling equity or the sale without losing control of the subsidiary, are outside the scope of this NIF, regardless of how the amount of the consideration was determined.

NIF C-1, Cash and Cash Equivalents and NIF B-2, Statement of cash flows - Modified to consider foreign currency as cash and not as cash equivalents. Clarifies that both the initial and subsequent valuation of cash equivalents must be at fair value.

Bulletin C-2, Financial Instruments and Document of Amendments to Bulletin C-2 -

- a) The definition of financial instruments available-for-sale is modified to clarify that they are those in which investment is made from time to time with the intention of trading them over the medium-term prior to maturity, so as to obtain profits based on changes in market value, and not only through their related returns.
- b) Criteria for classifying a financial instrument as available-for-sale is clarified to prohibit such classification when i) the intention is to hold it for an indefinite period, ii) the entity is willing to sell the financial instrument, iii) it has a sale or redemption option on the instrument, and iv) the issuer of the instrument has the right to liquidate the financial instrument at an amount significantly lower than its amortized cost.

The concept of acquisition costs is eliminated and the definition of transaction costs is incorporated.

- c) The reversal of impairment losses from financial instruments held to maturity is allowed, in the net income or loss for the period.

NIF C-7, Investments in Associates, Joint Ventures and Other Permanent Investments - Establishes that contributions in kind should be recognized at the fair value that was negotiated between owners or shareholders, unless they are the result of debt capitalization, in which case they should be recognized for the capitalized amount.

Bulletin C-10, Financial Derivatives and Hedge Transactions-

- a) The method to be used to measure the effectiveness should be defined, which should be evaluated at the beginning of the hedge, in the following periods and at the date of the financial statements.
- b) Clarifies how to designate a primary position.
- c) The accounting for the transaction costs of a financial derivative is modified to be recognized directly in the net income or loss of the period at acquisition, and not deferred and amortized during its effective term.

d) Clarifications are made on the recognition of embedded derivatives.

The following improvements were issued which do not generate accounting changes:

NIF C-19, *Financial Instruments Payable (FIP)* - Clarifications are made with regard to: i) the definition of transaction costs, ii) when amortization of the transaction costs should be recalculated, iii) the entity should demonstrate, as support for its accounting policy, that it complies with the conditions for designating a financial liability at fair value through net income or loss, and iv) disclosing the gain or loss when an FIP is derecognized and the fair values of significant long-term fixed-rate liabilities. Furthermore, an appendix is incorporated as support in the determination of the effective interest rate.

NIF C-20, *Financial Instruments Receivable* - Changes are incorporated to clarify and explain various concepts due to the issuance of the new NIF related to financial instruments and the final issuance of IFRS 9, *Financial Instruments*. The most important of these include: transaction costs and related amortization, effective interest rate, impairment, foreign-currency instruments, reclassification between fair value debt instruments and financial instruments receivable, the time value of money and disclosure of qualitative and quantitative information.

The adoption of the aforementioned guidance did not have a material effect on the Institution's consolidated financial statements.

Changes in accounting estimates applicable in 2015

Methodology for the determination of the allowance for loan losses applicable to the consumer loan portfolio

On August 27, 2015, the Commission issued a Resolution which modifies the Provisions for Credit Institutions and results in various changes to the methodology for classifying consumer credit portfolio in order to adopt an expected loss model for such portfolio, as well as for certain guarantees.

*For such consumer loans, the Commission believes it advisable to recognize the guarantee schemes known as *pari passu*, or first losses, for such portfolio classification in order to eliminate regulatory inconsistencies.*

This change in estimate did not have a material effects on the Financial Group's consolidated financial statements as of December 31, 2015.

Methodology for the determination of the allowance for loan losses applicable to loans granted under the Commercial Bankruptcies Law

On August 27, 2015, the Commission issued a Resolution which modifies the Provisions for Credit Institutions, indicating the term during which credit institutions may continue to use the methodology for the allowance for expected losses due to credit risks related to loans granted to borrowers declared commercially bankrupt with a prior restructuring plan. This Resolution establishes that once an agreement is adopted between the borrower and the recognized lenders, or the bankruptcy of the borrower is determined in accordance with the Commercial Bankruptcies Law, such methodology can no longer be applied.

Authorization may be requested from the Commission to continue using the methodology to determine the allowances for expected losses for loans granted to borrowers declared commercially bankrupt with a prior restructuring plan, for a term not to exceed six months from the adoption of the agreement.

This change in estimate did not have a material effect on the Financial Group's consolidated financial statements as of December 31, 2015.

Special accounting criteria applicable in 2016

Support for loans to Petróleos Mexicanos ("PEMEX")

Through Document No. P021/2016 of May 2, 2016 and in relation to the systemic circumstances that arose as a result of the budgetary adjustments to which PEMEX has been subject, the Commission

considers that this situation is temporary and therefore authorized the application of special accounting criteria to the following items:

- Consumer and housing loans.
- Commercial loans granted to individuals and entities with annual sales of less than \$250 in 2015.
- Entities with domiciles in Campeche, Chiapas, Tabasco, Tamaulipas and Veracruz.
- Commercial loans with annual sales of less than \$250 in 2015 and with revenues that are primarily derived from the domestic oil sector.

For accounting purposes, all the above cases must be classified as valid when the grace period is extended or granted.

Support for borrowers is comprised of the following:

- Establish support programs to defer payments, which must not exceed the original period by more than 12 months. Programs must be applied no later than December 31, 2016.
- Under the auspices of this Document, these transactions will not be considered as restructuring processes or renewals.
- Loans that are eligible to participate in this program must be classified as valid for accounting purposes at the date of execution, in conformity with paragraph 12 of Criterion B-6, "Loan Portfolio", of the Provisions issued by the Commission.

The special accounting criteria applicable to the Financial Group, by loan type, are as follows:

- Loans with a *"single principal payment at maturity and periodic interest payments, as well as loans with a single payment of principal and interest at maturity"*, which are restructured or renewed, will not be considered as part of the non-performing portfolio according to paragraph 79 of Criterion B-6, "Loan Portfolio".
- Loans with *"periodic principal and interest payments"* that are restructured or renewed shall be considered as performing when this act takes place, without applying the terms of paragraphs 82 and 84 of Criterion B-6, "Loan Portfolio".
- Loans granted under the auspices of a credit line, whether revolving or otherwise, which are restructured or renewed, shall not be considered as part of non-performing portfolio in conformity with paragraphs 80 and 81 of Criterion B-6, "Loan Portfolio".
- The loans referred to in the preceding items shall not be classified as restructured according to the terms of paragraph 40 of Criterion B-6, "Loan Portfolio".

Accordingly, at December 31, 2016, the performing portfolio would have decreased by the amount of \$982, because the balances of the loans that received support would have been classified in the non-performing portfolio had they not been deferred. The effect on results derived from the creation of allowances for loan losses would have been approximately \$430. The Delinquency Rate ("IMOR") would have generated an effect of 10 basis points, while the effect on the Capitalization Ratio ("ICAP") would have been insignificant.

The total balance, by loan type, of loans with balances at December 31, 2016, which will be deferred as of the date on which program application effects arise, is indicated below:

Item	Number of Accounts	Balance
Commercial portfolio	4	\$ 32
Mortgage portfolio	1,635	935
Credit card	273	15
Non-revolving consumer	3,828	439
SME	171	148
Total	5,911	\$ 1,569

Special accounting criteria applicable in 2015

Special accounting criteria applicable to loans subject to the support resulting from the floods caused by hurricane "Patricia"

Support offered in connection with natural disasters

In Official Notice No. P-071/2015 dated November 9, 2015, the Commission authorized credit institutions to apply special accounting criteria in order to support customers who reside in or whose income is sourced in places that have been declared "disaster zones" as a result of Hurricane "Patricia" and at the same time to ensure stability. It also indicates that the benefits must be documented within 120 days after the date of the incident.

The application of the support to the borrowers consists of the partial or total deferral of payment of principal and/or interest for up to three months, provided that the borrowers have been classified for accounting purposes as performing at the date of the incident, as established in Paragraph 8 of Accounting Criterion B-6 "Loan Portfolio" of the Regulations issued by the Commission.

The special accounting criteria applicable to Financial Group, by type of loan, are as follows:

Loans with "a single payment of principal at maturity and periodic payments of interest, and loans with a single payment of principal and interest at maturity", which are restructured or renewed, will not be considered as non-performing portfolio in accordance with paragraph 56 of Criterion B-6 "Loan Portfolio".

Loans with "periodic payments of principal and interest", which are restructured or renewed, may be considered as performing at the time such event takes place, without having to apply the requirements of paragraphs 57 and 59 of Criterion B-6 "Loan Portfolio".

Loans classified as revolving from the start, which are restructured or renewed, will not be considered as non-performing portfolio under paragraph 61 of Criterion B-6 "Loan Portfolio".

The aforementioned loans will not be considered as restructured in accordance with that established in paragraph 26 of Criterion B-6 "Loan Portfolio" of the Regulations of Credit Institutions.

Without the relief offered by the special accounting criteria, the current portfolio reported in the balance sheet would have been reduced by \$16 while the allowance for loan losses would have increased by approximately \$1, due to the fact that loans receiving the support would have been classified in non-performing portfolio if the deferral had not been applied.

Below we detail, by type of loan, the amount subject to deferral and the total amount of the loans:

Type of portfolio	No. of cases	Amount deferred	Total amount of the loans
Mortgage loans	17	\$ 1	\$ 27

Comparability - On November 1, 2016, the Federal Official Gazette published CUSF Amendatory Circular 16/16, which indicates that the CNSF considers the presentation of comparable financial statements for 2016 to be impractical, mainly due to the changes recorded in the accounting estimates prepared for assets and liabilities following the enactment of the Law on Insurance and Bonding Institutions. Consequently, all the changes generated by the adoption of the accounting criteria were recognized in the financial statements of Seguros Bancomer, Seguros Salud and Pensiones BBVA Bancomer, thereby affecting the opening balances of 2016, although the financial statements are not comparable with those of the immediately preceding year.

Reclassifications - At December 31, 2015, the consolidated balance sheet was reclassified to reflect the presentation utilized for the following headings of the consolidated financial statements at December 31, 2016:

- From "Demand deposits", for the amount of \$2,501, to the "Inactive global deposits account".
- From "Deposits", for the amount of \$546, to the "Other payables" account, for receivable credit card balances.
- From "Accounts receivable to reinsurers and rebonding companies, net" for the amount of \$1,457, to "Loan portfolio".

The 2015 consolidated cash flow statement was modified to reflect these reclassifications.

Recognition of the effects of the inflation in the financial statements - Beginning January 1, 2008, the Financial Group discontinued recognition of the effects of inflation, in conformity with the guidance in NIF B-10. Through December 31, 2007, such recognition resulted mainly in inflationary gains or losses on non-monetary and monetary items, which are presented in the consolidated financial statements as an increase or decrease in stockholders' equity accounts, and also in nonmonetary items.

The accumulated inflation of the three years prior to 2016 and 2015, measured through the value of the Investment Units (UDI), is 10.52% and 12.34%, respectively, for which reason the economic environment in both years is classified as noninflationary. As discussed previously, the cumulative effects of inflation up to December 31, 2007 are maintained in the accounting records of the consolidated balance sheets as of December 31, 2016 and 2015.

The inflation percentages for the years ended December 31, 2016, 2015 and 2014 were 3.38%, 2.10%, and 4.18%, respectively; therefore, the economic environment qualifies as non-inflationary in all of these years.

Offsetting of financial assets and financial liabilities - Financial assets and financial liabilities may be offset in such a way that the debit or credit balance, as the case may be, is presented on the consolidated balance sheet, if and only if, there is a contractual right to offset the amounts recognized and the intention to settle the net amount, or to realize the asset and cancel the liability simultaneously.

Funds available - Funds available are recorded at nominal value, except for silver and gold coins, which are stated at their fair value at each period-end. Cash held in foreign currency is valued at the exchange rate published at year end by the Central Bank of Mexico.

The foreign currencies acquired whose settlement is agreed at a date after the completion of the purchase and sale transaction will be recognized at such transaction date as restricted funds available (foreign currencies to be received), whereas the foreign currencies sold will be recorded as a disbursement of funds available (foreign currencies to be delivered). The counterparty must be a settlement account, either credit or debit, as the case may be.

This heading also includes interbank loan transactions agreed at a term of less than or equal to three business days, as well as other funds available, such as correspondent funds and liquid notes and deposits with Central Bank of Mexico, the latter include the monetary regulation deposits that the Financial Group must maintain according to the provisions issued by the Bank of Mexico to regulate money market liquidity.

Margin accounts - The margin accounts granted in cash (and in other assets equivalent to cash) required from the entities as a result of performing transactions with financial derivatives in recognized markets or stock exchanges are recorded at their nominal value.

For those margin accounts assigned to the clearinghouse different from cash, as would be the case of debt instruments or share certificates, where the clearinghouse has the right to sell or pledge the financial assets which make up such margin accounts, the financial asset pledged is presented as restricted, and the valuation and disclosure standards are followed in conformity with the respective accounting treatment according to its nature.

Margin accounts are intended to procure compliance with the obligations derived from transactions

with financial derivatives performed in recognized markets and stock exchanges and refer to the initial margin, contributions and subsequent retirements made during the effective term of the respective contracts.

Investment in securities -

- **Trading securities:**

Trading securities are those securities in which the Financial Group invests to take advantage of short-term market fluctuations. The transaction costs for the acquisition of the securities are recognized in results of the year on the acquisition date. These securities are stated at fair value (which includes the discount or markup, as the case may be) in conformity with the following guidelines:

- **Debt instruments-**

Debt instruments are valued at fair value, which must include both the principal and accrued interest. Interest earned is determined based on the effective interest method.

- **Equity instruments-**

Equity instruments are valued at their fair value. In the case of securities registered with the National Securities Registry (RNV) or authorized, registered or regulated in markets recognized by the Commission. Gains or losses resulting from valuation are recognized in the consolidated statement of income.

- **Value date transactions-**

This heading records the "Value date transactions" which refer to purchase-sale transactions of securities assigned but not settled, which are valued and recorded as negotiable instruments, recording the reception and departure of the instrument subject matter of the transaction at the time it is performed against the respective debit or credit settlement account.

- **Securities available-for-sale:**

Securities available-for-sale consist of debt instruments and equity securities acquired with an intention other than obtaining gains from trading them on the market or holding them to maturity.

The transaction costs for the acquisition of the securities are recognized as part of the investment. These securities are valued in the same manner as "Trading securities", with unrealized valuation gains or losses recognized in stockholders' equity.

- **Securities held to maturity:**

Securities held to maturity are debt instruments with fixed or determinable payments or an established maturity acquired with both the intent and the capacity of holding them to maturity. These instruments are initially recorded at fair value, which presumably reflects the agreed price, plus the transaction costs for the acquisition of securities. They are subsequently accounted for using amortized cost, thus affecting the results of the year based on accrued interest and the discount or markup received or paid for their acquisition according to the effective interest

The Financial Group determines the increase or decrease from appraisal at fair value using restated prices provided by the price supplier, who uses different market factors in its determination.

Cash dividends of share certificates are recognized in the results for the year in the same period in which the right to receive the related payment is generated.

The exchange gain or loss on investments in securities in foreign currencies is recognized in results for the year.

The accounting criteria issued by the Commission permit the transfer of securities classified as "held to maturity" to the category of "securities available-for-sale", provided the Financial Group ceases to have the intention or capacity to hold them to maturity.

Also, such criteria allow for reclassifications to be made to the category of "Securities held to maturity", and from "Trading securities" to "Securities available-for-sale", under extraordinary circumstances, subject to the prior assessment and express authorization of the Commission.

Impairment - The Financial Group must assess whether there is objective evidence regarding the impairment of a security at the consolidated balance sheet date.

A security is only considered to be impaired and, accordingly, an impairment loss is only incurred when there is objective evidence of this impairment as a result of one or more events which occurred after its initial recognition, which affected estimated future cash flows and can be reliably determined. It is unusual that a single event is determined as the sole cause of impairment, and it is more common that impairment results from the combined effect of different events. The losses expected as the result of future events are not recognized, regardless of their probability.

The objective evidence that a credit instrument is impaired includes observable information, among others, about the following events:

- a) Significant financial difficulties of the issuer of the security;
- b) It is probable that the issuer of the security will be declared bankrupt or undergo another type of financial reorganization;
- c) Default on contractual clauses, such as nonpayment of interest or principal;
- d) The disappearance of an active market for the credit instrument in question due to financial difficulties or
- e) e) Measurable reduction in the estimated future cash flows of the group of securities as of the initial recognition of such assets, although the reduction cannot be identified with the individual securities of the group, including:
 - i. adverse changes in the payment status of the issuers in the group, or
 - ii. local or national economic conditions which are correlated with defaults in the securities of the group.

As of December 31, 2016 and 2015, the Financial Group's management has not identified that there is objective evidence of impairment of any securities.

Repurchase transactions - Repurchase agreements are recorded as follows:

At the contracting date of the repurchase transaction, when the Financial Group is the selling party, the entry of cash or a debit settlement account, and an account payable at fair value, initially at the agreed-upon price, are recorded and represent the obligation to reconstitute cash to the repurchasing party. Subsequently, during the term of the repurchase transaction, the account payable is valued at amortized cost by recognizing the interest on the repurchase agreement using the effective interest method in results of the year.

In relation to the collateral granted, the Financial Group will reclassify the financial assets in its balance sheet as restricted, which will be valued based on the criteria described above in this note until the maturity of the repurchase transaction.

When the Financial Group acts as purchasing party, the withdrawal of funds available is recognized on the contracting date of the repurchase transaction or a credit settlement account, with an account receivable recorded at fair value, initially at the price agreed, which represents the right to recover the cash paid. The account receivable will be valued subsequently during the term of the repurchase agreement at amortized cost through the recognition of interest on the repurchase agreement based on the effective interest method in the results of the year.

The Financial Group recognizes the collateral received in memorandum accounts, following the guidelines for valuation established in accounting criterion B-9, "Custody and Administration of Assets", until the maturity of the transaction.

Collateral granted and received other than cash in repurchase agreements - In relation to the collateral in repurchase transactions granted by the seller to the buyer (other than cash), the buyer recognizes the collateral received in memorandum accounts, by following the guidelines on custody transactions established in accounting criterion B-9, "Custody and Administration of Assets" ("B-9") of the Regulations of Credit Institutions. The selling party reclassifies the financial asset on its consolidated balance sheet, and it is presented as restricted, for which purpose the standards for valuation, presentation and disclosure are followed in accordance with the respective accounting treatment.

When the buyer sells the collateral or provides it as a guarantee, the proceeds from the transaction are recognized, as well as an account payable for the obligation to repay the collateral to the selling party (measured initially at the price agreed), which is valued at fair value for its sale, or, if it is given as collateral in another repurchase transaction, at its amortized cost, (any spread between the price received and the value of the account payable is recognized in results of the year).

Furthermore, if the buyer then becomes a seller for another repurchase transaction using the same collateral received as guarantee for the initial transaction, the repurchase interest agreed in the second transaction must be recognized in results of the year as it is accrued, in accordance with the effective interest method, adjusting the account payable valued at amortized cost as mentioned above.

The memorandum accounts recorded for collateral received by the buyer are cancelled when the repurchase transaction reaches maturity or there is a default on the part of the seller.

For transactions in which the buyer sells or in turn provides the collateral received as guarantee (for example, when another repurchase or securities loan transaction is agreed), the control of such sold or pledged collateral is performed in memorandum accounts, by applying for valuation purposes the standards for custody transactions established in accounting criterion B-9.

The memorandum accounts recorded for collateral received which were in turn sold or pledged by the buyer, are canceled when the collateral sold is acquired to repay it to the seller, or when the second transaction in which the collateral was granted reaches maturity or there is a default on the part of the counterparty.

Securities loans - Securities loans are transactions in which the transfer of securities is agreed from the lender to the borrower, with the obligation to return such securities or other substantially similar ones on a given date or as requested, in exchange for a premium as consideration. In these transactions, a collateral or guarantee is requested by the lender from the borrower.

At the contracting date of the securities loan, when the Financial Group acts as lender, it records the security subject matter of the loan transferred to the borrower as restricted, for which purpose the standards for valuation, presentation and disclosure, based on the respective accounting treatment, are followed. Furthermore, the collateral received that guarantees the securities loaned is recorded in memorandum accounts.

The amount of the premium earned is recognized in results of the year through the effective interest method during the term of the transaction.

When it acts as the borrower, at the contracting date of the securities loan, the Financial Group records the security subject matter of the loan received in memorandum accounts, following the valuation guidelines for the securities recognized, in the account "Assets in custody or under administration".

The security subject matter of the transaction received and the collateral received are presented in memorandum the heading of "Collateral received by the Financial Group". The collateral received from other transactions are presented under the heading of "Collateral received and sold or pledged as guarantee".

Derivatives - The Financial Group carries out two different types of transactions:

- **Trading** - Consists of the position assumed by the Financial Group as market participant for purposes other than hedging open risk positions.
- **Hedging** - Consists of the purchase or sale of derivative financial instruments to reduce the risk of a transaction or group of transactions.

The Financial Group's policies require that for purposes of entering into derivative transactions, both trading parties must belong to the Financial System and have authorization from the Central Bank of Mexico to carry out this type of transaction, classifying and, if applicable, determining risk exposure lines. Prior to carrying out these transactions, corporate customers must be granted a credit line authorized by the Credit Risk Committee or provide readily realizable guarantees through the pertinent bond contracts. Transactions involving mid-sized and small businesses, as well as individuals, are carried out through readily realizable guarantees established in bond contracts.

The assets and/or liabilities arising from transactions with derivative financial instruments are recognized or cancelled in the consolidated financial statements on the date the transaction is carried out, regardless of the date of settlement or delivery of the asset.

The Financial Group initially recognizes all derivatives (including those forming part of hedges) as assets or liabilities (depending on the rights and/or obligations they embody) in the consolidated balance sheet at fair value, which presumably reflects the price at which the transaction was agreed. Any transaction costs that are directly attributable to the acquisition of the derivative are directly recognized in results under "Net gain on financial assets and liabilities".

All derivatives are subsequently valued at fair value without deducting the transaction costs incurred for their sale or other types of disposal; this valuation effect is then recognized in the results of the period under "Net gain on financial assets and liabilities".

Derivatives must be presented under a specific asset or liability heading depending on whether their fair value (as a consequence of the rights and/or obligations they embody) results in a debit or credit balance, respectively. These debit or credit balances can be offset as long as they comply with the offsetting rules established by the applicable accounting criterion.

In the consolidated balance sheet, the heading derivatives must be split between those held for trading and hedging purposes.

Trading transactions:

- Optional securities ("Warrants"):
Optional securities are documents which represent a temporary right acquired by the holders in exchange for the payment of a premium for the issue in Shares or Indexes, whereby such right expires at the end of the effective term. Therefore, holding such securities implies recognition that the intrinsic value and the market price of the optional security in the secondary market may vary based on the market price of the reference assets.
- Forwards and futures contracts:
The balance represents the difference between the fair value of the contract and the contracted forward price. If the difference is positive, it is considered as surplus value and presented under assets; if negative, it is considered as a deficit and presented under liabilities.
- Options:
The balance represents the fair value of future cash flows to be received, and the valuation effects are recognized in results of the year.

The balance represents the fair value of future cash flows to be delivered, and the valuation effects are recognized in results of the year.

- Swaps:
The balance represents the difference between the fair value of the swap asset and liability.

Hedging transactions

Hedge derivatives are valued at market value, and the effect is recognized depending on the type of accounting hedge, as follows:

- a. If they are fair value hedges, the primary hedged position is valued at market and the net effect of the derivative hedge instrument is recorded in results of the period under the heading "Net gain on financial assets and liabilities".
- b. If they are cash flow hedges, the hedge derivative is valued at market and the valuation of the effective part of the hedge is recorded in the account "Result from valuation of cash flow hedges". The ineffective part is recorded in results of the period under the heading "Net gain on financial assets and liabilities".
- c. Hedges of a net investment in a foreign transaction that complies with all the conditions are accounted for in manner similar to cash flow hedges; the effective portion is recognized in stockholders equity and the ineffective portion is recognized in results.

Embedded derivatives - The Financial Group separates the embedded derivatives of structured notes, whereby the reference underlying is based on the exchange rate, price indexes, interest rate options with extendable periods and UMS bond price options.

In the case of debt and bond contracts in which the reference underlying is an interest rate with implied cap, floor and collar, the reference underlying's are considered to be closely related to the host contract, and consequently, these items are not bifurcated. Accordingly, the main contract issued for debt and bonds is recorded based on the applicable criteria to each contract, at the amortized cost in both cases.

Collateral granted and received in derivatives transactions not performed in recognized markets or stock exchanges - The account receivable generated for cash collateral provided in derivative transactions not performed in recognized markets or stock exchanges is presented under the heading "Other accounts receivable", whereas the account payable generated for the reception of collateral provided in cash is presented under the heading "Sundry creditors and other accounts payable".

Collateral delivered in credit instruments is recorded as restricted securities for guarantees, and collateral received in credit instruments for derivative transactions is recorded in memorandum accounts.

Loan portfolio - The balances in the loan portfolio represent the amounts disbursed to borrowers, less repayments made to date, plus accrued but unpaid interest. The "Allowance for loan losses" is presented as a deduction from the total loan balance.

The Financial Group classifies its portfolio under the following headings:

- a. **Commercial:** Direct or contingent loans, including bridge loans, denominated in Mexican pesos or foreign currency, as well as any accrued interest, granted to corporations or individuals with business activities and used in relation to commercial or financial line of activity; includes loans granted to financial institutions, excluding interbank loans with maturities of less than three business days, loans for factoring transactions and loans related to finance lease transactions which are entered into with such corporations or individuals; loans granted to trustees who act on behalf of trusts and credit schemes commonly known as "structured" in which there is a change in net assets that allows for the individual assessment of the risk associated with the scheme. Also included are loans granted to States, Municipalities and decentralized agencies.
- b. **Home mortgages:** Direct loans denominated in Mexican pesos, foreign currency, Investment Units or multiples of the minimum wage ("VSM"), as well as any accrued interest, granted to individuals and used for the acquisition, construction, remodeling or improvement of housing,

for non-business purposes; includes equity loans guaranteed by the home of the borrower and mortgage loans granted to former employees who rendered services to the Financial Group.

- c. Consumer:** Direct loans, denominated in Mexican pesos, or foreign currency, as well as any accrued interest, granted to individuals in relation to credit card operations, personal loans, payroll transactions (excluding those granted through a credit card), loans for the acquisition of consumer durables and finance lease transactions which are entered into with individuals; includes consumer loans granted to former employees who rendered services to the Financial Group.

Performing loans - The Financial Group has the following criteria to classify the loans as performing portfolio:

- Loans that are current in the payments of both principal and interest.
- Loans that do not exhibit the characteristics of non-performing portfolio.
- Restructured or renewed loans which have evidence of sustained payment.

Non-performing loan portfolio - The Financial Group applies the following criteria to classify outstanding loans as non-performing.

- Loans with a single payment of principal and interest at maturity are considered non-performing 30 days after the date of maturity.
- Loans with a single payment of principal at maturity and with periodic interest payments are considered non-performing 90 days after interest is due or 30 days after principal is due.
- Loans whose principal and interest payments have been agreed in periodic installments are considered non-performing 90 days after an installment becomes due.
- If debts are composed by revolving credits with two outstanding monthly billing periods or, if the billing period is not monthly, when payments have been outstanding for 60 or more days.
- Mortgage loans with periodic partial payments of principal and interest and are considered non-performing when a payment is 90 days or more in arrears.
- Customer checking accounts showing overdrafts will be reported in the non-performing portfolio at the date of the overdraft.
- If the borrower is declared bankrupt, in accordance with the Commercial Bankruptcy Law, except for the following:
 - i. Loans on which the Financial Group continues to collect payments under the terms of fraction VIII, article 43 of the Commercial Bankruptcy Law.
 - ii. Loans that are granted under the terms of the article 75 in relation with fractions II and III of article 224 of the Commercial Bankruptcy Law.
- Immediate payment documents referred to in Accounting Criterion B-1, "Funds Available", of the Commission when not collected within the allotted period of time (2 or 5 days as appropriate)

Non-performing portfolio which are restructured or renewed will remain in non-performing portfolio until there is evidence of sustained payment; i.e., payment by the borrower without arrears for the total amount of principal and interest due and payable for at least three consecutive installments in accordance with the loan payment scheme, or in the case of loans with installments that cover periods in excess of 60 calendar days, the payment of one installment as established in the accounting criteria of the Commission.

The loan payments referred to in the preceding paragraph must cover at least 20% of principal or the total amount of any interest accrued under payment restructuring or renewal schemes. However, accrued interest recognized in memoranda accounts is not considered for this purpose.

Furthermore, loans with a single payment of principal upon maturity and periodic payments of interest that are restructured or renewed during the credit term are classified as non-performing portfolio until there is evidence of sustained payment. This includes for which at least 80% of the original term of the loan has not elapsed, loans for which payments received have not covered the total amount of accrued interest or covered the principal of the original amount of the loan, and loans that would have been settled as of the date of renewal or restructuring in question.

The accrual of interest is suspended at the time the loan is classified as non-performing portfolio, including those loans, which, in accordance with the respective contract, capitalize interest to the amount of the debt. While a loan remains in the non-performing portfolio, accrued interest is recorded in memoranda accounts. When interest on non-performing portfolio is collected, it is recognized directly in results of the year under the heading "Interest income".

With regard to ordinary uncollected accrued interest on loans that are classified as non-performing portfolio, the Financial Group creates an allowance for the total amount of accrued interest outstanding at the time the loan is transferred to non-performing portfolio.

Acquisitions of loan portfolio - On the acquisition date, acquired loan portfolio must be recognized based on the contractual value of the portfolio and the same portfolio classification used by the originator; any difference arising in relation to the acquisition price is recorded as follows:

- a)** When the acquisition price is lower than the portfolio's contractual value, the differences is recognized in results of the year under the heading "Other operating income (expense)", up to the amount of the allowance for loan losses recognized in accordance with the Commission's rules and any remaining amount as a deferred credit, which will be amortized on proportional basis in relation to the contractual value of the loan;
- b)** When the acquisition price of the portfolio is higher than its contractual value, a deferred charge is recognized, which will be amortized on a proportional basis in relation to the contractual value of the loan;
- c)** Regarding the acquisition of revolving credits, such difference will be recognized directly to results of the year on the acquisition date.

Financial asset derecognition- The Financial Group only derecognizes a financial asset when the related contractual rights expire or when the Financial Group transfers the financial asset because: a) the contractual rights to receive the cash flows derived from the financial asset are transferred, or b) the contractual rights to receive the cash flows derived from the financial asset are retained, while assuming the contractual obligation to pay these cash flows to a third party.

When a portion of the financial asset is derecognizes, the Financial Group must:

- a)** Derecognizes the portion of the transferred financial asset based on the most recent book value, including, if applicable, the proportional part of the estimates and/or supplementary accounts associated with the financial asset. If applicable, the respective proportion of the unapplied or unrecognized effects associated with the financial asset must be recognized in the results of the year.
- b)** Recognize the payments received from or incurred by the transaction, while considering any new financial assets and assumed obligations at fair value.
- c)** For recognition purposes, the Financial Group utilizes an accounting criterion reflecting the nature of the payment in question.
- d)** The Financial Group recognizes in the results of the year the gain or loss derived from the difference between the book value of the eliminated portion of the financial asset and the sum of (i) the received or incurred payments (recognized at fair value) and (ii) the effect (profit or loss) resulting from the accrued valuation recognized in stockholders' equity' and attributable to this portion.

Allowance for loan losses -

The Financial Group recognizes the allowance for loan losses based on the following:

Commercial loan portfolio:

The Financial Group, when classifying the commercial loan portfolio, considers the Probability of Default, Severity of the Loss and Exposure to Default, and also classifies the aforementioned commercial loan portfolio into different groups and establishes different variables for the estimation of the probability of default.

The amount of the allowance for loan losses on each loan is determined by applying the following formula:

$$R_i = PI_i \times SP_i \times EI_i$$

Where:

- R_i** = Amount of the allowance for loan losses to be created for the nth loan.
- PI_i** = Probability of Default of the nth loan.
- SP_i** = Severity of the Loss on the nth loan.
- EI_i** = Exposure to Default on the nth loan.

The probability of default of each loan (Pli) will be calculated according to the following formula:

$$PI_i = \frac{1}{1 + e^{-(500 - TotalCreditScore_i) \times \ln(2) - \frac{\ln(2)}{40}}}$$

For purposes of the above:

The total credit score of each borrower will be obtained by applying the following formula:

$$TotalCreditScore_i = \alpha \times (QuantityCreditScore_i) + (1 - \alpha) \times (QualityCreditScore_i)$$

Where:

- Quantitative credit score_i = Is the score obtained for the nth borrower when evaluating the risk factors.
- Qualitative credit score_i = Is the score obtained for the nth borrower when evaluating the risk factors.
- α = Is the relative weight of the quantitative credit score.

Unsecured loans-

The Severity of the Loss (SPi) of commercial loans which are not covered by security interests in real property, or personal or credit-derived collateral will be:

- a. 45%, for Preferred Positions.
- b. 75%, for Subordinated Positions, in the case of syndicated loans, those which for purposes of their priority of payment are contractually subordinated in relation to other creditors.
- c. 100%, for loans which are 18 months or more in arrears for the amount due and payable under the originally terms.

The Exposure to Default of each loan (Eli) will be determined based on the following:

- I. For disposed balances of uncommitted credit lines which may be canceled unconditionally or which in practice allow for an automatic cancellation at any time and without prior notice:

$$EI_i = S_i$$

- II. For other credit lines:

$$EI_i = S_i * \text{Max} \left\{ \left(\frac{S_i}{\text{Authorized Line of Credit}} \right)^{-0.5794}, 100\% \right\}$$

Where:

- S_i** = The unpaid balance of the nth loan at the classification date, which represents the amount of loan granted to the borrower, adjusted for accrued interest, less payments of principal and interest, as well as any reduction, forgiveness, rebate and discount granted. In any case, the amount subject to the classification must not include uncollected accrued interest

recognized in memorandum accounts on the balance sheet for loans classified within non-performing portfolio.

Authorized Line of Credit: The maximum authorized amount of the line of credit at the classification date.

The Financial Group may recognize the security interests in real property, or personal or credit-derived collateral in the estimate of the Severity of the Loss of the loans, with the aim of decreasing the reserves derived from the portfolio classification. In any case, it may elect not to recognize the credit enhancements if larger reserves are generated as a result. For such purpose, the provisions established by the Commission are applied.

Loans granted under the terms of the Commercial Bankruptcy Law

This methodology mainly contemplates the consideration of collateral created under the terms of article 75 of the Commercial Bankruptcy Law for the determination of the Severity of the Loss by applying certain adjustment factors or discount percentages applicable to each type of admissible security interest based on personal or real property.

Pursuant to the foregoing, in the case of loans granted under the terms of section II of article 224 of the Commercial Bankruptcy Law, the Severity of the Loss will be subject to the following treatment:

$$SP = \text{Max} \left(\text{Min} \left(1 - \frac{\text{Collateral} + \text{Adjusted State}}{S_i}, 45\% \right), 5\% \right)$$

Where:

- Collateral** = Any collateral created under the terms of article 75 of the Commercial Bankruptcy Law by applying, as the case may be, adjustment factors or discount percentages for each type of admissible security interest based on personal or real property.
- Adjusted Estate** = The Estate, as this term is defined in the Commercial Bankruptcy Law, deducting the amount of the obligations referred to in article 224, section I of the aforementioned Law and applying a 40% discount to the resulting amount.
- S_i** = Unpaid balance of the loans granted under the terms of article 224, section II of the Commercial Bankruptcy Law at the classification date.

In the case of loans granted under the terms of article 224, section III of the Commercial Bankruptcy Law, the Severity of the Loss will be subject to the following treatment:

$$SP = \text{Max} \left(\text{Min} \left(1 - \frac{\text{Collateral} + \text{Adjusted State}}{S_i}, 45\% \right), 5\% \right)$$

Where:

- Adjusted Estate** = The Estate, as this term is defined in the Commercial Bankruptcy Law, deducting the amount of the obligations referred to in sections I and II of article 224 of the aforementioned Law and applying a 40% discount to the resulting amount
- S_i** = Unpaid balance of the loans granted under the terms of article 224, section III of the Commercial Bankruptcy Law at the classification date.

In Document 121-1/116843-2014 and 121-1/116844-2014 dated April 21, 2014, the Commission granted authorization to apply new parameters for the classification for the Business (with annual sales above 50 million pesos) and Other Enterprises portfolio, which were applied since April, 2014.

In Document 121-1/118709/2016 and 121-1/118708/2016 dated February 9 and 10, 2016, the Commission granted authorization to apply new parameters for the classification for the Business and Other Enterprises portfolio used in its "Expected Loss Internal Methodology", which were applied since

February 2016.

The internally developed methodology consist of the calculation of the expected loss of 12 months with the following concepts:

- Probability of Default – Based on a rating determined based on the financial information of the companies and 100% for non-performing portfolio.
- Severity of Loss – Calculated based on the collateral and time in default.
- The Financial Group records the respective allowances for loan losses monthly, applying the results of the classification made quarterly to the balance of the debt recorded on the final day of each month.

The allowances for loan losses from the commercial loan portfolio created by the Financial Group as a result of the classification of each loan are classified in accordance with the following percentages:

Risk Level	Percentages Ranges Loss Reserves		
A1	0%	to	0.90%
A2	0.901%	to	1.50%
B1	1.501%	to	2.00%
B2	2.001%	to	2.50%
B3	2.501%	to	5.00%
C1	5.001%	to	10.00%
C2	10.001%	to	15.50%
D	15.001%	to	45.00%
E	More	to	45.00%

Portfolio of States and their Municipalities:

When classifying the loan portfolio of States and Municipalities, the Financial Group considers the Probability of Default, Severity of the Loss and Exposure to Default, while also classifying the aforementioned portfolio of States and Municipalities into different groups and establishing different variables for the estimation of the probability of default of the commercial portfolio in relation to loans granted to States and Municipalities.

The allowance for loan losses of each loan will be determined by applying the following formula:

$$R_i = PI_i \times SP_i \times EI_i$$

Where:

- R_i** = The amount of the allowance for loan losses to be created for the nth loan.
 PI_i = Probability of Default of the nth loan.
 SP_i = Severity of the Loss of the nth loan.
 EI_i = Exposure to Default of the nth loan.

The probability of default of each loan (PI_i) will be determined according to the following formula:

$$P_i = \frac{1}{1 + e^{-(500 - \text{Puntaje Crediticio Total}) \times \frac{\ln(2)}{6}}}$$

For purposes of obtaining the respective PI_i , the total credit score of each borrower is calculated by applying the following formula:

$$\text{Total Credit Score} = \alpha (\text{PCct}) + (1-\alpha) \text{PCCI}$$

Where:

PCCT = Quantitative Credit Score = IA+ IB + IC

PPCI = Qualitative Credit Score = IIA + IIB

a = 80%

IA = Average days in arrears with banking institutions (IFB) + % of on time payments with IFB + % of on time payments with non-bank financial institutions.

IB = Number of ratings agencies recognized in accordance with the provisions which provide a classification to the State or Municipality.

IC = Total debt to eligible participations + debt service to adjusted total revenues + short-term debt to total debt + total revenues to current expense + investment to total revenues + proprietary revenues to total revenues.

IIA = Local unemployment rate + presence of financial services of regulated entities.

IIB = Contingent obligations derived from retirement benefits to adjusted total revenues + operating balance sheet to local Gross Domestic Product + level and efficiency of collections + robustness and flexibility of the regulatory and institutional framework for budget approval and execution + robustness and flexibility of the regulatory and institutional framework for approval and imposition of local taxes + transparency in public finances and public debt + issuance of outstanding debt in the stock market.

Unsecured loans-

The Severity of the Loss (SP) of the loans granted to States or Municipalities which are not covered by security interests in real property, or personal or credit-derived collateral will be:

- a. 45%, for Preferred Positions.
- b. 100%, for Subordinated Positions or when the credit reports 18 months or more of arrears for the amount due and payable under the original terms.

The Exposure to Default of each loan (Eli) will be determined based on the following:

$$El_i = S_i * \text{Max} \left\{ \left(\frac{S_i}{\text{Línea de Crédito Autorizada}} \right)^{-0.5794}, 100\% \right\}$$

S_i = The unpaid balance of the nth loan at the classification date, which represents the amount of loan granted to the borrower, adjusted for accrued interest, less payments of principal and interest, as well as any reduction, forgiveness, rebate and discount granted. In any case, the amount subject to the classification must not include uncollected accrued interest recognized in memorandum accounts on the balance sheet for loans classified within non-performing portfolio.

Authorized Line of Credit = The maximum authorized amount of the credit line at the classification date.

The Financial Group may recognize the security interests in real property, or personal or credit-derived collateral in the estimation of the Severity of the Loss of the credits, for the purpose of reducing the allowance for loan losses derived from the portfolio classification. For such purpose, the provisions established by the Commission are applied.

Admissible security interests in real property may be financial and nonfinancial. Furthermore, only those security interests in real property which comply with the requirements established by the Commission are recognized.

- Mortgage portfolio:

The Financial Group determines the allowance for loan losses related to the mortgage portfolio based on criteria established by the Commission, calculating the Probability of Default, Severity of

Loss and Exposure (expected loss model) as of the classification date, according to the following:

- Probability of default: For portfolio with less than four payments in arrears, it is determined based on the number of late payments, the maximum delay in the last four monthly periods, the average payment commitment of the last seven periods, as well as the value of credit enhancements with respect to the loans and the currency; and 100% if there are four or more late payments.
- Severity of loss: This is determined based on the value of the credit enhancements with respect to the loan and the means of formalizing the credit enhancement, and, in the case of unemployment insurance coverage, the balance of the housing subaccount.

The allowances for loan losses on the mortgage portfolios established by the Financial Group as the result of classifying the loans will be based on the following risk levels and percentages:

Risk Level	Allowance Percentage Ranges for Loan Losses		
A1	0%	to	0.50%
A2	0.501%	to	0.75%
B1	0.751%	to	1.00%
B2	1.001%	to	1.50%
B3	1.501%	to	2.00%
C1	2.001%	to	5.00%
C2	5.001%	to	10.00%
D	10.001%	to	40.00%
E	40.001%	to	100.00%

Consumer loan portfolio that does not include credit card operations:

The Financial Group determines the allowance for loan losses related to non-revolving consumer portfolio as established by the Commission, calculating the Probability of Default, Severity of Loss and Exposure (expected loss model) as of the classification date, as follows:

- **Probability of default:** Depending on the payment periodicity and the type of loan, it is determined using variables such as the number of payments in arrears, the maximum length of arrears, average payment compliance, the remaining term and the number of times that the loan is paid or financed.
- **Severity of loss:** This is 65% for up to 10 months in arrears and 100% thereafter.
- Exposure refers to the balance as of the classification date excluding interest accrued but not collected for loans in non-performing portfolio.

Allowances for loan losses in the consumer portfolio that does not include credit card operations established by the Financial Group as a result of the classification of the loans, are classified based on the following degrees of risk and percentages:

Level of risk	Allowance Percentage Ranges for Loan Losses		
A1	0%	to	2.00%
A2	2.01%	to	3.00%
B1	3.01%	to	4.00%
B2	4.01%	to	5.00%
B3	5.01%	to	6.00%
C1	6.01%	to	8.00%

C2	8.01%	to	15.00%
D	15.01%	to	35.00%
E	35.01%	to	100.00%

For this portfolio, general reserves are recorded for loans classified as level A risk and specific criteria apply for the measurement of reserves related to loans classified as level B and lower.

Consumer credit card loan portfolio:

The Commission approved the Financial Group's request to apply an internal credit card rating model per Document 111-1/69930/2009 on June 22, 2009, which has been applied from the month of August 2009.

In Document 121-1/118710/2016 dated February 3, 2016, the Commission granted authorization to apply new parameters for the classification of revolving consumer loan portfolio used in its "Expected Loss Internal Methodology", which were applied starting on February 2016.

The internally developed rating methodology involves calculating the expected 12-month loss based on the following:

- **Non-compliance probability** - Based on variables including portfolio type, account aging, admission tool or the behavior of loans with at least three outstanding payments, together with a 100% rating for loans with three or more outstanding payments.
- **Loss severity** - Is calculated based on variables such as portfolio type, balance aging and noncompliance period.
- **Exposure** - Is determined according to the credit limit and current balance.

The allowance for credit card losses created by the Financial Group following this credit rating process is classified according to the following risk level and percentages:

Level of risk	Allowance Percentage Ranges for Loan Losses		
A1	0%	to	3.00%
A2	3.01%	to	5.00%
B1	5.01%	to	6.50%
B2	6.51%	to	8.00%
B3	8.01%	to	10.00%
C1	10.01%	to	15.00%
C2	15.01%	to	35.00%
D	35.01%	to	75.00%
E	More than	to	75.01%

As of December 31, 2016 and 2015, the classification and creation of the allowance for loan losses of the consumer loan portfolio is performed with figures as of the last day of each month and is presented to the Commission at the latest as of the 30 days following the month classified, in accordance with the reserve percentages applicable to each type of portfolio, as indicated above.

Additionally, a reserve is recognized for the total amount of the uncollected interest earned applicable to loans that are classified within non-performing portfolio.

Additional reserves:

The additional reserves established by the Financial Group reflect internal rating models, mainly for mortgage loans, which consists of applying specific percentages (expected loss) to the unpaid balance

of the debtor.

Restructuring and renewal processes:

A restructuring process is a transaction derived from any of the following situations:

- a) The extension of credit enhancements given for the loan in question, or
- b) The modification of original credit or payment scheme conditions, which include:
 - The modification of the interest rate established for the remainder of the loan period;
 - The change of currency or account unit, or

The concession of a grace period regarding the payment obligations detailed in the original credit terms, unless this concession is granted after the originally- agreed period, in which case it is considered as a renewal.

Restructuring transactions do not include those which, at the restructuring date, indicate payment compliance for the total amount due for principal and interest and which only modify one or more of the following original credit conditions:

Credit enhancements: only when they imply the extension or substitution of credit enhancements for others of higher quality.

Interest rate: when the agreed interest rate improves.

Currency: provided the respective rate is applied to the new currency.

Payment date: only if the change does not mean exceeding or modifying payment periodicity. Modifying the payment date must not permit nonpayment in any given period.

A renewal is a transaction which extends the loan duration or maturity date or when the credit is paid at any time by using the proceeds generated by another loan contracted with the same entity in which one of the parties is the same debtor or another individual or entity with equity shareholding relationships thereby constituting a joint risk. A loan is not considered to be renewed when disbursements are made during the term of a pre-established credit line.

Restructured or renewed non-performing loans remain in the non-performing portfolio until evidence of sustained payment is obtained; i.e., timely borrower payment compliance in relation to the total principal and accrued interest due, with a minimum of three consecutive payments within the credit payment scheme or, in the case of loans with payment periods exceeding 60 calendar days, the settlement of one payment, as established by the accounting criterion issued by the Commission.

The loan payments referred to by the preceding paragraph must cover at least 20% of principal or any interest accrued under the restructuring or renewal payment scheme. Accrued interest recognized in memoranda accounts is not considered for this purpose.

If a restructuring or renewal process is used to consolidate different loans granted to the same borrower in a single loan, the treatment applied to the total debt balance resulting from this restructuring or renewal process reflects the rating given to the lowest rated among the component loans.

Current loans other than those with a single principal payment and the payment of interest accrued periodically or at maturity, which are restructured or renewed before at least 80% of the original credit period has elapsed are only considered as current when the borrower has a) settled all accrued interest, and b) paid the principal of the original loan amount which was due at the renewal or restructuring date.

If all the conditions described in the preceding paragraph are not fulfilled, loans are classified as non-performing from their restructuring or renewal date and until evidence of sustained payment is obtained.

Performing loans other than those involving a single principal payment, the payment of interest periodically or at maturity, which are restructured or renewed during the final 20% of the original credit period are only considered as performing when the borrower has a) settled all accrued interest; b) paid the original loan amount due at the loan renewal or restructuring date and, c) paid 60% of the original loan amount.

If all the conditions described in the preceding paragraph are not fulfilled, loans are classified as non-performing from their restructuring or renewal date and until evidence of sustained payment is obtained.

Loans involving a single principal payment, the payment of interest periodically or at maturity and which are restructured during the credit period or renewed at any time are classified as non-performing portfolio until evidence of sustained payment is obtained.

Loans which are initially classified as revolving and which are restructured or renewed at any time are only considered as performing when the borrower has settled all accrued interest, the loan has no overdue billing periods and the elements needed to verify the borrower's capacity to pay are available, i.e., it is highly likely that the borrower will settle the outstanding payment.

Securitization with transfer of ownership - By securitizing the mortgage portfolio with transfer of ownership, the Financial Group (the "Transferor") transfers the financial assets through a securitization vehicle (the "Trust"), to enable the latter to issue securities through an intermediary (the "Brokerage House"), for placement among small investors, which represent the right to the returns or the proceeds generated from the securitized financial asset, and as consideration the Transferor receives cash and a certification granting it the right to the remaining flows from the Trust after payment of the certificates to their holders.

The Transferor provides administrative services for the transfer of the financial assets and recognizes in results of the year the revenues derived from such services at the time they are earned. Such revenues are presented under the heading "Commissions and fee income". Any expenses incurred from managing the Trust will be reimbursed by the Trust itself with the prior authorization of the Common Representative, provided that the Trust has sufficient cash flows to make such reimbursement. The Transferor will hold any payments made on account of the Trust in debtor accounts until the latter reimburses such expenses.

On December 17, 2007, the Commission authorized the Financial Group, through Document 153/1850110/2007, registered in the National Securities Register of the Share Certificate Issuance Program up to the amount of \$20,000 or its equivalent in UDIs with an effective term of five years computed as of the authorization date; such program is revolving.

The Financial Group recognized the securitized transactions performed during 2009 in accordance with the accounting criteria issued by the Commission in April 2009 regarding C-1 "Asset recognition and derecognition", C-2 "Securitized transactions" and C-5 "Consolidation of special-purpose entities".

After applying these criteria, the Financial Group derecognized the securitized assets held by the trusts, which were subsequently consolidated on its balance sheet. Accordingly, these assets are recorded under assets in the balance sheet. The securitizations performed prior to 2009 are not consolidated, based on the treatment established by the Commission.

The benefit valuation methodology applied to the securitized transaction residual is detailed below:

- The Financial Group has tools to measure and quantify the impact of securitized transactions on the balance sheet and statement of income based on the cost of funding, release of capital, reserves and liquidity levels when structuring issuances and during the life of each.
- The valuation system measures the follow-up of certificate performance and the subordinated portions recorded by the Financial Group and, if applicable, it also values the bond position to consider its possible sale on a secondary market.

- The valuation model is used to calculate the Financial Group's constant historical prepayment rate computation, the mortality rate, current credit percentage, interest rate, issuance amount and value of guarantees with respect to the loan guarantee, among other items.

Notwithstanding the above, the Financial Group, has taken a conservative position and decided not to recognize the valuation of the benefits on the remaining securitization transactions of the trusts 711, 752 and 847, resulting from the application of the methodology explained above, and recognized only the amortization of the value of the confirmed cash flows received from such trusts, which are held at amortized cost.

The characteristics of securitization contracts are detailed in Note 12.

Premium receivable - Represents the receivable balances of issued insurance policies, including estimated premiums, according to the new standards issued by the CNSF. In April 2013, the Insurance Contract Law was amended to define the manner in which insurance premiums must be canceled. According to article 40 of this law, if the premium or a portion thereof, in the case of installment payments, has not been paid within the agreed deadline, the policy must be canceled within a maximum period of 15 calendar days as of the respective payment deadline. However, if this deadline has not been agreed, a period of 30 calendar days following the expiration date will be permitted.

Other receivable, net- Balances of sundry debtors that are not settled within the 90 or 60 days following their initial recognition (the number of days depend on whether balances are identified or not) are reserved with a charge to results of the year, regardless of the probability of recovery.

The debit and credit balances of the transaction settlement accounts represent currency and security purchases and sales recorded on the date of transaction.

Purchase of shares on credit - Per Circular 115/2002, section CB.1.6.2., issued by the Central Bank of Mexico, the Brokerage House may grant loans in Mexican pesos to its customers for the purchase of shares. The share purchase agreement date must match that under which the respective loan is agreed. Similarly, the purchase settlement date and that on which the loan is used must match.

No later than the purchase settlement date, the customer must provide at least 50% of the purchase value of the shares in cash or provide as collateral for the Brokerage House other shares, securities, or investment fund shares for an amount no less than 100% of the purchase value of the purchased shares.

All the shares subject matter of the purchase must remain as collateral for the lending Brokerage House when the purchase transaction is executed, notwithstanding the shares, securities, or investment fund shares provided as collateral, as established above.

The Brokerage House may grant these loans using its equity or through financing obtained from domestic or foreign financial entities. The guarantees received from the customers on the purchase of shares on credit are recorded in memoranda accounts under "Collateral received by the entity".

Foreclosed assets or assets received through payment in kind, net - Assets that are foreclosed or received through payment in kind are recorded at the lower of cost or fair value, less the direct and incremental costs and expenses incurred when they were awarded.

Property acquired through legal foreclosure are recognized on the date on which the foreclosure ruling is issued.

Property received as payment are recorded on the date on which the in-kind payment document is executed or when the delivery or transfer of ownership is formalized in a document.

On the recording date of the foreclosed assets or assets received through payment in kind, the value of the asset which originated the foreclosure, as well as its respective reserve, must be canceled from the balance sheet, or the portion involving accrued or overdue payments settled through the partial payments in kind referred to by criterion B-6, "Loan Portfolio" of the Regulations of Credit Institutions.

If the value of the asset which originated the foreclosure, net of reserves, exceeds the value of the foreclosed assets, the difference will be recognized in results of the year under the heading "Other

operating income (expenses).

When the value of the asset that originated the foreclosure, net of reserves, is less than the value of the foreclosed assets, the value of the latter must be adjusted to the net value of the asset.

Foreclosed assets are valued according to the type of asset in question, and such valuation must be recorded against results of the year as "Other operation income (expenses)", as the case may be.

In accordance with the rules of the Commission, the mechanism to follow in determining the allowance for holding foreclosed assets or assets received as payment in kind, is as follows:

Allowance for real estate property

Time elapsed as of the repossession or payment-in-kind (months)	Allowance percentage
Up to 12	0%
More than 12 and up to 24	10%
More than 24 and up to 30	15%
More than 30 and up to 36	25%
More than 36 and up to 42	30%
More than 42 and up to 48	35%
More than 48 and up to 54	40%
More than 54 and up to 60	50%
More than 60	100%

Property, furniture and equipment, net - Are recorded at acquisition cost. Assets acquired prior to December 31, 2007 were restated by applying factors derived from UDIs up to that date. The related depreciation and amortization is recorded by applying a given percentage based on the estimated useful life of such assets to the cost restated to that date.

Depreciation is determined based on the cost or the cost restated until 2007, using the straight-line method as of the month following the acquisition date, applying the following rates:

Allowance for personal property

Time elapsed as of the repossession or payment-in-kind (months)	Allowance percentage
Up to 6	0%
More than 6 and up to 12	10%
More than 12 and up to 18	20%
More than 18 and up to 24	45%
More than 24 and up to 30	60%
More than 30	100%

	Rate
Real estate	2.5%
Construction	1.3%
Construction components:	
Elevators	3.3%
Power plants	2.8%
Pipelines	2.8%
Air conditioner	2.8%
Computer equipment	25.0%
ATM's	12.5%
Furniture and equipment	10.0%
Vehicles	25.0%
Machinery and equipment	10.0%

The estimated useful lives, residual value and de-

preciation method of construction and its components, are reviewed at the end of each year, and the effect of any change in estimate is recognized initially recorded on a prospective basis.

The Financial Group capitalizes the interest from financing as part of construction in progress.

Impairment of long-lived assets in use - The Financial Group reviews the book value of long-lived assets in use in the presence of any indicator of impairment which shows that the book value might not be recoverable, considering the higher of the present value of the future net cash flows or the net selling price, in the event of their eventual disposal. Impairment is recorded if the book value exceeds the higher of the aforementioned values. The indicators of impairment considered for such purposes are, among others, the losses from operations or negative cash flows in the period, if they are combined with a history or projection of losses, depreciation and amortization charged to results which, in percentage terms, in relation to revenues, are substantially higher than those of previous years, or the services rendered, competition and other economic and legal factors.

Equity investments - Are represented by those equity investments made by the Financial Group in entities over which it has significant influence but lacks control, and are initially recorded at acquisition cost and subsequently valued by the equity method. The dividends received are decreased from the equity investment.

Furthermore, there are other equity investments which are recorded at acquisition cost and the dividends received from these investments are recognized in results for the year, except when they refer to profits from periods before the acquisition, in which case they are recorded as a reduction to the equity investment.

Goodwill - Goodwill generated for the excess of the cost over accounting value of subsidiaries on the acquisition date was recognized in accordance with the provisions of Bulletin C-15, "Impairment in the Value of Long-Lived Assets and Their Disposal", and is subject to annual impairment tests.

Income Tax - Income Tax ("ISR") is recorded in results of the year in which they are incurred. The deferred tax derived from the temporary differences is recognized by using the assets and liabilities method, which compares the accounting and tax values of the assets and liabilities. This comparison results in temporary differences, both deductible and creditable, which are added to the tax credit for the undeducted allowance for loan losses, and the tax rate at which the items will reverse is then applied. The deferred tax asset is recorded only when it can very probably be recovered.

The effect of all the items above is presented net in the balance sheet within the caption "Deferred taxes, net".

Asset tax paid which is expected to be recovered is recorded as a tax credit and is presented in the balance sheet under the heading of "Deferred charges, prepaid expenses and intangibles".

Other assets - Software, computer developments and intangible assets are recorded originally at the face value incurred, and were restated from that date of acquisition or disbursement until December 31, 2007, using the factor derived from UDIs.

The amortization of software, computer developments and intangible assets with a definite useful life is calculated by the straight-line method, applying the respective rates to the restated expense.

Direct employee benefits - Under Mexican Labor Law, the Financial Group is liable for the payment of severance indemnities and seniority premiums to employees terminated under certain circumstances.

The Financial Group records the liability for severance payments, seniority, pensions, comprehensive medical services and life insurance as it is accrued, in accordance with actuarial calculations based on the projected unit credit method, using nominal rates. The Financial Group recognizes the actuarial gains and losses against the result of the year, in accordance with NIF D-3 "Employee Benefits".

Therefore, the liability is being recognized which, at present value, will cover the benefits obligation projected to the estimated date of retirement of the employees working at the Financial Group, as well as the obligation derived from the retired personnel.

Technical reserves - As provided by the CNSF, all technical reserves must be audited annually by independent actuaries. Independent actuaries have confirmed that current risk reserves, reserves for unfulfilled obligations and catastrophic health insurance at December 31, 2016 were determined according to the legal provisions, rules, criteria and practices established and permitted by the CNSF. Similarly, on an aggregate basis, they constitute a reasonable amount for fulfilling the obligations derived from the insurance portfolio subscribed by the Insurance Companies.

Technical reserves are created according to the Law. For technical reserve valuation purposes, Insurance Institutions utilize the valuation methods and assumptions established in the respective technical notes.

Unearned premium reserve

- a)** This reserve is intended to cover the expected value derived from the payment of casualties, benefits, guaranteed securities, dividends, acquisition and administrative expenses, together with any other future obligation derived from insurance contracts. Likewise, it must include the amount of premiums issued in advance, in the understanding that a premium is deemed to be issued in advance whenever the issuance date precedes the coverage period of the policy associated with the premium.
- b)** The valuation and creation of current risk reserves are segmented into standardized risk groups.
- c)** In the case of the valuation and creation of current risk reserves, short and long-term obligations are segmented to maintain an adequate balance between short and long-term investments, while maintaining a correct relationship as regards the nature of the liabilities to which they are linked.
- d)** The current risk reserve amount is equal to the best estimate plus a risk margin, which are calculated separately.

Best Estimate (BEL):

The best estimate is equal to the expected value of the future cash flows of obligations, understood as the weighted average derived from the probability of these cash flows, while considering the time value of money based on interest rate curves free from the market risk for each currency or monetary unit provided by the price supplier with which a contract is maintained.

The best estimate calculation is based on timely, reliable, standardized and sufficient information, together with realistic hypotheses, and is performed by utilizing the actuarial methods and statistical techniques used to apply actuarial practice standards. Information from the respective market is utilized when the Financial Group does not have sufficient timely, reliable and standardized information.

The projection of future cash flows to calculate the best estimate considers all gross income and expenses needed to cover insurance and reinsurance contract obligations throughout the entire period, together with other obligations assumed by the Insurance Companies for this purpose.

Future cash flows are determined as the best estimate of the expected value of the future revenues received by the Insurance Companies from premiums which, according to the form of payment detailed in the contracts in effect at the valuation date, will expire during the term of these contracts, while also considering recoveries, salvage and adjustments for an amount that is lower than that of casualty estimates. Expired or outstanding premiums and partial payments recorded under the premium debtor heading are not considered as future revenues.

In the case of transaction receipts, the current risk reserve is valued according to the period and premium of each receipt if the commitment only involves the period detailed therein. However, it is valued for a longer period of time if the commitment is annual and the receipt premium only covers the risk in question or a portion of the natural obligation period, in which case, the current risk reserve

valuation is determined according to the obligation period instead of the receipt period.

Future expense flows are determined as the best estimate of the expected value of future payments and expenses made by the Insurance Companies for claims and adjustments derived from covered risks, dividend payments, salvage payments, administrative and acquisition expenses generated by contracts in effect at the valuation date. Future expense flows also consider all other payments made to insurees and beneficiaries, as well as the expenses that the Insurance Companies incur to fulfill insurance and reinsurance contract obligations, while also considering exchange and inflation rates, including those related to expenses and casualties.

Risk Margin:

The risk margin is the amount that, together with the best estimate, guarantees the amount of technical reserves. Accordingly, it is equal to the amount that Insurance Companies require to fulfill their obligations.

The risk margin is calculated by determining the net cost of capital related to the Eligible Own Funds required to back the solvency capital requirement needed to fulfill insurance and reinsurance obligations during the contract period.

The 10% net cost of capital rate is used for the risk margin.

Contractual obligations

- a. Claims and maturities** - Life, accident, medical, and damage claims are recorded when they become known. Life claims are determined based on insured sums. Accident, medical, and damage claims are adjusted based on estimates of the obligation amounts and the recovery related to ceded reinsurance is simultaneously recorded. Maturities are payments for overdue totals determined in the insurance contract.
- b. Occurred, unreported casualties** - This heading is intended to cover the expected value of casualties, benefits, guaranteed securities or dividends when the situation covered by the insurance contract arises.
 - The amount of the reserve created for outstanding obligations is equal to the sum of the best estimate plus a risk margin, which are calculated separately.
 - The reserve for outstanding obligations is created, increased, valued and recorded by utilizing the procedure described in the technical note registered with the CNSF.

Best Estimate (BEL):

This is the BEL of the reserve for outstanding obligations derived from occurred, unreported casualties and the adjusted expenses assigned to the casualty or outstanding obligations related to casualties that have arisen at the valuation date, but have either not been reported or fully reported, together with adjustment and salvage expenses and recoveries.

A casualty is considered to have not been fully reported when it occurs after the valuation date and may result in supplemental claims or adjustments to initial casualty estimates.

Risk Margin:

The risk margin is the amount that, together with the best estimate, guarantees that the technical reserve amount equals that required by the Insurance Companies to fulfill their obligations.

The risk margin is calculated by determining the net capital cost related to the Eligible Own Funds required to back the solvency capital requirement needed to fulfill insurance and reinsurance obligations during the contract period.

The 10% net capital cost rate is used for the risk margin.

- c. Insurance fund management** - These funds refer to individual life insurance (traditional and flexible) and are mainly composed of overdue short-term totals, dividends, and yields, minus withdrawals. Throughout the duration of the policy, the insured party may request the full or partial withdrawal of his fund. If the insured party defaults on a premium within the legal term established, it will be paid from the investment fund account balance, if permitted.
- b. Premium deposits** - premium deposits represent split payment collections of insurance policies that were not timely identified.

Reserve for disaster risks

This is a cumulative reserve that is increased by the release of the earthquake insurance withholding unearned premium reserve, and the financial proceeds that would be obtained by applying to such reserve the average 28-day CETES rate or the 30-day LIBOR rate in foreign currency.

Reinsurance - Per the CNSF rules and according to the policies of these companies, a portion of the insurance contracted by Seguros BBVA Bancomer is ceded in reinsurance to other companies; therefore, these companies participate both in the premiums and in the casualty rate cost.

Unearned premiums reserve for ceded reinsurance - According to the accounting rules and practices established by the CNSF, as of the year 2008, the unearned premiums reserve for ceded reinsurance is presented as an asset on the balance sheet.

Special fund - Under the relevant Law, institutions authorized to operate Pension Insurance must create a Pension Systems Global Contingency Fund by establishing a trust to ensure the proper functioning of these insurance policies. For the years ended December 31, 2016 and 2015, Pensiones BBVA Bancomer charged the amounts of \$84 and \$78, respectively, to results.

Reserve fund - In March 1999, the brokerage houses, acting as trustors, created a trust whose purpose is to establish a fund that will enable brokerage houses, to have a financial reserve up to the amount of any contributions made by each brokerage house. The amount of the contributions made and interest generated by the Brokerage House as of December 31, 2016 and 2015, is \$41 and \$38, respectively.

Sundry provisions - Sundry provisions are recognized for present obligations as a result of past events, that are probable to result in the future use of economic resources and that can be reasonably estimated.

Foreign currency transactions - Foreign currency transactions are recorded at the exchange rate effective at the transaction date except for those generated by foreign branches. Assets and liabilities denominated in foreign currency are adjusted at the period end exchange rate published by the Central Bank of Mexico. Exchange fluctuations related to these assets and liabilities are charged to the income statement.

Financial margin - The Financial Group's financial margin is composed by the difference between total interest income and premiums less interest expense, and the net increase in the technical reserves, claims and contractual obligations.

Interest income is composed by the general returns generated by the loan portfolio based on the periods established in loans executed with borrowers and negotiated interest rates, the application of interest collected in advance, the premiums or interest accrued by deposits made with financial entities, bank loans, margin accounts, securities investments, repurchase agreements and securities loans, together with debt placement premiums, commissions collected on loan originations and the dividends of equity instruments are included in interest income.

Interest expense is comprised of the premiums, discounts and interest, bank loans, repurchase agreements, securities loans, debentures, debt placement issuance expenses and discounts. The amortization of costs and expenses incurred to originate loans is included within interest expense.

Accident, medical, and damage insurance premium revenues are recorded when the policies are issued and are reduced by the premiums ceded in reinsurance.

Interest expense on individual life insurance is recorded based on the contracting party, as follows:

- Payroll discount - they are recorded when the Insurance Companies receive both the withholder information and the respective payment.
- Direct payment - they are recorded when the split payment receipts are issued.

Premiums that are not collected within the terms established by the Law (45 days) are cancelled.

Commissions charged and associated costs and expenses - Commissions charged for initial loan granting are recorded as deferred revenues under "Deferred revenues and other advances", and are amortized to earnings under "Interest income", using the straight line method over the life of the loan, except for those related to revolving loans, which are amortized over a 12 month period.

Commissions collected on the restructuring or renewal of loans are added to the commissions originated and are recognized as a deferred loan that is amortized to results using the straight-line method throughout the new term of the loan.

Commissions recognized after the initial loan origination, those incurred as part of the maintenance of such loans, or those collected on undrawn loans are recognized in earnings when they are incurred.

Commissions collected for credit card annual fees, whether the first or subsequent renewal fees, are recognized as deferred revenues under "Deferred revenues and other advances", and are amortized over a 12 month period against earnings under "Commission and fee income".

The incremental costs and expenses associated with the initial loan grant are recognized as a deferred charge and are amortized against earnings as "Interest expense" during the same accounting period in which income from collected commissions is recognized.

Any other costs or expenses, including those related to promotion, advertising, potential customers, management of existing loans (follow-up, control, recoveries, etc.) and other ancillary activities related to the establishment and monitoring of loan policies are recognized directly in earnings as incurred under the respective line item that corresponds to the nature of the cost or expense.

Costs and expenses associated with the issuance of credit cards are recognized as a deferred charge, which is amortized to earnings over a 12 month period under the respective line item that corresponds to the nature of such cost or expense.

On the cancellation date of a credit line, the remaining unamortized balance of commission fees collected for credit lines cancelled before the end of the 12 month period are recognized directly in results for the year under the heading "Commissions and fees collected".

Premium surcharge and policy rights - These revenues relate to the financing derived from policies with split payments and the recovery of policy issuance expenses, and are recognized in the statement of income when the premium is issued.

Salvage revenues -

Damages - Salvages are recorded in the results for the year as revenues, at the net realizable value of the asset, on the date on which the salvages are known, recording at the same time the equity of the reinsurers.

Vehicles - Salvages known as "certain" (the asset is physically available as well as the documentation certifying ownership) are initially recorded as revenues in the income statement based on the value estimated by the appraisers or at average cost. Salvages known as "uncertain" (those in the process of obtaining the documentation needed to certify ownership or the physical asset) are recorded in memoranda accounts. Uncertain salvages are valued based on an estimated average value.

Reinsurance transaction profit sharing - Profit sharing related to cede reinsurance is recorded as revenue or an expense one year after the contracts are referred, once their technical result is determined, or when it is paid or collected.

Memorandum accounts - Memorandum accounts are used to record assets or commitments which do not form part of the Financial Group's balance sheet because the related rights are not acquired or such commitments are not recognized as a liability of the entities until such eventualities occur, respectively. The amounts accrued in the memorandum accounts have only been subject to audit tests when an accounting record arises from their information (the memorandum accounts that were not audited are indicated in each case):

- **Contingent assets and liabilities:**
Any formal claims received by the Financial Group which involve some kind of liability are recorded in books.
- **Loan commitments:**
Credit commitments represent the amount of letters of credit granted by BBVA Bancomer which are considered as irrevocable commercial loans not utilized by the borrowers, and unused authorized credit lines.

The items recorded in this account are subject to loan classification.
- **Assets in trust or under mandate (unaudited):**
Assets in trust include the value of the goods received in trust, and the data related to the administration of each one is kept in separate records. Assets under mandate record the declared value of the goods subject to mandate contracts executed by the Financial Group.
- **Assets in custody, guarantee and under administration (unaudited):**
Customer cash and securities in custody, guarantee or under administration at Casa de Bolsa BBVA Bancomer, S.A. de C.V. (the "Brokerage House") are shown under the respective memoranda accounts and were valued based on the price provided by the price supplier:
 - a. Cash is deposited in credit institutions in checking accounts differing from those of the Brokerage House.
 - b. Securities in custody and under administration are deposited in S.D. Indeval, Deposit Institution Securites, S.A. de C.V.
- **Collateral received by the entity:**
This balance represents the total amount of collateral received in repurchase transactions and securities loans, with the Financial Group acting as the repurchasing party and borrower.
- **Collateral received and sold or given in guarantee by the entity:**
This balance represents the total collateral received and sold or given in guarantee when the Financial Group acts as a repurchasing party and borrower.
- **Uncollected earned interest derived from non- performing loans:**
The interest earned is recorded in memorandum accounts once a performing portfolio loan is transferred to non-performing portfolio.
- **Other record accounts (unaudited):**
As of December 31, 2016 and 2015, the other recording accounts present a balance of \$4,703,369 and \$4,178,011, respectively.
- **Transactions performed in the name of third parties:**
This item is represented by customers' cash deposits, securities held in custody and transactions performed in customers' names. Cash is deposited with banking institutions in accounts other than those of the Brokerage House. Goods held in custody or which involve securities or financial

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instruments treated as such are valued according to their fair value. Transactions performed in customers' names are valued based on the nature of each particular transaction; i.e., investments in securities, repurchase agreements, securities and derivatives loans.

Cash Flow Statement - The consolidated cash flow statement presents consolidated of Financial Group's ability to generate cash and cash equivalents, as well as how the Financial Group uses those cash flows to meet their needs. The cash flow statement has been prepared using the indirect method based on the provisions of Criterion D-4 "Cash Flow Statements" of the Accounting Criteria.

The consolidated statement of cash flows, together with the rest of the consolidated financial statements provide information that enables the user to:

- Assess the changes in assets and liabilities of the Financial Group and on its financial structure.
- Evaluate collection and payment amounts and dates in order to adapt to circumstances and opportunities to generate and/or apply cash and cash equivalents.

Funds available

At December 31, 2016 and 2015, funds available consisted of the following:

	2016	2015
Banks	88,847	21,411
Restricted funds	42,864	72,188
Other quick funds	880	593
	\$ 186,802	\$ 150,156

Banks include deposits in domestic and foreign banks in Mexican pesos and U.S. dollars, translated at the exchange rate published by the Central Bank of Mexico of \$20.6194 Mexican pesos and \$17.2487 Mexican pesos per one U.S. dollar, as of December 31, 2016 and 2015, respectively, and are comprised as follows:

	Mexican pesos		U.S. Dollars (in Mexican pesos)		Total	
	2016	2015	2016	2015	2016	2015
Deposits with foreign credit institutions	\$ 533	\$ -	\$ 72,985	\$ 16,713	\$ 73,518	\$ 16,713
Central Bank of Mexico	14,693	4,664	636	34	15,329	4,698
	\$ 15,226	\$ 4,664	\$ 73,621	\$ 16,747	\$ 88,847	\$ 21,411

As of December 31, 2016 and 2015, restricted funds available are as follows:

	2016	2015
Monetary regulation deposits (1)	\$ 40,250	\$ 59,682
Foreign exchange to be received (2)	62,333	49,542
Foreign exchange to be delivered (2)	(60,285)	(42,418)
Interbank loans call money (3)	-	5,001
Other restricted deposits	566	381
	\$ 42,864	\$ 72,188

As of December 31, 2016 and 2015 the sole account of Central Bank of Mexico includes BBVA Bancomer Monetary Regulation Deposits in Central Bank of Mexico ("DRM"), which amount to \$59,682 and \$59,681, respectively. These Monetary Regulation Deposits will have an indefinite duration, for which purpose Central Bank of Mexico will provide timely notice of the date and the procedure for

withdrawal of the respective balances. Interest on the deposit is payable every 28 days by applying the rate established in the Regulations issued by Central Bank of Mexico.

On May 12, 2016 through Circular 9/2016, the Bank of Mexico issued rules for the auction of Reportable Monetary Regulation Bonds (BREMS R), which indicate that these instruments can be settled with monetary regulation deposit (DRM) resources. The current Provisions establish that the DRM may be comprised of cash, securities or both.

At December 31, 2016 and 2015, the Financial Group holds BREMS R for the amount of \$28,950 and \$13,210, respectively, which form part of the DRM. These amounts are recorded as restricted under the heading of "Investments in securities" in the category of securities available-for-sale. This is the case because the bond issuance prospectus establishes that they must only be sold directly or through repurchase transactions to the Bank of Mexico, when determined by the latter through its general provisions.

At 31 December, 2016 and 2015 the Financial Group holds \$3,720 and \$0 as own position.

Foreign currencies to be received and delivered for purchases and sales to be settled in 24 and 48 hours as of December 31, 2016 and 2015 are composed as follows:

	2016	
	Balance in foreign Currency (Millions of US dollars)	Mexican peso equivalent
Purchases of foreign currencies to be received at 24 and 48 hours	3,023	\$ 62,333
Sales of foreign currencies to be settled at 24 and 48 hours	(2,924)	(60,285)
	99	\$ 2,048

	2015	
	Balance in foreign Currency (Millions of US dollars)	Mexican peso equivalent
Purchases of foreign currencies to be received at 24 and 48 hours	2,872	\$ 49,542
Sales of foreign currencies to be settled at 24 and 48 hours	(2,459)	(42,418)
	413	\$ 7,124

When the foreign exchange deliverable or receivable on the purchases and sales are recorded under the heading of "Funds available", the settlement accounts for the equivalent value of these operations are recorded net in the balance sheet under the headings of "Other accounts receivable, net" and "Payables from settlement of operations".

"Call money" operations granted to December 31, 2015, represent interbank loan transactions agreed at a term shorter than or equal to four business days, respectively, at a rate of 5.75% and 3.32%, respectively.

5. Margin accounts

At December 31, 2016 and 2015, margin accounts are composed as follows:

	2016	2015
Derivatives margin in authorized markets	\$ 8,998	\$ 2,774

6. Investment in securities

At December 31, 2016 and 2015, financial instruments were as follows:

a. Trading -

Instrument	2016			2015	
	Acquisition Cost	Accrued Interests	Increase (Decrease) due to Valuation	Book Value	Book Value
Investment companies	\$ 31,909	\$ -	\$ 4,776	\$ 36,685	\$ 35,826
Securitized certificates	6,684	89	(39)	6,734	10,573
Sovereign debt Eurobonds	6,268	74	(178)	6,164	7,581
Net equity instruments	6,067	-	(321)	5,746	5,289
ADR's	7,384	-	(90)	7,294	1,168
Promissory notes with returns realizable at maturity (PRLV)	879	-	-	879	508
Federal Mexican Government Development Bonds in UDIS (UDIBONDS)	5,809	29	(113)	5,725	5,009
Corporate Eurobonds	2,472	24	39	2,535	1,635
Fixed-rate bonds	8,649	142	(225)	8,566	11,428
Certificates of Deposit (CEDES)	-	-	-	-	600
Mexican Bank Saving Protection Bonds (BPA's)	8,492	121	(13)	8,600	3,474
Bank securitized certificates	384	6	-	390	2,372
Exchangeable securitization certificates (CBIC's)	333	7	-	340	232
Federal Treasury Securities (CETES)	5,990	62	(26)	6,026	7,606
Federal Government Development Bonds (BONDES)	417	1	-	418	8,504
Treasury Bills	-	-	-	-	8,965
Treasury Notes	103	1	(2)	102	85
Companies' commercial paper	497	3	(3)	497	-
	92,337	559	3,805	96,701	110,855
Collateral granted (a.1.)	197,262	101	497	197,860	188,926
Value date purchases (a.2.)	15,154	75	(42)	15,187	6,149
Value date sales (a.3.)	(17,702)	(92)	32	(17,762)	(5,556)
	\$ 287,051	\$ 643	\$ 4,292	\$ 291,986	\$ 300,374

During 2016 and 2015, valuation utilities for net amounts of \$1,034 and \$485, respectively, were recorded in results of the year.

For the years ended December 31, 2016 and 2015, the Financial Group paid commissions for purchase and sale of securities in the amount of \$102 and \$118, respectively.

At December 31, 2016 and 2015, the remaining periods of these investments were as follows:

Instrument	Less than 1 month	Between 1 and 3 Months	More than 3 Months	Without a Fixed period	Total acquisition cost
Investment companies	\$ -	\$ -	\$ -	\$ 31,909	\$ 31,909
Securitized certificates	-	-	6,684	-	6,684
Sovereign debt Eurobonds	-	-	6,268	-	6,268
Net equity instruments	-	-	-	6,067	6,067
ADR's	-	-	-	7,384	7,384
Promissory notes with returns realizable at maturity (PRLV)	825	-	54	-	879
Federal Mexican Government Development Bonds in UDIS (UDIBONDS)	1,629	-	4,180	-	5,809
Corporate Eurobonds	-	-	2,472	-	2,472
Fixed-rate bonds	-	-	8,649	-	8,649
BPA's (Savings Protection Bonds)	-	-	8,492	-	8,492
Bank securitized certificates	-	-	384	-	384
Exchangeable securitization certificates (CBIC's)	-	-	333	-	333
Federal Treasury Securities (CETES)	-	19	5,971	-	5,990
Federal Government Development Bonds (BONDES)	-	-	417	-	417
Treasury Notes	-	-	103	-	103
Companies' commercial paper	-	2	495	-	497
Total	\$ 2,454	\$ 21	\$ 44,502	\$ 45,360	\$ 92,337

At December 31, 2015, the remaining periods of these investments were as follows:

Instrument	Less than 1 month	Between 1 and 3 Months	More than 3 Months	Without a Fixed period	Total acquisition cost
Investment companies	\$ -	\$ -	\$ -	\$ 32,034	\$ 32,034
Securitized certificates	70	30	10,369	-	10,469
Sovereign debt Eurobonds	379	-	7,368	-	7,747
Net equity instruments	-	-	-	5,580	5,580
ADR's	-	-	-	1,217	1,217
Promissory notes with returns realizable at maturity (PRLV)	278	-	230	-	508
Federal Mexican Government Development Bonds in UDIS (UDIBONDS)	-	-	5,152	-	5,152
Corporate Eurobonds	4	-	1,680	-	1,684
Fixed-rate bonds	-	-	11,332	-	11,332
Certificates of Deposit (CEDES)	-	300	300	-	600
Mexican Bank Saving Protection Bonds (BPA's)	-	20	3,405	-	3,425
Bank securitized certificates	-	34	2,320	-	2,354
Exchangeable securitization certificates (CBIC's)	-	-	228	-	228
Federal Treasury Securities (CETES)	2	591	6,995	-	7,588
Federal Government Development Bonds (BONDES)	307	-	8,192	-	8,499
Treasury Bills	-	-	8,970	-	8,970
Treasury Notes	-	-	86	-	86
Total	\$ 1,040	\$ 975	\$ 66,627	\$ 38,831	\$ 107,473

a.1 The collateral granted as of December 31, 2016 and 2015 was comprised as follows:

Instrument	2016			2015	
	Acquisition Cost	Accrued Interests	Increase (Decrease) due to Valuation	Book Value	Book Value
Fixed rate bonds	\$ 14,504	\$ 23	\$ (43)	\$ 14,484	\$ -
Mexican Bank Saving Protection Bonds (BPA's)	20,779	8	11	20,798	-
Federal Government Development Bonds (BONDES)	29	-	-	29	-
Federal Treasury Securities (CETES)	2	-	-	2	-
Security loans	35,314	31	(32)	35,313	-
Other collateral	-	-	-	-	40,020
Bank securitization certificates	1,863	-	-	1,863	72
Federal Government Development Bonds (BONDES)	15,286	2	(1)	15,287	3,450
Fixed rate bonds	22,637	7	36	22,680	26,963
Mexican Bank Saving Protection Bonds (BPA's)	91,428	57	497	91,982	52,613
Federal Treasury Securities (CETES)	6,706	1	-	6,707	58,296
Federal Mexican Government Development Bonds in UDIS (UDIBONDS)	15,950	1	(11)	15,940	1,845
Exchangeable securitization certificates (CBIC's)	4,061	1	8	4,070	4,574
Net equity instruments	36	-	1	37	-
Securitization certificates	3,981	1	(1)	3,981	1,093
Bonds received as repurchase agreement collateral	161,948	70	529	162,547	148,906
Total restricted securities	\$ 197,262	\$ 101	\$ 497	\$ 197,860	\$ 188,926

a.2 Value date purchases at December 31, 2016, and 2015 was comprised as follows:

Instrument	2016			2015	
	Acquisition Cost	Accrued Interests	Increase (Decrease) due to Valuation	Book Value	Book Value
Net equity instruments	\$ 164	\$ -	\$ -	\$ 164	\$ 500
ADR's	748	-	(54)	694	66
Fixed rate bonds	10,450	61	7	10,518	4,142
Federal Treasury Securities (CETES)	150	-	-	150	596
Federal Mexican Government Development Bonds in UDIS (UDIBONDS)	3,075	6	(2)	3,079	541
Mexican Bank Saving Protection Bonds (BPA's)	-	-	-	-	202
Securitization certificates	300	7	1	308	-
Sovereign debt Eurobonds	267	1	6	274	102
Total	\$ 15,154	\$ 75	\$ (42)	\$ 15,187	\$ 6,149

a.1 Value date sales at December 31, 2016, and 2015 were comprised as follows:

Instrument	2016			2015	
	Acquisition Cost	Accrued Interests	Increase (Decrease) due to Valuation	Book Value	Book Value
Fixed rate bonds	\$ (8,549)	\$ (45)	\$ (12)	\$ (8,606)	\$ (2,880)
Federal Treasury Securities (CETES)	(547)	-	-	(547)	(397)
Federal Mexican Government Development Bonds in UDIS (UDIBONDS)	(3,651)	(6)	2	(3,655)	(1,596)
Securitization certificates	8	(15)	-	(7)	(92)
Net equity instruments	(167)	-	1	(166)	(134)
Federal Government Development Bonds (BONDES)	(846)	(1)	-	(847)	-
Mexican Bank Saving Protection Bonds (BPA's)	(997)	(1)	-	(998)	-
ADR's	(102)	-	-	(102)	(17)
Sovereign debt Eurobonds	(2,851)	(24)	41	(2,834)	(440)
Total	\$ (17,702)	\$ (92)	\$ 32	\$ (17,762)	\$ (5,556)

b. Available-for-sale -

Instrument	2016			2015	
	Acquisition Cost	Accrued Interests	Increase (Decrease) due to Valuation	Book Value	Book Value
Sovereign debt Eurobonds	\$ 15,786	\$ 332	\$ 766	\$ 16,884	\$ 25,738
Securitization certificates	13,062	169	(383)	12,848	15,357
Corporate Eurobonds	10,248	154	(899)	9,503	3,061
Federal Mexican Government Development Bonds in UDIS (UDIBONDS)	245	31	10	286	314
Net equity instruments	814	-	(81)	733	610
ADR's	13	-	470	483	381
Certificates of Deposit (CEDES) UDI s	-	-	-	-	117
Bank Eurobonds	350	3	(2)	351	294
Banco de México's Monetary Regulation Bonds (BREMS)	3,720	1	-	3,721	-
Promissory notes with returns realizable at maturity (PRLV)	5,327	88	1	5,416	-
Exchangeable securitization certificates (CBIC's)	387	5	118	510	-
Commercial paper	488	8	(37)	459	-
Fixed rate bonds	148	1	(12)	137	-
Bank Bonds	9	-	-	9	-
UMS	1,459	25	110	1,594	-
	52,056	817	61	52,934	45,872
Restricted investment in securities (b.1)	110,040	33	(3,932)	106,141	102,075
Total	\$ 162,096	\$ 850	\$ (3,871)	\$ 159,075	\$ 147,947

At December 31, 2016, the remaining scheduled maturities of the above instruments were as follows:

Instrument	Between 1 and 3 Months	More than 3 Months	Without a Fixed period	Total Acquisition Cost
Sovereign debt Eurobonds	\$ -	\$ 15,786	\$ -	\$ 15,786
Securitization certificates	350	12,712	-	13,062
Corporate Eurobonds	187	10,061	-	10,248
Federal Mexican Government Development Bonds in UDIS (UDIBONDS)	-	245	-	245
Net equity instruments	-	-	814	814
ADR's	-	-	13	13
Certificates of Deposit (CEDES) UDI's	-	350	-	350
Bank Eurobonds	-	3,720	-	3,720
Promissory notes with returns realizable at maturity (PRLV)	1,073	4,254	-	5,327
Exchangeable securitization certificates (CBIC's)	-	387	-	387
Commercial Paper	-	488	-	488
Fixed rate bonds	-	148	-	148
Bank Bonds	-	9	-	9
UMS	-	1,459	-	1,459
Total	\$ 1,610	\$ 49,619	\$ 827	\$ 52,056

At December 31, 2015, the remaining scheduled maturities of the above instruments were as follows:

Instrument	Between 1 and 3 Months	More than 3 Months	Without a Fixed period	Total Acquisition Cost
Sovereign debt Eurobonds	\$ -	\$ 25,561	\$ -	\$ 25,561
Securitization certificates	266	14,963	-	15,229
Corporate Eurobonds	585	2,459	-	3,044
Federal Mexican Government Development Bonds in UDIS (UDIBONDS)	-	346	-	346
Net equity instruments	-	-	803	803
ADR's	-	-	11	11
Bank Eurobonds	-	293	-	293
Certificates of Deposit (CEDES) UDI's	-	75	-	75
Total	\$ 851	\$ 43,697	\$ 814	\$ 45,362

b.1. Collateral granted (restricted securities) as of December 31, 2016 and 2015, were as follows:

Instrument	2016			2015	
	Acquisition cost	Accrued interest	Increase (Decrease) due to valuation	Book value	Book value
Fixed rate bonds	\$ 79,467	\$ 24	\$ (3,911)	\$ 75,580	\$ 87,568
Securitization certificates	-	-	-	-	143
Banco de México's Monetary Regulation Bonds (BREMS)	28,942	8	-	28,950	13,210
Federal Mexican Government Development Bonds in UDIS (UDIBONDS)	356	-	(21)	335	-
Total collateral receivable from repurchase agreements	108,765	32	(3,932)	104,865	100,921
Treasury Bills given as collateral	1,275	1	-	1,276	1,154
Total restricted securities	\$ 110,040	\$ 33	\$ (3,932)	\$ 106,141	\$ 102,075

c. Held to maturity -

The following securities have medium and long-term maturities:

Instrument	2016			2015	
	Acquisition cost	Accrued interest	Increase (Decrease) due to valuation	Book value	Book value
Federal Mexican Government Development Bonds in UDIS (UDIBONDS)	\$ 68,991	\$ 275	\$ (353)	\$ 68,913	\$ 63,471
Government bonds- Mortgage debtor support program	15,656	-	-	15,656	15,052
Securitization certificates	6,517	254	(8)	6,763	6,978
Bonds	-	-	-	-	196
Government bonds- State and Municipality debtor support program	-	-	-	-	1,774
Government bonds- State Productive Enterprise	-	-	-	-	401
Exchangeable securitization certificates (CBIC's)	1,222	2	(8)	1,216	1,382
Promissory notes with returns realizable at maturity (PRLV)	110	-	-	110	1,247
U.S. Treasury securities	-	-	-	-	51
Certificates of Deposit From the Government	-	-	-	-	153
UMS	-	-	-	-	2,610
Time Deposit	-	-	-	-	3,318
Total	\$ 92,496	\$ 531	\$ (369)	\$ 92,658	\$ 96,633

For the years ended December 31, 2016 and 2015, the yields related to the overall held to maturity portfolio, recorded in the results of the year, amounted to \$6,473 and \$5,157, respectively.

d. Collateral received

The terms and conditions for the delivery of securities as collateral are in line with the framework contracts of Repurchase Agreements, Securities Loans, and Derivatives (ISDA/CEMOF). These contracts establish the exchange of collateral, which will help mitigate the credit risk, in order to have a reasonable level of collateral; the collateral granted does not fulfill criteria for transfer of ownership, for which reason the entity providing the collateral retains the corporate and economic rights of such instruments, unless there is default on the obligations secured. However, these framework contracts stipulate the temporary use and enjoyment of such securities with the commitment to return them at maturity of the guarantee transaction or margin return calls due to a drop in the guaranteed value at risk.

As a result of the collateral exchange agreements of financial institutions which have a negative market value, a commitment is made to deliver to the other party (which therefore presents a positive market value) assets or cash to reduce the exposure for credit risk, under the terms stipulated in the aforementioned bilateral contract.

7. Repurchase transactions and securities loans

As of December 31, 2016 and 2015, repurchase transactions were comprised as follows:

a. Repurchase agreement receivables -

As repurchasing party:

Instrument	2016			2015		
	Asset Side	Liability Side	Debit	Asset Side	Liability Side	Debit
	Receivable Under repurchase	Collateral Sold or delivered		Asset Side Receivable under repurchase	Liability Side Collateral sold or delivered	
Mexican Bank Saving Protection Bonds (BPA's)	\$ 5,432	\$ 5,249	\$ 183	\$ 10,919	\$ 10,922	\$ (3)
Federal Government Development Bonds (BONDES)	1,277	1,179	98	48,962	48,665	297
Fixed-rate bonds	1,400	1,400	-	6,650	6,650	-
Federal Treasury Securities (CETES)	5,239	-	5,239	6,025	-	6,025
Securitization certificates	2,323	2,315	8	12,000	1,063	10,937
Total	\$ 15,671	\$ 10,143	\$ 5,528	\$ 84,556	\$ 67,300	\$ 17,256

b. Repurchase payables -

Security vendor:

Liability side payables under resale agreements		
Instrument	2016	2015
Fixed rate bonds	\$ 96,880	\$ 111,071
Mexican Bank Saving Protection Bonds (BPA's)	91,670	51,464
Federal Government Development Bonds (BONDES)	10,930	852
Banco de México's Monetary Regulation Bonds (BREMS)	28,975	13,216
Federal Treasury Securities (CETES)	6,707	57,915
Federal Mexican Government Development Bonds in UDIS (UDIBONDS)	16,304	1,847
Securitization certificates	5,844	1,448
PIC's	4,061	4,580
Total	\$ 261,371	\$ 242,393

At December 31, 2016 and 2015, the interest (premiums) receivable by the Financial Group were \$775 and \$744, respectively is recorded in the consolidated statements of income in the "Interest income". Also, at December 31, 2016 and 2015, the interest (premiums) charged to the Financial Group were \$11,729 and \$9,734, respectively.

c. Payables in transactions involving securities loans and derivatives -

Instrument	2016			2015		
	Memoranda accounts		Liability portion	Memoranda accounts		Liability portion
	Collateral received for securities loans	Collateral received for loans and sold or given in guarantee	Payables from collateral sold or given in guarantee	Collateral received for securities loans	Collateral received for loans sold or given in guarantee	Payables from collateral sold or given in guarantee
Borrower:						
Government securities-						
Fixed rate bonds	\$ 20,490	\$ 20,490	\$ 20,490	\$ 22,941	\$ 22,941	\$ 22,941
Federal Mexican Government Development Bonds in UDIS (UDIBONDS)	41	41	41	6,577	6,577	6,577
Federal Treasury Securities (CETES)	7,570	7,570	7,570	2,634	2,634	2,634
Exchangeable securitization certificates (CBIC's)	1,945	1,945	1,945	4,746	4,746	4,746
Net equity instruments	4,370	4,370	4,370	-	-	-
	34,416	34,416	34,416	36,898	36,898	36,898
Repurchase agreements:						
Securitization certificates	2,315	2,315	-	-	-	-
Federal Government Development Bonds (BONDES)	1,678	1,678	-	50,739	50,739	-
Net equity instruments	36	36	-	-	-	-
Fixed rate bonds	1,402	1,402	-	17,617	17,617	-
Mexican Bank Saving Protection Bonds (BPA's)	5,669	5,669	-	11,129	11,129	-
	11,100	11,100	-	79,485	79,485	-
Total	\$ 45,516	\$ 45,516	\$ 34,416	\$ 116,383	\$ 116,383	\$ 36,898

Premiums payable were recognized in the results of 2016 and 2015 for the amount of \$63 and \$44, respectively.

At December 31, 2016 and 2015, the Financial Group has contracted repurchase agreements for an average period of 20 days, while transactions involving securities loans are performed over an average period of 8 days.

8. Derivatives

At December 31, 2016 and 2015, securities and derivative transactions were as follows:

- a. **Derivatives** - The chart below shows the open derivative instrument transactions of the Financial Group as of December 31, 2016 and 2015. The currency position generated by these derivative instruments must be added to the position in the balance sheet in order to obtain the year-end position amount analyzed in Note 28.

Trading:

Transaction	2016			
	Notional amount		Balance	
	Asset	Liability	Asset	Liability
Long-term futures position	\$ 90,228	\$ 90,228	\$ -	\$ -
Short-term futures position	8,459	8,459	-	-
Long-term forwards contracts	497,619	489,326	17,411	9,118
Short-term forwards contracts	484,231	501,706	1,742	19,217
Options acquired	6,200	-	6,200	-
Options sold	-	11,983	-	11,983
Swaps	1,013,433	997,538	123,604	107,709
	\$ 2,100,170	\$ 2,099,240	\$ 148,957	\$ 148,027

Transaction	2015			
	Notional amount		Balance	
	Asset	Liability	Asset	Liability
Long-term futures position	\$ 25,864	\$ 25,864	\$ -	\$ -
Short-term futures position	16,330	16,330	-	-
Long-term forwards contracts	381,528	381,837	8,779	9,088
Short-term forwards contracts	339,906	347,927	2,776	10,797
Options acquired	4,419	-	4,419	-
Options sold	-	7,813	-	7,813
Swaps	908,032	900,683	79,880	72,531
	\$ 1,676,079	\$ 1,680,454	\$ 95,854	\$ 100,229

Hedging:

Transaction	2016			
	Notional amount		Balance	
	Asset	Liability	Transaction	Asset
Long-term forwards contracts	\$ 2,778	\$ 2,485	\$ 293	\$ -
Short-term forwards contracts	142	188	-	46
Swaps	93,980	86,302	18,641	10,963
	\$ 96,900	\$ 88,975	\$ 18,934	\$ 11,009

Transaction	2016			
	Notional amount		Balance	
	Asset	Liability	Transaction	Asset
Long-term forwards contracts	\$ 2,873	\$ 2,779	\$ 94	\$ -
Short-term forwards contracts	314	297	38	21
Swaps	101,939	96,639	13,147	7,847
	\$ 105,126	\$ 99,715	\$ 13,279	\$ 7,868

- b. **Futures and forward contracts** - For the year ended December 31, 2016, the Financial Group carried out transactions in recognized markets (Mexican Derivatives Market (Mex-Der) Chicago and ITAU), including an equity of \$7,650 distributed in rates of \$(13), currencies of \$6,635, \$867 indexes and securities of \$161.

For the year ended December 31, 2015, the Financial Group carried out transactions in recognized markets (Mexican Derivatives Market (Mex-Der) Chicago and ITAU), including an equity of \$5,263 distributed in rates of \$34, currencies of \$4,939, indexes and securities of \$290.

The Financial Group also entered into "Forward contracts" with the principal foreign currencies. At the close of the year 2016, the following contracts are open:

Trading:

Type of Transaction	Underlying	Sales		Purchases		Underlying
		Receivable	Contract value	Contract value	Type of Transaction	
Futures	Bono M10	\$ 885	\$ 885	\$ -	\$ -	\$ -
	Index	2,981	2,981	3	3	-
	S&P	167	167	148	148	-
	U.S. dollars	4,426	4,426	90,077	90,077	-
		\$ 8,459	\$ 8,459	\$ 90,228	\$ 90,228	\$ -

Type of Transaction	Underlying	Sales		Purchases		Underlying
		Receivable	Contract value	Contract value	Type of Transaction	
Forwards	U.S. dollars	\$ 456,394	\$ 474,167	\$ 478,535	\$ 470,069	\$ (9,307)
	Index	17,771	17,598	17,910	18,088	(5)
	Equity	147	140	576	563	20
	Bonds	9,919	9,801	598	606	110
		\$ 484,231	\$ 501,706	\$ 497,619	\$ 489,326	\$ (9,182)

Hedging:

Type of Transaction	Underlying	Sales		Purchases		Underlying
		Receivable	Contract value	Contract value	Type of Transaction	
Forwards	U.S. dollars	\$ 142	\$ 188	\$ 2,778	\$ 2,485	\$ 247

At the close of the year 2015 the following contracts are open:

Trading:

		Sales		Purchases		
Type of Transaction	Underlying	Receivable	Contract value	Contract value	Type of Transaction	Underlying
Futures	TIIE	\$ 4,824	\$ 4,824	\$ -	\$ -	\$ -
	Bono M10	-	-	2,394	2,394	-
	BMF	20	20	472	472	-
	Index	4,319	4,319	300	300	-
	S&P	-	-	5,747	5,747	-
	U.S. dollars	7,167	7,167	16,951	16,951	-
		\$ 16,330	\$ 16,330	\$ 25,864	\$ 25,864	\$ -

		Sales		Purchases		
Type of Transaction	Underlying	Receivable	Contract value	Contract value	Type of Transaction	Underlying
Forwards	U.S. dollars	\$ 311,781	\$ 320,009	\$ 369,754	\$ 369,858	\$ (8,332)
	Index	11,715	11,509	6,091	6,303	(6)
	Equity	5,157	5,161	5,683	5,676	3
	Bonds	11,253	11,248	-	-	5
		\$ 339,906	\$ 347,927	\$ 381,528	\$ 381,837	\$ (8,330)

Hedging:

		Sales		Purchases		
Type of Transaction	Underlying	Receivable	Contract value	Contract value	Type of Transaction	Underlying
Forwards	U.S. dollars	\$ 314	\$ 297	\$ 2,873	\$ 2,779	\$ 111

- c. **Options** - At December 31, 2016, the Financial Group option transactions were as follows:

Trading:

Type of Transaction		Underlying	Notional amount	Fair Amount
Purchases	OTC Options	Interest rates	\$ 82,842	\$ 2,374
		Equity securities and index	28,058	2,008
		U.S. dollars	51,595	1,147
	Market options	Equity securities and index	7,421	671
				\$ 6,200

Type of Transaction		Underlying	Notional amount	Fair Amount
Sales	OTC Options	Interest rates	\$ 198,528	\$ 2,000
		Equity securities and index	19,473	8,310
		U.S. dollars	52,860	1,217
	Market options	Equity securities and index	12,183	456
				\$ 11,983

At December 31, 2015, the Financial Group option transactions were as follows:

Trading:

Type of Transaction		Underlying	Notional amount	Fair Amount
Purchases	OTC Options	Interest rates	\$ 35,898	\$ 666
		Equity securities and index	16,065	1,852
		U.S. dollars	80,416	701
	Market options	Equity securities and index	6,804	1,200
				\$ 4,419

Type of Transaction		Underlying	Notional amount	Fair Va
Sales	OTC Options	Interest rates	\$ 226,836	\$ 956
		Equity securities and index	12,071	5,603
		U.S. dollars	83,261	262
	Market options	Equity securities and index	6,879	992
				\$ 7,813

d. **Swaps** - At December 31, 2016, the Financial Group swap transactions were as follows:

Trading:

Underlying	Currency	Receivable contract value	Payable contract value	Receivable	Payable	Net position
Currency	U.S. Dollar	\$ 302,861	\$ 244,825	\$ 325,705	\$ 256,489	\$ 69,216
	Mexican Peso	197,706	180,798	287,031	291,844	(4,813)
	UDIS	91,196	107,613	-	-	-
	Euro	45,386	84,599	49,789	94,408	(44,619)
	Colombian Peso	2,182	875	-	-	-
	Pound Sterling	1,274	1,274	1,711	1,809	(98)
	Swiss Franc	-	4,059	-	4,404	(4,404)
	Chilean Peso	3,651	-	-	-	-
				664,236	648,954	15,282
Interest rates	Mexican Peso		1,784,178	\$ 255,501	\$ 252,846	\$ 2,655
	U.S. Dollar		1,107,436	88,954	90,580	(1,626)
	Pound Sterling		510	15	30	(15)
	Euro		104,006	1,635	1,821	(186)
				346,105	345,277	828
Shares	U.S. Dollar		5,614	\$ 3,457	\$ 59	\$ 3,398
	Mexican Peso		2,077	36	3,382	(3,346)
				3,493	3,441	52
CDS	U.S. Dollar		825	\$ 29	\$ 24	\$ 5
CRA	Mexican Peso		-	\$ (272)	\$ -	\$ (272)
Authorized markets	Mexican Peso		96,058	\$ (158)	\$ (158)	\$ -
				\$ 1,013,433	\$ 997,538	\$ 15,895

The Financial Group entered into nominal interest rate swaps in Mexican pesos with various institutions, agreed to at annual rates ranging from 3.33% and 20.26%. At December 31, 2016, the notional amount of swaps was \$1,784,178.

At December 31, 2015, the Financial Group swap transactions were as follows:

Trading:

Underlying	Currency	Receivable contract value	Payable contract value	Receivable	Payable	Net position
Currency	U.S. Dollar	\$ 248,490	\$ 206,434	\$ 267,706	\$ 217,944	\$ 49,762
	Mexican Peso	172,766	156,591	271,080	264,092	6,988
	UDIS	88,944	101,460	-	-	-
	Euro	31,365	69,536	33,234	76,460	(43,226)
	Colombian Peso	333	692	-	-	-
	Pound Sterling	1,272	1,272	1,647	1,719	(72)
	Swiss Franc	-	3,449	-	3,741	(3,741)
	Chilean Peso	2,890	-	-	-	-
				573,667	563,956	9,711
Interest rates	Mexican Peso		\$ 2,362,155	\$ 260,287	\$ 261,581	\$ (1,294)
	U.S. Dollar		951,357	71,797	72,321	(524)
	Pound Sterling		509	39	37	2
	Euro		69,758	2,324	2,512	(188)
				334,447	336,451	(2,004)
Shares	U.S. Dollar		\$ 1,135	\$ 53	\$ 28	\$ 25
	Mexican Peso		84	2	1	1
				55	29	26
CDS	U.S. Dollar		\$ 1,380	\$ 44	\$ 35	\$ 9
CRA	Mexican Peso		\$ -	\$ (393)	\$ -	\$ (393)
Authorized markets	Mexican Peso		\$ 3,163	\$ 212	\$ 212	\$ -
				\$ 908,032	\$ 900,683	\$ 7,349

The Financial Group entered into nominal interest rate swaps in Mexican pesos with various institutions, agreed to at annual rates ranging from 1.80% and 20.26%. At December 31, 2015, the notional amount of swaps was \$2,362,155.

At December 31, 2016-

Hedging:

Underlying	Currency	Receivable contract value	Payable contract value	Receivable	Payable	Net position
Currency	Mexican pesos	\$ 18,400	\$ 21,006	\$ 20,046	\$ 23,806	\$ (3,760)
	U.S. dollars	33,067	8,294	40,005	9,438	30,567
	GBP	-	1,202	-	1,740	(1,740)
	Euro	-	15,390	-	18,723	(18,723)
				60,051	53,707	6,344
	Mexican pesos	\$ -	\$ 29,231	\$ 13,135	\$ 12,666	\$ 469
Interest rates	U.S. dollars	-	70,831	20,794	19,929	865
				33,929	32,595	1,334
				\$ 93,980	\$ 86,302	\$ 7,678

The Financial Group entered into nominal interest rate swaps in Mexican pesos with various institutions at annual rates ranging from 5.02% and 8.91%. At December 31, 2016, the notional amount of swaps was \$29,231.

At December 31, 2015-

Underlying	Currency	Receivable contract value	Payable contract value	Receivable	Payable	Net position
Currency	Mexican pesos	\$ 22,949	\$ 21,241	\$ 25,430	\$ 25,090	\$ 340
	U.S. dollars	34,975	8,015	42,166	9,349	32,817
	GBP	-	1,200	-	1,693	(1,693)
	Euro	-	23,390	-	26,582	(26,582)
				67,596	62,714	4,882
Interest rates	Mexican pesos	\$ -	\$ 30,713	\$ 13,806	\$ 14,861	\$ (1,055)
	U.S. dollars	-	56,353	20,537	19,064	1,473
				34,343	33,925	418
				\$ 101,939	\$ 96,639	\$ 5,300

The Financial Group entered into nominal interest rate swaps in Mexican pesos with various institutions at annual rates ranging from 3.33% and 8.91%. At December 31, 2015, the notional amount of swaps was \$30,713.

Collateral received in OTC derivatives as of December 31, 2016 and 2015 is recorded under the heading "Payables for collateral received in cash" and is shown as follows:

Cash received as derivatives warranty	2016			2015
	Acquisition Cost	Accrued Interest	Book Value	Book Value
Actimed, S.A. de C.V., SIID	\$ -	\$ -	\$ -	\$ 2
Banco Actinver, S.A., IBM	-	-	-	2
Banco Base, S.A., IBM	188	-	188	100
Banco Inbursa, S.A., IBM	1,531	-	1,531	1,483
Banco JP Morgan, S.A., IBM	778	1	779	510
Banco Nacional de Obras, S.N.C	-	-	-	654
Banco Regional de Monterrey, S.A., IBM	29	-	29	41
BBVA Banco Continental	27	-	27	161
BBVA Colombia	-	-	-	225
Banco Nacional de Comercio Exterior, S.N.C.	544	3	547	510
Bimar Internacional	392	-	392	446
Credit Agricole CIB	2,042	1	2,043	1,626
Credit Suisse Securities	3,221	2	3,223	8,146
Deutsche Bank	7,103	5	7,108	2,542
Goldman Sachs Paris	5,921	4	5,925	3,795
HSBC Bank USA N.A N.Y	109	-	109	46
J. Aron and Company	1,129	1	1,130	1,065
Merrill Lynch Cap.S.E	1,111	1	1,112	569
Morgan Stanley & CO	188	-	188	393
Morgan Stanley SAS	2,071	1	2,072	1,294
Natixis	1,543	1	1,544	1,576

Cash received as derivatives warranty	2016		2015	
	Acquisition Cost	Accrued Interest	Book Value	Book Value
Sociedad Hipotecaria Federal, S.N.C.	-	-	-	1,373
Valores Mexicanos Casa de Bolsa, S.A. de C.V.	35	-	35	1
VECTOR Casa de Bolsa, S.A. de C.V.	7	-	7	22
Actiganamassa DCV SIID	1	-	1	-
Alsea S.A.B. de C.V.	131	-	131	-
BBVA SERVEX	846	-	846	-
Banco Interacciones	201	1	202	-
Banco Santander (México), S.A.	2,511	12	2,523	-
Banco Ve por Más, S.A.	14	-	14	-
Banco Mercantil del Norte	3,447	2	3,449	-
Casa de Bolsa Finamex	68	-	68	-
Morgan Stanley CAP S	729	-	729	-
XIGNUX, S.A. de C.V.	318	-	318	17
Total collateral received in cash	\$ 36,235	\$ 35	\$ 36,270	\$ 26,599

As of December 31, 2016 and 2015 collateral received for OTC derivatives reflected in memoranda accounts has not been recognized.

e. Transactions with embedded derivative financial instruments -

Trading:

Transaction type	2016			
	Book Value		Balance	
	Asset	Asset	Asset	Asset
Options acquired	\$ 1,009	\$ -	\$ 1,009	\$ -
Options sold	-	1,249	-	1,249
Swaps	18,993	17,498	5,541	4,045
	\$ 20,002	\$ 18,747	\$ 6,550	\$ 5,294

Transaction type	2015			
	Book Value		Balance	
	Asset	Asset	Asset	Asset
Options acquired	\$ 238	\$ -	\$ 238	\$ -
Options sold	-	1,119	-	1,119
Swaps	18,869	17,524	5,195	3,850
	\$ 19,107	\$ 18,643	\$ 5,433	\$ 4,969

f. Embedded options (Underlying) -

Held for trading purposes:

Transaction type		Underlying	2016	
			Face value	Fair value
Purchases	OTC Options	US dollar	\$ 3,860	\$ 12
		Interest rates	1,196	48
		Indexes	28,434	949
			\$ 33,490	\$ 1,009

Transaction type		Underlying	2016	
			Face value	Fair value
Sales	OTC Options	Interest rates	\$ 13,173	\$ 14
		Indexes	14,413	1,195
		US dollar	3,439	40
			\$ 31,025	\$ 1,249

Transaction type		Underlying	2015	
			Face value	Fair value
Purchases	OTC Options	US dollar	\$ 257	\$ 2
		Interest rates	33,293	178
		Indexes	2,991	58
			\$ 36,541	\$ 238

Transaction type		Underlying	2015	
			Face value	Fair value
Sales	OTC Options	Interest rates	\$ 13,506	\$ 105
		Indexes	15,647	1,011
		US dollar	107	3
				\$ 29,260

g. Embedded swaps (Underlying) -

Held for trading purposes:

		2016			
Underlying	Currency	Receivable face value	Receivable market value	Payable market value	Fair value
Currency	Mexican pesos	\$ 4,509	\$ 4,544	\$ 4,622	\$ (78)
	US dollar	4,785	5,388	5,232	156
	Euro	381	438	432	6
		\$ 9,675	\$ 10,370	\$ 10,286	\$ 84
Interest rate	Mexican pesos	\$ 45,450	\$ 8,478	\$ 7,109	\$ 1,369
	US dollar	1,112	146	102	44
		\$ 46,562	\$ 8,624	\$ 7,211	\$ 1,413

		2015			
Underlying	Currency	Receivable face value	Receivable market value	Payable market value	Fair value
Currency	Mexican pesos	\$ 5,272	\$ 5,315	\$ 5,403	\$ (88)
	US dollar	4,556	5,335	4,950	385
	Euro	358	419	411	8
		\$ 10,186	\$ 11,069	\$ 10,764	\$ 305
Interest rate	Mexican pesos	\$ 49,401	\$ 7,618	\$ 6,635	\$ 983
	US dollar	1,015	182	125	57
		\$ 50,416	\$ 7,800	\$ 6,760	\$ 1,040

As of December 31, 2016, the Financial Group has entered into the following hedge contracts:

Type of Hedge: Cash Flow Hedges

Description of coverage	Risk hedged	Hedge instrument	Maximum maturity date of hedge	Fair value hedge instrument
Partial coverage of Monetary Regulation Deposit	Variable flows from the DRM	24 IRS FIJA/TIIE	June-2020	\$ (302)
Coverage of expenses and investment in EUR and USD	Exchange rate variation in estimated expense flows	12 FWD sale EUR/MXP	June-2017	\$ 293
Coverage of sovereign bonds of the Brazilian government	Variable flows from the bond	1 FWD sale BRL/USD/MXN	January-2017	\$ -

* As of the date the cash flows prognosticated for the transactions occurred within the time initially agreed.

Type of Hedge: Fair Value

Description of coverage	Nature of the records covered	Hedge instrument
Coverage of loans in USD and MXP From Fixed Rate to Floating-Rate	Fixed Rate Risk on Loans in USD And Fixed Rate in MXP	6 IRS Pays Variable Interest in USD and receives fixed interest 2 IRS Pays Variable Interest in MXP and receives fixed interest
Coverage of Mexican Sovereign Bonds in EUR/USD/GBP	Fixed Rate on Bonds UMS in EUR/ USD/ GBP - V/F	70 CCS V/F
Coverage Issuance of Subordinated Notes USD	Fixed Rate on Notes Issued USD V/F	31 IRS F/V
Coverage Issuance of Subordinated Notes USD	Fixed Rate in Notes USD V/F	24 CCS F/V
Coverage of Corporate Bonds	Fixed Rate in Foreign Currency USD, EUR, UDI	54 CCS V/F
Coverage of Corporate Bonds	Fixed Rate Risk on Credits in USD And Fixed Rate in MXP	48 IRS V/F

* The Fair value of the Cross Currency Swaps (CCS) do not include the exchange rate, as it is not part of the hedging.

IRS - Interest rate Swaps. CCS - Cross currency swaps.

	Periods in which flows affect results	Amount recognized in comprehensive income of the period	Amount that is reclassified from Equity to Income Statement	Line of the Consolidated Income Statement where the Hedge is being applied	Line of the Consolidated Balance Sheet where the primary position is recorded	Ineffectiveness recognized
	41 months	\$ (644)	\$ 22	Interest Margin from Cash and cash equivalents	Restricted cash	\$ -
	5 months	\$ 200	\$ 372	Expenses	Property, furniture and equipment Marketing	\$ -
	0 months	\$ (18)	\$ -	Interest Margin from Securities	Investment in securities	N/A

	Maximum maturity of hedge	Fair value hedge instrument	Gain/loss hedge instrument	Gain/loss hedging element	Part of the balance sheet where the primary position is recorded	Ineffectiveness recognized
	2040	\$ 134	\$ 1,786	\$ (1,547)	Performing Loan Portfolio	\$ -
	2025	\$ (5,652)	\$ 406	\$ (403)	Investment in securities	\$ -
	2024	\$ 871	\$ (2,173)	\$ 2,173	Subordinated debt	\$ -
	2024	\$ 3,680	\$ (1,227)	\$ 1,224	Subordinated debt	\$ -
	2025	\$ (837)	\$ 420	\$ (410)	Investment in securities	\$ (3)
	2025	\$ 527	\$ 448	\$ (448)	Investment in securities	\$ -

9. Loan portfolio

Loans granted classified by type of loan at December 31, 2016 and 2015, were as follows:

	Performing portfolio		Non-performing portfolio		Total	
	2016	2015	2016	2015	2016	2015
Commercial loans-						
Denominated in Mexican pesos-						
Commercial	\$ 254,914	\$ 210,172	\$ 5,578	\$ 4,913	\$ 260,492	\$ 215,085
Rediscounted portfolio	13,203	8,119	49	44	13,252	8,163
Lease portfolio	1,831	1,311	21	6	1,852	1,317
Denominated in U.S. dollars- (equivalent in Mexican pesos)						
Commercial	138,285	122,355	324	137	138,609	122,492
Rediscounted portfolio	606	1,239	26	48	632	1,287
Lease portfolio	1,135	258	2	11	1,137	269
Total Commercial or business activity loans	409,974	343,454	6,000	5,159	415,974	348,613
Financial entities	19,606	15,870	322	499	19,928	16,369
Government entities	142,641	137,515	1	1	142,642	137,516
Total trade loans	572,221	496,839	6,323	5,659	578,544	502,498
Consumer-						
Credit card	102,712	95,280	4,016	3,789	106,728	99,069
Other consumer loans	144,822	124,159	4,738	3,644	149,560	127,803
Total consumer loans	247,534	219,439	8,754	7,433	256,288	226,872
Mortgage						
Residential and non - residential	166,694	150,959	6,828	7,208	173,522	158,167
Low income	14,821	16,883	853	1,105	15,674	17,988
Total Mortgage Loans	181,515	167,842	7,681	8,313	189,196	176,155
Total Loan portfolio	\$ 1,001,270	\$ 884,120	\$ 22,758	\$ 21,405	\$ 1,024,028	\$ 905,525

During 2016 and 2015, the Financial Group acquired portfolio in the amount of \$0 and \$158, respectively, with a corresponding book value at the time of the purchase of \$0 and \$1, respectively.

At December 2016 and 2015 housing loan portfolio includes restricted securitized performing portfolio of \$4,689 and \$5,663, respectively; and non-performing portfolio of \$89 and \$94, respectively.

Commercial loans are detailed below; the distressed and non-distressed performing and non-performing portfolios at December 31, 2016 and 2015, are also identified. This portfolio does not include guarantees and interest collected ahead of time, which are shown as part of the commercial portfolio on the consolidated balance sheet:

Portfolio	2016				
	Distressed		Non-distressed		Total
	Performing	Non performing	Performing	Non performing	
Business or commercial activity	\$ -	\$ 5,144	\$ 380,172	\$ 6	\$ 385,322
Loans to financial entities	-	322	19,601	-	19,923
Loans to government entities	-	1	142,640	-	142,641
Business credit card	-	1,552	30,637	638	32,827
Company credit card	-	2	101	1	104
Total	\$ -	\$ 7,021	\$ 573,151	\$ 645	\$ 580,817

Portfolio	2015				
	Distressed		Non-distressed		Total
	Performing	Non performing	Performing	Non performing	
Business or commercial activity	\$ -	\$ 3,488	\$ 316,189	\$ 990	\$ 320,667
Loans to financial entities	-	321	16,080	179	16,580
Loans to government entities	-	1	137,515	-	137,516
Business credit card	3	802	27,997	1,120	29,922
Company credit card	-	2	86	2	90
Total	\$ 3	\$ 4,614	\$ 497,867	\$ 2,291	\$ 504,775

The restructured and renewed portfolio at December 31, 2016, and 2015 were as follows:

Restructured Portfolio	2016		
	Performing	Non performing	Total
Business or commercial activity	\$ 62,279	\$ 1,582	\$ 63,861
Consumer loans	1,050	999	2,049
Mortgage loans	16,848	3,838	20,686
Total	\$ 80,177	\$ 6,419	\$ 86,596

Restructured Portfolio	2015		
	Performing	Non performing	Total
Business or commercial activity	\$ 55,558	\$ 1,415	\$ 56,973
Consumer loans	898	1,151	2,049
Mortgage loans	17,379	4,182	21,561
Total	\$ 73,835	\$ 6,748	\$ 80,583

At December 31, 2016, the Financial Group has collateral in real property for the amount of \$8,473, together with collateral in securities for the amount of \$5,634 for restructured commercial loan.

At December 31, 2015, the Financial Group has collateral in real property for the amount of \$9,589, together with collateral in securities for the amount of \$4,973 for restructured commercial loan.

As of December 31, 2016, and 2015 aging of non-performing portfolio is as follows (in days):

Portfolio	2016				
	Period				
	1 to 180 days	Portfolio	1 to 180 days	Portfolio	1 to 180 days
Business or commercial activity	\$ 1,855	\$ 2,689	\$ 3,109	\$ (1,330)	\$ 6,323
Consumer loans	8,337	417	-	-	8,754
Mortgage loans	1,641	1,981	4,059	-	7,681
Total	\$ 11,833	\$ 5,087	\$ 7,168	\$ (1,330)	\$ 22,758

Portfolio	2015				
	Period				
	1 to 180 days	Portfolio	1 to 180 days	Portfolio	1 to 180 days
Business or commercial activity	\$ 3,128	\$ 1,547	\$ 2,224	\$ (1,240)	\$ 5,659
Consumer loans	7,134	314	-	(15)	7,433
Mortgage loans	1,452	2,286	4,575	-	8,313
Total	\$ 11,714	\$ 4,147	\$ 6,799	\$ (1,255)	\$ 21,405

At December 31, 2016 and 2015, unaccrued commissions for initial loan origination, by type and average payment period, are as follows:

	2016			
	By amortization period			
	1 to 5 years	6 to 15 years	More than 15 years	Total
Business or commercial activity	\$ 652	\$ 553	\$ 167	\$ 1,372
Mortgage loans	-	15	194	209
Total	\$ 652	\$ 568	\$ 361	\$ 1,581

	2015			
	By amortization period			
	1 to 5 years	6 to 15 years	More than 15 years	Total
Business or commercial activity	\$ 463	\$ 447	\$ 180	\$ 1,090
Mortgage loans	-	21	217	238
Total	\$ 463	\$ 468	\$ 397	\$ 1,328

As of December 31, 2016 and 2015, the balances of non-performing credit portfolio fully reserved and eliminated from the balance sheet were as follows:

Concept	2016	2015
Business or commercial activity	\$ 2,729	\$ 3,866
Credit card	3,273	3,316
Other consumer loans	3,037	3,783
	6,310	7,099
Mortgage loans	5,415	4,223
Total	\$ 14,454	\$ 15,188

As of December 31, 2016 and 2015, the amounts of portfolio sold without including securitization transactions, were as follows:

Concept	2016	2015
Business or commercial activity	\$ -	\$ 978
Credit card and consumer	10,683	12,392
Mortgage loans	1,182	1,335
Total	\$ 11,865	\$ 14,705

As of December 31, 2016 and 2015, the amount of lines of credit and letters of credit recorded in memoranda accounts comes to \$553,195 and \$458,700, respectively.

Revenues from interest and commissions recorded in the financial margin, segmented by type of loan, are composed as follows:

Type of loan	2016			2015
	Interest	Commissions	Total	Total
Commercial loans-				
Denominated in Mexican pesos-				
Commercial	\$ 19,631	\$ 1,021	\$ 20,652	\$ 15,620
Rediscounted portfolio	828	-	828	564
Lease portfolio	120	-	120	79
Denominated in U.S. dollars-				
Commercial	5,121	1	5,122	3,890
Rediscounted portfolio	72	-	72	56
Lease portfolio	46	-	46	6
Total commercial loans	25,818	1,022	26,840	20,215
Loans to financial entities	858	-	858	482
Loans to government entities	7,549	-	7,549	5,977
Total commercial loans	34,225	1,022	35,247	26,674
Consumer loans -				
Credit card	29,766	-	29,766	27,935
Other consumer loans	28,699	409	29,108	24,696
Total Consumer loans	58,465	409	58,874	52,631
Mortgage loans	18,306	61	18,367	17,407
Total	\$ 110,996	\$ 1,492	\$ 112,488	\$ 96,712

As of December 31, 2016 and 2015, the amount of the recoveries of loan portfolio written off or eliminated were \$695 and \$738, respectively, recognized in the heading "Other operating income" of the consolidated statement of income.

At December 31, 2016 and 2015, loans classified by economic sectors were as follows:

	2016		2015	
	Amount	Concentration Percentage	Amount	Concentration Percentage
Private (companies and individuals)	\$ 415,964	40.62%	\$ 348,613	38.59%
Credit card and consumer	256,288	25.03%	225,415	24.92%
Mortgage	189,196	18.48%	176,155	19.47%
Government entities	142,642	13.93%	137,516	15.20%
Financial	17,490	1.71%	13,918	1.54%
Foreign (non-Mexican entities)	2,438	0.24%	2,450	0.28%
Other past-due loans	10	-	1	-
Total	\$ 1,024,028	100.00%	\$ 904,068	100.00%

Related-party loans - At December 31, 2016 and 2015, loans granted to related parties in accordance with the provisions of article 73 of the law of credit institutions, amounted to \$39,962 and \$39,750, respectively. The amount of related-party loans at December 31, 2016 and 2015 includes \$16,719 and \$13,984, respectively, of letters of credit, which are recorded in memorandum accounts.

Loan support program -**Early termination of debtor support programs:**

On July 15, 2010, an agreement was signed between the Federal Government, through the Treasury Department (SHPC), and some Credit Institutions, with the participation of the Mexican Bankers' Association, to early terminate the debtor support programs (the "Agreement").

The support programs in which the BBVA Bancomer participated, and which are the subject matter of this Agreement, are:

- Housing Loan Debtor Support Program
- Housing Loan Debtor Benefits Agreement

At December 31, 2010, the amount of the payment obligations of the Federal Government is composed as follows:

Restructured credits under the Agreement	\$ 4,098
Overdue portfolio which showed payment compliance as of March 31, 2011	37
Total base amount	\$ 4,135

General conditions of payment obligations of Federal Government:

The payment obligations of the Federal Government will be fulfilled through installments of \$827 a year, adjusted for accrued interest and any excess amount between the 7.5% and the average of the indicators of arrears at the close of each of the months of the year immediately before the payment, for a period of five years, in accordance with the following:

Annual payment	Payment date
First	December 1, 2011
Second	June 1, 2012
Third	June 3, 2013
Fourth	June 2, 2014
Fifth	June 1, 2015

The interest accruing shall be at the rate resulting from the arithmetic average of the annual rates of return based on discounted CETES within 91 days, issued during the immediately preceding month each period, led to a yield curve within 28 days, capitalized monthly, for the periods in which are not available with the observed rates, interest rates futures Cetes within 91 days of the month immediately preceding each period, which publishes the Supplier will be used Price Integral, S.A.

As of December 31, 2015, all annuities has been paid.

Position in special Cetes and special "C" Cetes which the financial group keeps under the heading of "Securities held to maturity":

As of December 31, 2016, the remnant of the special Cetes and special "C" Cetes is composed as follows:

Special Cetes				Special "C" Cetes		
Trust of Origin	No. of securities	Amount	Trust of Origin	No. of securities	Amount	Trust of Origin
421-5	18,511,119	\$ 1,811	13/07/2017	2,109,235	\$ 66	13/07/2017
422-9	128,738,261	12,595	07/07/2022	-	-	-
423-9	10,656,993	1,043	01/07/2027	468,306	15	01/07/2027
424-6	383,470	38	20/07/2017	96,876	3	20/07/2017
431-2	964,363	86	04/08/2022	1,800	-	04/08/2022
Total		\$ 15,573			\$ 84	

Loan granting policies and procedures – the Financial Group's credit manual regulates the granting, control and recovery of loans. This manual was authorized by the Board of Directors and outlines the parameters to be followed by officers involved in the credit process, which are based on the Credit Institutions Law, the conservative credit rules established by the Commission and sound banking practices.

Credit authorization under the Board of Directors' responsibility is centralized in empowered committees and officers.

In the credit management function the general process from promotion to recovery is defined, specifying, by business unit, the policies, procedures and responsibilities of the officers involved, as well as the tools to be used in each step of the process.

The credit process is based on a thorough analysis of loan applications, in order to determine the comprehensive risk of each debtor. For most loans, debtors must at least have an alternate repayment source.

The principal policies and procedures to determine concentrations of credit risk and which form part of the credit manuals are:

Common risk:

- Establish the criteria for determining the individuals or corporations that represent common risk for the Financial Group.
- Establish the criteria for determining whether individuals and/or corporations act in unison and are integrated into the same business group or consortium, in order to identify potential accumulated risk and the maximum limit of financing to be granted.

Maximum financing limit:

- Make known the maximum legal credit rules issued by the authorities.
- Communicate the updated maximum credit limit for the Financial Group, as well as the handling of exceptions.

Risk diversification:

At December 31, 2016, and 2015, the Financial Group disclosed that it maintains the following credit risk operations in compliance with the general risk diversification rules established in the Accounting Criteria and applicable to asset and liability transactions, as follows:

- At December 31, 2016, and 2015, the Financial Group has no loans with debtors or groups of entities or individuals representing a joint risk in which the individual amount exceeds 10%. As of December 31, 2015 it had a debtor of \$17,216, representing 12 of its basic capital
- As of December 31, 2016 and 2015, the maximum amount of financing with the three largest debtors amounts to \$31,020 and \$26,754, respectively and represent 19.8% of the basic capital.

Potential risk:

- Loan applications must be sanctioned in terms of the amount of the risk.
- Avoid risk exposure above the legal limit and other institutional limits established.

Consumer loans, mortgage loans and loans to small and micro-sized companies are subject to automated evaluation and follow-up mechanisms that have been implemented, based on certain standard factors which, under the Financial Group's criteria, are used to make decisions and allow greater efficiency in the handling of the high volume of loan applications.

10.

UDI-denominated restructured loans

At December 31, 2016 and 2015, restructured loans denominated in UDIS amounted to \$2,242 and \$2,901, respectively.

11.

Allowance for loan losses

The following table presents the results of basic loan ratings of the Financial Group made for the purpose of recording the loan loss allowance based on the requirements discussed in Note 3:

2016					
Allowance for the losses					
Risk category	Total loans	Commercial	Consumer	Mortgage	Total Allowance
A1	\$ 747,329	\$ 1,337	\$ 1,409	\$ 271	\$ 3,017
A2	131,047	561	1,476	166	2,203
B1	60,570	161	1,460	53	1,674
B2	41,086	178	1,495	48	1,721
B3	26,107	217	1,254	29	1,500
C1	19,097	119	1,289	160	1,568
C2	20,105	77	2,965	312	3,354
D	17,819	1,379	1,655	1,742	4,776
E	15,228	2,595	5,883	1,298	9,776
	1,078,388	6,624	18,886	4,079	29,589
Excepted	37	-	-	-	-
Additional	-	-	13	454	467
Total	\$ 1,078,425	\$ 6,624	\$ 18,899	\$ 4,533	\$ 30,056

2015					
Allowance for the losses					
Risk category	Total loans	Commercial	Consumer	Mortgage	Total Allowance
A1	\$ 597,656	\$ 726	\$ 1,116	\$ 234	\$ 2,076
A2	120,489	573	1,220	169	1,962
B1	56,385	269	1,217	64	1,550
B2	46,717	160	1,657	32	1,849
B3	32,363	443	1,227	22	1,692
C1	17,703	239	1,008	135	1,382
C2	18,102	236	2,464	299	2,999
D	16,804	1,430	1,494	1,704	4,628
E	15,494	2,006	4,566	1,413	7,985
	921,713	6,082	15,969	4,072	26,123
Excepted	22,073	-	-	-	-
Additional	-	213	-	1,050	1,263
Total	\$ 943,786	\$ 6,295	\$ 15,969	\$ 5,122	\$ 27,386

The total loan portfolio balance used for classification purposes includes amounts related to the irrevocable lines of credit granted, letters of credit and guarantees given, which are recorded in memorandum accounts.

The balance of the estimate at December 31, 2016 and 2015 is determined based on the balance of the portfolio at that date.

The allowance for loan losses at December 31, 2016 and 2015 covers 100% of non-performing interest.

The amount of the allowance at December 31, 2016 and 2015 includes the classification of loan granted in foreign currency valued at the exchange rate in effect on December 31, 2016 and 2015.

At December 31, 2016, and 2015, the Financial Group created additional commercial portfolio reserves of \$0 and \$213, respectively, which represent the supplement required by the internal expected loss rating model.

At December 31, 2016 and 2015, the Financial Group has created additional consumer portfolio reserves of \$13 and \$0, respectively, which represent the supplement required by the internal expected loss rating model.

At December 31, 2016 and 2015, the Financial Group has created additional mortgage portfolio reserves of \$454 and \$1,050, respectively, which represent the supplement required by the internal expected loss rating model.

At December 31, 2016 and 2015, the allowance for loan losses represents 132.07% and 127.94%, respectively, of the non-performing loan portfolio.

At December 31, 2016 and 2015, allowance by type of portfolio risk estimates is comprised as follows:

Concept	2016	2015
Commercial loans-		
Commercial	\$ 5,740	\$ 5,447
Financial entities	618	514
Government entities	266	334
	6,624	6,295
Consumer	18,899	15,969
Mortgage	4,533	5,122
Total allowance	\$ 30,056	\$ 27,386

Changes in the allowance for loan losses - Below is an analysis of the allowance for loan losses:

	2016	2015
Balance at beginning of year	\$ 27,386	\$ 26,081
Allowances charged to income statement	32,434	28,482
Allowances charged to the result from prior years	(29,938)	(27,329)
Applications and write-offs of the year	174	152
Balance as of year end	\$ 30,056	\$ 27,386

12.

Premium Debtors

At December 31, 2016 is as follows:

	2016	% of the total assets
Life	\$ 2,170	
Car	1,733	
Damage	986	
Accident	250	
	\$ 5,139	7.74%

13.

Securitization operations**Mortgage portfolio securitizations -**

BBVA Bancomer has issued securitization certificates ("CB"), which have generally been formalized through the following contracts:

Irrevocable Trusts created between BBVA Bancomer - Invex, Grupo Financiero for the Issuance of Fiduciary Securitization Certificates -

- **Transfer contract**

This contract is entered into by and between BBVA Bancomer, S.A., (Transferor), Banco Invex, S.A. (Transferee) and Monex Casa de Bolsa, S.A. de C.V. (Common Representative) for the purpose of assigning, on the part of the Transferor, performing portfolio, to the Irrevocable Fiduciary Certificate Issuance Trust (the Stock Market Certificates), free of all encumbrance and without reservation or limitation of title, together with all related benefits, proceeds and accessories applicable. The Transferor is liable only for the declarations included in such contract, for which reason non-compliance with any of the declarations will only mean that the "Transferor" replacing one or more of the ineligible loans or reimbursing in cash the proportional part of the consideration; consequently, the Transferor does not assume any obligation regarding the mortgage loans. Furthermore, the consideration was fixed as the right to receive the total amount obtained in the placement of the SMCs, less the respective issuance costs.

- **Irrevocable Fiduciary Stock Market Certificate Issuance Trust Contract**

This contract is entered into by and between BBVA Bancomer, S.A., (Trustor and First Beneficiary), Banco Invex, S.A. (Trustee), and Monex Casa de Bolsa, S.A. de C.V. (Common Representative), which stipulates that the objective of the Trust is the acquisition of mortgage loans, free of all encumbrance and without any reservation or limitation of title, in terms of the Assignment Contract, the issuance of SMCs, which will have such mortgage loans as a source of payment and the placement of the SMCs among small investors; while the Trustee will have all those powers and obligations considered necessary to achieve such purpose.

The same contract established the initial value of guarantees with respect to the loan backing the certificate, which amount is recorded for accounting purposes under "Benefits receivable from securitized transactions" for BBVA Bancomer.

- **Portfolio Management and Collection Contract**

This contract is entered into by and between BBVA Bancomer, S.A., (Administrator), Banco Invex, S.A. (Trustee) and Monex Casa de Bolsa, S.A. de C.V. (Common Representative). Under this contract, the Trustee contracted the Administrator to carry out the management and collection solely and exclusively in relation to the mortgage loan and any "foreclosed assets" that were transferred in the assignment contract. Accordingly, to enable the Administrator to fulfill its obligations, the Trustee will pay a management commission to the Administrator equivalent to the amount resulting from multiplying the unpaid balance of the principal of the mortgage loans by the percentage stipulated and divided by 12.

Irrevocable Trust Number 989 created between BBVA Bancomer - CI Banco (formerly the Bank New York Mellon) for the Issuance of Securitization certificates

On June 17, 2013, the Commission issued Document Number 153/6937/2013 to authorize the registration of BBVA Bancomer with the National Securities Registry of the Program for the issuance of Securitization Certificates for up to the amounts up to of \$20,000 or the equivalent in UDIS for a five-year period as of the authorization date.

On June 21, 2013, the sixth issuance of mortgage portfolio securitization certificates was made for the amount of \$4,413, based on the program for the issuance of securitization certificates authorized by the Commission.

- **Assignment Contract**

On that same date, the BBVA Bancomer, in its capacity as trustor and final trust beneficiary, and the Trustee, in its capacity as trustee and through their Joint Representative, executed Irrevocable Trust No. F/00989 for the issuance of fiduciary securitization certificates to enable the Trustee to issue securitization certificates to be offered to investors through the Mexican Stock Exchange, Bolsa Mexicana de Valores, S.A.B. de C.V. ("BMV"), and which will be underwritten by mortgage loans.

- **Irrevocable Trust Contract for the Issuance of Fiduciary Securitization Certificates**

This contract was executed by BBVA Bancomer; (Trustor and final Trust Beneficiary)) CI Banco, S.A., Institución de Banca Múltiple (formerly The Bank of New York Mellon, S.A., Institución de Banca Múltiple), (Trustee), and Monex Casa de Bolsa, S.A. de C.V. (Joint Representative), which stipulates that the purpose of the trust is to acquire mortgage loans, free from liens or encumbrances and without any ownership reserves or limitations pursuant to the terms of the Assignment Contract, to issue securitization certificates. These securitization certificates will have the aforementioned mortgage loans as their source of payment and to allow them to be offered to investors. Meanwhile, the trustee will have all the powers and obligations needed to attain this objective.

- **Portfolio Administration and Collection Contract**

This contract was executed between BBVA Bancomer (Administrator), CI Banco, S.A., Institución de Banca Múltiple (formerly The Bank of New York Mellon, S.A., Institución de Banca Múltiple) (Trustee) and Monex Casa de Bolsa, S.A. de C.V. (Joint Representative). Under the terms of the contract, the Trustee contracted the Administrator to perform administration and collection activities exclusively related to the mortgage loans and any foreclosed real property transferred through the Assignment Contract. Accordingly and to enable the Administrator to fulfill its obligations, the Trustee will pay an administration commission to the Administrator.

The specific characteristics of each issue are detailed below:

Concept	Trusts					
	711	752	781	847	881	989
Execution date of trust contract	19-Dec-07	13-Mar-08	05-Aug-08	08-Dec-08	03-Aug-09	21-Jun-13
Number of loans assigned	2,943	1,587	9,071	18,766	15,101	10,830
Amount of portfolio	\$ 2,644	\$ 1,155	\$ 5,696	\$ 5,823	\$ 6,545	\$ 4,413
SMCs issued	25,404,498	11,143,185	11,955,854	55,090,141	59,101,116	41,920,673
Face value per SMC (in Mexican pesos)	\$ 100.00	\$ 100.00	100 UDIS	\$ 100.00	\$ 100.00	\$ 100.00
Amount of issue of SMC	\$ 2,540	\$ 1,114	\$ 4,830	\$ 5,509	\$ 5,910	\$ 4,192
Series A1			\$ 2,415		\$ 562	
Series A2			\$ 2,415		\$ 1,732	
Series A3					\$ 3,616	
Gross annual interest rate	9.05%	8.85%		9.91%		6.38%
Series A1			4.61%		6.14%	
Series A2			5.53%		8.04%	
Series A3					10.48%	
Effective duration of the SMC (years)	20.5	20.42	24.84	22	20.08	20
Value of certification	\$ 103	\$ 40	\$ 866	\$ 314	\$ 635	\$ 221
Value of guarantees with respect to the loan %	3.90%	3.50%	15.20%	5.40%	9.70%	5.00%
Total cash flow received for the assignment	\$ 2,507	\$ 1,091	\$ 4,751	\$ 5,475	\$ 5,733	\$ 4,129

The third issue, which refers to Trust 781, was made in UDIS, and the exchange rate of the UDI used at the issue date is \$4.039765 Mexican pesos per UDI.

As of December 31, 2016 and 2015, amounts reported under "Benefits to be received in securitization operations", of \$197 and \$1,136, represent the outstanding trust certificates of unconsolidated securitizations.

The summarized financial information of unconsolidated securitization trusts as of December 31, 2016 and 2015, are shown below:

No. of Trust	711		752		781		847	
	2016	2015	2016	2015	2016	2015	2016	2015
Assets	\$ 541	\$ 698	\$ 285	\$ 357	\$ -	\$ 2,360	\$ 1,473	\$ 1,856
Liabilities	\$ 494	\$ 634	\$ 261	\$ 329	\$ -	\$ 259	\$ 1,347	\$ 1,690
Stockholders' equity	\$ 47	\$ 64	\$ 24	\$ 28	\$ -	\$ 2,101	\$ 126	\$ 166
Net result	\$ 6	\$ 1	\$ 3	\$ 2	\$ -	\$ 183	\$ 19	\$ 19

At the December 2016 close, Trust No.781 has a zero balance because, in April 2016, the securitization certificates pertaining to its securitized mortgage portfolio were settled ahead of time. At the settlement date, the net loan portfolio value was \$2,093, which is equal to a total of 3,975 mortgage loans. The effect recognized in the Financial Group's results was a profit of \$1,307.

In compliance with the order of last Beneficiary, in proportion to the percentage represented by the respective certification, the remnant or surplus of the Assignee (capital flow and interest).

14. Receivables, sundry debtors and prepayments, net

The balance at December 31, 2016 and 2015, consists of the following:

Concept	2016	2015
Debtors from transaction settlement (1)	\$ 60,138	\$ 32,106
Loans to officers and employees	10,963	10,254
Debtors from collateral provided through OTC derivatives (2)	5,795	14,213
Sundry debtors	2,636	3,629
Others	1,543	1,684
	81,075	61,886
Less - Allowance for uncollectible accounts	(489)	(579)
Total	\$ 80,586	\$ 61,307

(1) The receivables for settlement of transactions as of December 31, 2016 and 2015, are composed as follows:

	2016	2015
Foreign currencies	\$ 46,218	\$ 26,451
Investments in securities	12,832	4,455
Derivatives	1,088	1,200
Total	\$ 60,138	\$ 32,106

(2) Receivables for collateral granted on OTC derivatives as of December 31, 2016 and 2015 is comprised as follows:

Collateral provided through derivatives	2016			2015
	Acquisition Cost	Accrued Interest	Book Value	Book Value
BBVA Servex	\$ -	\$ -	\$ -	\$ 9,363
Banco INVEX	23	-	23	21
Banco Mercantil del Norte	-	-	-	359
Banco Monex	60	-	60	28
Banco Nacional de México, S.A., IBM	418	2	420	487
Barclays Bank PLC	138	-	138	267
BPN Paribas	1,425	1	1,426	1,373
HSBC México, S.A., IBM	926	1	927	1,491
JP Morganchase BK NY	89	-	89	438
Morgan Stanley & Co	-	-	-	81
Royal Bank of Scotland	91	-	91	39
Actinver Casa Bolsa GFA	4	-	4	-
Banca Afirme, S.A.	72	-	72	-
Banca Mifel, S.A IBM	6	-	6	-
Banco Actinver IBM	5	-	5	-
Banco Nacional de OB	1,730	8	1,738	-
BBVA Chile	98	-	98	-
BBVA Colombia SA	60	-	60	-
Société Générale	638	-	638	256
Toronto Dominion Bank	-	-	-	10
Total	\$ 5,783	\$ 12	\$ 5,795	\$ 14,213

15. Foreclosed assets, net

Foreclosed assets at December 31, 2016 and 2015, were as follows:

Concept	2016	2015
Buildings	\$ 4,571	\$ 5,296
Land	2,256	2,750
Securities	23	20
	6,850	8,066
Less - Allowance for impairment of foreclosed assets	(2,984)	(2,404)
Total	\$ 3,866	\$ 5,662

The changes in the reserve for decreases in real estate value are summarized below, for the years ended December 31, 2016 and 2015:

	2016	2015
Opening balance	\$ 2,404	\$ 1,697
Application to income statement	1,119	977
Termination of Trust 781 (Bursa 03)	34	-
Other applications for foreclosure or sale	(573)	(270)
Ending balance	\$ 2,984	\$ 2,404

16. Property, furniture and equipment, net

Property, furniture and equipment at December 31, 2016 and 2015 were as follows:

Concept	2016	2015
Furniture and equipment	\$ 13,431	\$ 14,527
Office space	8,963	9,052
Installation costs	16,162	15,747
Land	2,733	2,733
Construction	14,176	12,980
Construction in progress	36	172
	55,501	55,211
Less- Accumulated depreciation and amortization	(12,853)	(15,481)
Total	\$ 42,648	\$ 39,730

For the year ended December 31, 2016, the amount of depreciation and amortization are \$3,211 and \$1911, respectively. For the year ended December 31, 2015, the amount of depreciation and amortization are \$2,443 and \$1,481, respectively.

As part of the strategic project during 2015, the movement of staff to new corporate headquarters was made, and \$11,149 was reclassified from construction process and its components.

17. Equity investments

Investments in associates were valued according to the equity method, while other permanent investments were recorded at their acquisition cost. The most significant of these investments are detailed below:

Equity participation				
Company	2016	2015	2016	2015
I+D México, S.A. de C.V. (1)	50.00%	50.00%	\$ -	\$ 283
Sociedades de inversión	Various	Various	169	146
Compañía Mexicana de Procesamiento, S.A. de C.V.	50.00%	50.00%	136	124
Servicios Electrónicos Globales, S.A. de C.V.	46.14%	46.14%	125	120
Seguridad y Protección Bancarias, S.A. de C.V.	22.32%	22.32%	15	15
Unidad de Avalúos México, S.A. de C.V. "AVAMEX" (2)	-	99.99%	-	50
Others	Various	Various	982	969
Total			\$ 1,427	\$ 1,707

The investment in shares of associates as of December 31, 2016 and 2015 was determined in some cases based on unaudited financial information, which is adjusted, if any differences arise, once the audited information becomes available.

- (1) On March 18, 2016, the Financial Group sold its shareholding in I+D México, S.A. de C.V.; the sale generated an effect of \$131, which was recorded under the heading of "Discontinued operations" in the consolidated statement of income.
- (2) On July 29, 2016, the Financial Group sold its shareholding in Unidad de Avalúos México, S.A. de C.V., ("AVAMEX"); the sale generated a gain of \$421, which was recorded in the consolidated statement of income under the heading of "Discontinued operations".

At December 31, 2016 and 2015, the dividends received from associates and other permanent investments were \$75 and \$65, respectively.

At December 31, 2016 and 2015, the Financial Group earned equity in the results of associates for the amount of \$24 and \$78, respectively.

18. Deferred income taxes, net

The Financial Group has recognized a net deferred income tax asset resulting from temporary differences between the book and tax bases of assets and liabilities and tax loss carryforwards at December 31, 2016 and 2015, of \$15,436 and \$13,770, respectively, as follows:

Concept	2016		2015	
	Temporary Difference		Temporary Difference	
	Base	Deferred income taxes	Concept	Deferred income taxes
Temporary differences - assets:				
Undeducted allowance for loan losses	\$ 32,572	\$ 9,771	\$ 30,530	\$ 9,159
Commissions and interest	12,499	3,750	10,012	3,003

Concept	2016		2015	
	Temporary Difference		Temporary Difference	
	Base	Deferred income taxes	Concept	Deferred income taxes
Provisions	7,169	2,151	5,823	1,746
Other assets	3,893	1,168	4,038	1,214
Early maturity of financial derivative transactions	-	-	2,211	663
Foreclosed assets	3,903	1,171	3,350	1,005
Tax loss carry	1,339	402	4,804	1,441
Valuation securities available-for-sale (capital)	6,290	1,887	988	296
Accounts Receivable and Payable	494	148	571	171
Total assets	68,159	20,448	62,327	18,698
Temporary differences - liabilities:				
Net gain in financial instruments	8,615	2,585	13,440	4,032
Valuation securities available-for-sale (capital)	217	65	-	-
Valuation Hedging purposes	86	26	448	135
Advance premium on swap	1,976	593	-	-
Pension allowance	1,737	521	2,001	600
Other liabilities	4,074	1,222	537	161
Total liabilities	16,705	5,012	16,426	4,928
Net deferred tax asset	\$ 51,454	\$ 15,436	\$ 45,901	\$ 13,770

Based on financial projections, the deferred tax balance derived from the allowance for loan losses will be realized in the medium-term.

19. Other assets

Other assets at December 31, 2016 and 2015 were as follows:

Item	2016	2015
Goodwill (1)	\$ 8,869	\$ 8,869
Software (net) (2)	4,105	3,672
Deferred charges, prepaid expenses and intangibles	2,509	3,653
Advance payment to pension plan	3,025	3,526
Total	\$ 18,508	\$ 19,720

(1) At December 31, 2016 and 2015, goodwill was as follows:

Item	2016	2015
Banca Promex, S.A.	\$ 2,728	\$ 2,728
Seguros BBVA Bancomer, S.A. de C.V.	3,295	3,295
Hipotecaria Nacional, S.A. de C.V. (SOFOM, ER)	2,703	2,703
Pensiones BBVA Bancomer, S.A. de C.V.	143	143
	\$ 8,869	\$ 8,869

(2) The amount of the historical cost and software amortization are detailed below:

Item	2016	2015
Historical cost	\$ 13,944	\$ 12,078
Amortization	(9,839)	(8,406)
Total	\$ 4,105	\$ 3,672

As of December 31, 2016 and 2015, the amortization of software is determined based on cost or restated cost up to 2007, using the straight-line method, as of the month following that of its purchase, by applying the 20% rate.

20. Deposits

Liquidity coefficient - The provisions of the Treatment for Admission of Liabilities and Investment for Foreign Currency Transactions, issued by the Central Bank of Mexico for credit institutions establishes the mechanism for determining the liquidity coefficient of liabilities denominated in foreign currency.

Based on the above procedure, in 2016 and 2015 the Financial Group was subject to liquidity requirements of U.S. 51 million and U.S. 4 million, respectively, and maintained investments in liquid assets of U.S. \$3,551 million and U.S.\$979 million, reflecting liquidity excesses of U.S.\$3,649 million and U.S.\$975 million, respectively.

At December 31, 2016 and based on short or long-term due dates, the average "Mexican peso" resource attraction rates are 0.83% and 3.62%, together with 0.02% and 0.39% for "Foreign Currency", respectively.

At December 31, 2015 and based on short or long-term due dates, the average "Mexican peso" resource attraction rates are 0.65% and 2.67%, together with 0.05% and 0.20% for "Foreign Currency", respectively.

Deposits - The liabilities derived from deposits are composed as follows:

	2016	2015
Demand deposits	\$ 754,498	\$ 678,466
Time deposits-		
Notes with interest payable at maturity	157,683	140,293
Time deposits	36,066	35,516
Credit instruments issued (a)	79,990	91,220
Inactive global deposits account	3,170	2,501
Total	\$ 1,031,407	\$ 947,996

(a) Credit instruments issued

Description of the principal programs

As of December 31, 2016 and 2015, the Financial Group has placed short-term and long-term debt with a market value of \$79,990 and \$91,220, respectively, composed as follows:

Instrument	2016	2015	Period (days)	Rate
Bank bonds LP	\$ 31,977	\$ 30,951	1,474	5.81%
Bank bonds CP	3,198	6,989	323	5.84%
Securitized certificates MXP	10,338	8,858	2,366	6.73%
Securitized certificates UDI's	18,862	18,242	5,355	4.03%
Senior Notes	15,615	26,180	3,653	4.38%
Total	\$ 79,990	\$ 91,220		

21. Interbank loans and loans from other entities

At December 31, 2016 and 2015, interbank loans and loans from other entities were as follows:

Item	Mexican pesos		U.S. dollars in Mexican pesos		Total	
	2016	2015	2016	2015	2016	2015
Bank loans	\$ 1,111	\$ 6,711	\$ 55	\$ 94	\$ 1,166	\$ 6,805
Loans call money	413	450	-	1,121	413	1,571
Loans from other entities	15,960	11,049	1,665	1,413	17,625	12,462
Total	\$ 17,484	\$ 18,210	\$ 1,720	\$ 2,628	\$ 19,204	\$ 20,838

As of December 31, 2016 interbank loans and loans from other entities in foreign currency were contracted by the Financial Group with terms ranging from 3 days to 4 years and annual rates ranging between 0.714% and 1.50% annual. Such loans are contracted with six foreign financial institutions.

As of December 31, 2015 interbank loans and loans from other entities in foreign currency were contracted by the Financial Group with terms ranging from 4 days to 5 years and annual rates ranging between 0.55% and 1.50% annual. Such loans are contracted with six foreign financial institutions.

The Financial Group maintains a credit line with the Central Bank of Mexico for up to the amount of the debt restructuring mechanism (DRM), the balance of which is \$40,230 and \$59,676 (without considering interest) for both exercises respectively. The amount used from this credit line in 2016 and 2015 was \$1,120 and \$702, respectively. Accordingly, the available credit increased to \$39,110 and \$58,974, respectively.

22. Technical reserves

At December 31, 2016 and 2015, technical reserves were as follows:

	2016	2015
Seguros BBVA Bancomer		
Reserve for current risks		
Direct Life insurance	\$ 45,812	\$ 42,918
Direct by accidents and illness	42	87
Direct insurance	2,867	2,651
Reinsurance taken	2	2
	48,723	45,658
Seguros BBVA Bancomer		
Contractual obligations:		
Claims incurred	1,983	1,584
By Claims incurred and paid in terms	1,120	864
Past due US dollars to be paid	373	326
By Claims incurred but not reported	729	1,006
Reserve expenses for unadjusted claims	-	2
	4,205	3,782
Reserve for Catastrophic risks	4,034	3,579
	56,962	53,019
Deposit premiums:	27	18
Total reserves Seguros BBVA Bancomer	56,989	53,037
BBVA Bancomer Seguros Salud		
Reserve for current risks	43	40
Reserve for current risks to be fulfilled		
Claims incurred	14	16

By Claims incurred but not reported	16	17
Reserve expenses for unadjusted claims	1	1
Reserve for unvalued claims	38	37
	69	71
	112	111
Deposit premiums:	3	4
Total reserves BBVA Bancomer Seguros Salud	115	115
Pensiones BBVA Bancomer		
Reserve for current risks		
Mathematical Reserves for Basic Benefits		
Work Risk -		
Permanent Disability	9,213	7,820
Death	7,316	6,707
Life and Disability -		
Disability	18,834	17,682
Death	37,905	34,590
Retirement Severance-		
Retirement	7,376	6,056
Mathematical Reserves for Additional Benefits		
Work Risk -		
Permanent Disability	17	17
Death	16	17
Life and Disability -		
Disability	44	45
Death	73	75
Unpaidclaims	158	140
Contingent Reserve	1,603	1,447
Reserves for investment fluctuations	634	617
	83,189	75,213
Deposit premiums:	3	12
Total reserves Pensiones BBVA Bancomer	83,192	75,225
Total technical reserves	\$ 140,296	\$ 128,377

23. Labor benefits

The Financial Group has liabilities from labor obligations related to severance payments, which will cover the pension, seniority premiums due upon retirement. The Financial Group also has a plan for integral medical services to pensions and their economic dependents, as well as the payment of life insurance, sports clubs for retirees and severance for termination of the employment relationship. The amount of such labor liabilities is determined based on calculations performed by independent actuaries using the projected unit credit method and in conformity with the methodology established in NIF D-3. The management of plan assets is made through an irrevocable trust.

In the case of Casa de Bolsa BBVA Bancomer, S.A. de C.V., Servicios Corporativos Bancomer, S.A. de C.V., Contratación de Personal, S.A. de C.V., Adquira México, S.A. de C.V., Servicios Vitamédica, S.A. de C.V., Corporativo Vitamédica, S.A. de C.V., Futuro Familiar, S.A. de C.V., Multiasistencia, S.A. de C.V., Multiasistencia Operadora, S.A. de C.V., Multiasistencia Servicios, S.A.

de C.V. and Servicios Corporativos de Seguros, S.A. de C.V., they refer to the seniority premium at the time of retirement they refer to the seniority premium at the time of retirement and postretirement obligations for the payment of comprehensive medical services to retirees and their economic dependents. In the case BBVA Bancomer Servicios Administrativos, S.A. de C.V. derived from the seniority premium at the time of retirement and payment of life insurance.

The amount of such labor liabilities is determined based on the calculations performed by independent actuaries using the projected unit credit method and in conformity with the methodology established in NIF D-3.

The above entities, except for Servicios Corporativos Bancomer, S.A. de C.V., Adquira México, S.A. de C.V., Servicios Vitamédica, S.A. de C.V., Corporativo Vitamédica, S.A. de C.V., Futuro Familiar, S.A. de C.V., Multiasistencia, S.A. de C.V., Multiasistencia Operadora, S.A. de C.V., Multiasistencia Servicios, S.A. de C.V.,

Servicios Corporativos de Seguros, S.A. de C.V. and BBVA Bancomer Servicios Administrativos, S.A. de C.V. manage their plan assets through irrevocable trusts.

In addition, all entities have a plan for indemnities for termination of the employment relationship other than restructuring.

As of the year 2010, the plan entitled sports for retirees is established, due to the right of employees to continue receiving the sports service once they retire. Under this scheme, the Financial Group pays part of the dues and the employee are responsible for the residual dues.

At December 31, 2016 and 2015, the plans for indemnities and sports for retirees did not have assets to fund the obligations for such defined benefits.

At December 31, 2016 and 2015, the assets from the different plans were invested in government securities. Also, the expected return on plan assets as of December 31, 2016 and 2015 was estimated at \$2,866 and \$2,866, respectively, while the actual return during the period was \$1,135 and \$(940).

Due to changes in the workforce and the transfer of participants in the defined contribution plan, a reduction and early discharge of obligations was determined, representing at 2016 and 2015 a gain of \$151 and \$287, respectively.

	Pension plan and seniority premiums	Integral medical services
At December 31 2016, the information on the projected net (liability) asset of Benefits Obligations is presented below:		
Defined benefits obligations	\$ (8,157)	\$ (21,241)
Plan assets at fair value	8,816	23,639
Net defined benefits liability	659	2,398
At December 31, 2016, defined benefits liability were composed as follows:		
Opening balance	\$ 8,011	\$ 18,602
Labor cost of the current service	113	477
Financial cost	709	1,701
Actuarial losses and gains generated in the period	175	1,220
Benefits actual payment during the year	(851)	(655)
Reductions	-	(104)
Net Assets (Liabilities) for benefits obligations	\$ 8,157	\$ 21,241
At December 31, 2016, plan assets ("AP") were as follows:		
Opening balance	\$ 9,039	\$ 21,243
Contributions made by the entity	242	2,375
Returns expected from plan assets	808	1,957
Actuarial losses and gains generated during the period	(425)	(1,282)
Early reduction of obligations	(2)	-
Benefits paid	(846)	(654)
Plan assets	\$ 8,816	\$ 23,639
Opening balance	\$ 1,028	\$ 2,641
Service cost	(115)	(373)
Net Interest	99	256
Fund contributions	242	2,375
Estimated Payments	5	1
Re-measurements recognized in OCI	(600)	(2,502)
Net Assets (Liabilities) for benefits obligations	\$ 659	\$ 2,398

2016

Other retirement benefits

Life insurance	Retiree sports facility	Severance payments	Total
\$ (1,316)	\$ (99)	\$ (635)	\$ (31,448)
1,986	-	-	34,441
670	(99)	(635)	2,993
\$ 1,399	\$ 95	\$ 652	\$ 28,759
9	3	76	678
126	9	54	2,599
(198)	(4)	4	1,197
(16)	(3)	(107)	(1,632)
(4)	(1)	(44)	(153)
\$ 1,316	\$ 99	\$ 635	\$ 31,448
\$ 1,879	\$ -	\$ -	\$ 32,161
45	-	-	2,662
171	-	-	2,936
(93)	-	-	(1,800)
-	-	-	(2)
(16)	-	-	(1,516)
\$ 1,986	\$ -	\$ -	\$ 34,441
\$ 480	\$ (95)	\$ (652)	\$ 3,402
(5)	(2)	(32)	(527)
45	(9)	(54)	337
45	-	-	2,662
-	3	107	116
105	4	(4)	(2,997)
\$ 670	\$ (99)	\$ (635)	\$ 2,993

	Pension plan and seniority premiums	Integral medical services
At December 31, 2016, obligations for defined benefits were composed as follows:		
Current Service	\$ (113)	\$ (477)
Past services from the early reduction of obligations	(2)	104
Net interest derived from the Net Liability or Net Asset of Defined Benefits		
Interest costs of Defined-Benefit Obligations	(709)	(1,701)
Financial Cost		
Interest income from Plan Assets	808	1,957
Recycling of Remeasurements of Liabilities-Assets of Define Benefit Obligation		
Gains (losses) of Defined-Benefit Obligations Benefite Obligation	-	-
Net cost of the period	\$ (16)	\$ (117)
At December 31, 2016, the remediation of the net defined-benefit liability and asset is composed as follows:		
Reconciliation of actuarial gains (losses)		
Opening balance of obligation gains (losses)	\$ -	\$ -
Recycling of remeasurements in the year	-	-
Obligation gains (losses)	(175)	(1,220)
Closing balance of obligation gains (losses)	\$ (175)	\$ (1,220)
Opening balance of asset return gains (losses)	\$ -	\$ -
Gains (losses) from the return of plan assets	(425)	(1,282)
Closing balance of net gains (losses)	\$ (425)	\$ (1,282)
Plan assets	\$ (600)	\$ (2,502)

	Pension plan and seniority premiums	Integral medical services
At December 31, 2015, obligations for defined benefits were composed as follows:		
Opening balance	\$ 8,424	\$ 18,680
Service cost	106	509
Financial cost	704	1,611
Actuarial losses and gains generated in the period	(221)	(1,630)
Benefits paid	(732)	(567)
Transfer	(270)	(1)
Obligations for defined benefits	\$ 8,011	\$ 18,602
Amount of obligations for benefit acquired	\$ 5,714	\$ 8,796
At December 31, 2015, plan assets ("AP") were as follows:		
Opening balance	\$ 9,730	\$ 21,670
Returns expected from plan assets	822	1,883
Actuarial losses and gains generated during the period	(788)	(1,743)
Paid benefits	(725)	(567)
Plan assets	\$ 9,039	\$ 21,243
The information on the projected net liability (asset) is presented below:		
Defined benefit obligation	\$ 8,011	\$ 18,602
Plan assets	(9,039)	(21,243)
Unfunded liability (prepaid expense)	(1,028)	(2,641)
(Asset) Liabilities derived from employee pensions	\$ (1,028)	\$ (2,641)
The amortization period of the unamortized items is five years		
For the years ended December 31, 2015, the net cost of the period was as follows:		
Service cost	\$ 106	\$ 509
Financial cost	704	1,611
Return on plan assets	(822)	(1,883)
Immediate recognition of actuarial losses for the year	568	113
Effects of reduction and extinction	(270)	(1)
Net cost of the period	\$ 286	\$ 349

2016

Other retirement benefits

Life insurance	Retiree sports facility	Severance payments	Total
\$ (9)	\$ (3)	\$ (76)	\$ (678)
4	1	44	151
(126)	(9)	(54)	(2,599)
171	-	-	2,936
-	-	(8)	(8)
\$ 40	\$ (11)	\$ (94)	\$ (198)
\$ -	\$ -	2	2
-	-	(8)	(8)
198	4	(4)	(1,197)
\$ 198	\$ 4	\$ (10)	\$ (1,203)
\$ -	\$ -	-	\$ -
(93)	-	-	(1,800)
\$ (93)	\$ -	\$ -	\$ (1,800)
\$ 105	\$ 4	\$ (10)	\$ (3,003)

2015

Other retirement benefits

Life insurance	Retiree sports facility	Severance payments	Total
\$ 1,416	\$ 93	\$ 687	\$ 29,300
10	3	74	702
120	8	55	2,498
(135)	(5)	39	(1,952)
(9)	(4)	(191)	(1,503)
(3)	-	(13)	(287)
\$ 1,399	\$ 95	\$ 651	\$ 28,758
\$ 1,193	\$ 43	\$ 478	\$ 16,224
\$ 1,874	\$ -	\$ -	\$ 33,274
161	-	-	2,866
(147)	-	-	(2,678)
(9)	-	-	(1,301)
\$ 1,879	\$ -	\$ -	\$ 32,161
\$ 1,399	\$ 95	\$ 651	\$ 28,758
(1,879)	-	-	(32,161)
(480)	95	651	(3,403)
\$ (480)	\$ 95	\$ 651	\$ (3,403)
\$ 10	\$ 3	\$ 74	\$ 702
120	8	55	2,498
(161)	-	-	(2,866)
12	(5)	44	732
(3)	-	(13)	(287)
\$ (22)	\$ 6	\$ 160	\$ 779

The nominal interest rates utilized in the actuarial calculations were:

Item	2016	2015
Expected rate of return of assets	9.95%	9.30%
Discount rate	9.95%	9.30%
Wage increases rate	4.75%	4.75%
Medical services increase rate	6.75%	6.75%

Below is the effect of a one percentage point increase or reduction in the rate of the assumed variance trend of medical attention costs as of December 31, 2016.

	+ 1%	- 1%
In net cost of the period	\$ 11	\$ (9)
In the defined benefits obligations	\$ 462	\$ (399)

The Financial Group made the necessary adjustments due to the actuarial variances, with the aim of establishing the value of the liabilities and assets required in the actuarial plan using the assumptions at the close of the years 2016 and 2015; accordingly, due to the remeasurement of the defined benefits obligations and the plan assets for 2016, it recorded a charge of \$2,993 to equity in Other comprehensive income and loss, and in 2015 a charge of \$688 to results for the year under "Other operating income".

24. Subordinated debt

Concept	2016	2015
Non-preferred capitalization notes for US \$500 million, issued in May 2007 at an interest rate of 6.0080% issued May 17, 2017, payable semiannually and LIBOR + 1.81% as of May 18, 2017, payable quarterly, and maturing on May 17, 2022, the number of outstanding securities is 500,000 with a face value of US\$1,000 each.	\$ 10,310	\$ 8,624
Non-preferred capitalization notes for USD 1,000 million, issued in April 2010, at an interest rate of 7.25% payable semiannually, beginning as of October 22, 2010, and maturing on April 22, 2020, the number of outstanding securities is 1,000,000 with a face value of US\$1,000 each.	20,619	17,249
Preferred capitalization notes for USD 1,250 million, issued in March 2011, at an interest rate of 6.50% payable semiannually, starting at September 10, 2011 and maturing on March 10, 2021, the number of outstanding securities is 1,250,000 with a face value of US\$1,000 each.	25,774	21,561
Preferred capitalization notes for USD 1,000 million, issued in July 2012, at an interest rate of 6.75% and expansion of emission by USD 500 million on September 2012, at an interest rate of 5.45% payable semiannually, starting at 30 of March 2014, maturing on September 30, 2022, the number of outstanding securities is 1,500,000 with a face value of US\$1,000 each.	30,929	25,873
Preferred capitalization notes for USD 200 million, issued in November 2015, at an interest rate of 5.35% payable semiannually, starting at 12 of May 2015, maturing on November 12, 2029, the number of outstanding securities is 200,000 with a face value of US\$1,000 each.	4,124	3,450
Unpaid accrued interests	1,429	1,201
Total	\$ 93,185	\$ 77,958

The debt issuance costs related to these issues are amortized using the straight-line method over the term of the debt.

On December 31, 2015, the Financial Group exercised the early redemption option of the "Debentures BANCOMER 08-3" for the amount of \$2,859, which were issued on December 11, 2008, with maturity on November 26, 2020.

25. Related parties

Balances and transactions with related parties, as established in Bulletin C-3 "Related Parties", issued by the Commission, are as follows:

	2016	2015
BBVA Bancomer with Banco Bilbao Vizcaya Argentaria, S.A.		
Derivative financial instruments	\$ 378	\$ (9,474)
Payables from repurchase agreements	\$ (4,113)	\$ (441)
BBVA Bancomer with Aplica Tecnología Avanzada, S.A. de C.V.		
Deposits	\$ 1,223	\$ 18
Performing loans	\$ 1,443	\$ 604
Income:		
Interest	\$ 29	\$ 20
Commissions for opening credit	25	20
	\$ 54	\$ 40
Fees paid for administrative services	\$ 32	\$ 31
Expense:		
Processing and system development	\$ 2,384	\$ 2,252
Grupo Financiero con BBVA Bancomer S.A., Institución de Banca Múltiple		
Account receivable	\$ 2,465	\$ 4,426
BBVA Bancomer with Facileasing, S.A. de C.V.		
Deposits	\$ 32	\$ 46
Performing loans	\$ 6,278	\$ 7,802
Income:		
Interest	\$ 213	\$ 229
Fees paid for administrative services	\$ 65	\$ 59
BBVA Bancomer with Facileasing Equipment, S.A. de C.V.		
Deposits	\$ 265	\$ 128
Performing loans	\$ 6,476	\$ 7,768
Income:		
Interest	\$ 277	\$ 301
Fees paid for administrative services	\$ 43	\$ 41

As of December 31, 2016 and 2015, there are other transactions and operations with related parties which are not material and therefore, have not been revealed.

26. Income taxes

Below are the principal amendments affecting Financial Group:

Income Tax

The Financial Group is subject to ISR. In accordance with the Income Tax Law the rate for 2016 and 2015 was 30%.

ISR is calculated by considering as taxable or deductible certain effects of inflation, such as the depreciation calculated on values in constant pesos, and the effect of inflation is accrued or deducted on certain monetary assets and liabilities through the annual adjustment for inflation.

The provision in results is composed as follows:

	2016	2015
ISR	\$ 13,544	\$ 15,882
Deferred:		
ISR	\$ (28)	\$ 4,788

Taxable income - The principal items which affected the determination of the Financial Group's tax results were the annual adjustment for inflation, provisions for expenses, the result from markets valuation, the difference between book and tax depreciation and amortization and the deduction for bad debts by the Group's subsidiaries, in relation to the accounting increase of the estimate.

The reconciliation of the statutory ISR rate and the effective rate, expressed as a percentage of income before income taxes, which is the tax incurred by the Financial Group, is as follows:

	2016	2015
Statutory rate	30.00%	30.00%
Add (deduct) -		
Effect of nondeductible items	1.16%	0.76%
Annual adjustment for inflation	(2.62%)	(2.37%)
Cancellation provisions from previous years	(2.71%)	(2.68%)
Other effects	(0.45%)	(1.33%)
Effective rate	25.38%	24.38%

Recoverable IMPAC - As of December 31, 2016 and 2015, the Financial Group has recoverable IMPAC of \$381 and \$533, respectively.

Employee statutory profit-sharing - The subsidiaries of the Financial Group determines the employee profit-sharing based on the guidelines established in Mexico's Constitution.

Other Tax Matters:

The following balances are in effect at December 31, 2016 and 2015:

	2016	2015
Net tax income account	\$ 21,675	\$ 20,417
Contributed Capital Account	\$ 186,720	\$ 180,650

27. Stockholders' equity

Capital stock - The capital stock of the Financial Group at December 31, 2016 and 2015, was as follows:

	Number of shares at Par Value of \$0.11 Mexican pesos per shared					
	2016			2015		
	Authorized	Unsubscribed	Paid-in	Authorized	Unsubscribed	Paid-in
Series "B"	4,605,999,999	(60,462,657)	4,545,537,342	4,605,999,999	(60,462,657)	4,545,537,342
Series "F"	4,794,000,001	(62,930,521)	4,731,069,480	4,794,000,001	(62,930,521)	4,731,069,480
Total	9,400,000,000	(123,393,178)	9,276,606,822	9,400,000,000	(123,393,178)	9,276,606,822

	Historical Amount					
	2016			2015		
	Authorized	Unsubscribed	Paid-in	Authorized	Unsubscribed	Paid-in
Series "B"	\$ 507	\$ (7)	\$ 500	\$ 507	\$ (7)	\$ 500
Series "F"	527	(7)	520	527	(7)	520
Subtotal	\$ 1,034	\$ (14)	1,020	\$ 1,034	\$ (14)	1,020
Restatement to Mexican pesos of December 31, 2007			15,191			15,191
Capitalization of restatement			2,725			2,725
Capital reduction and increase 2009, net			(9,137)			(9,137)
Total			\$ 9,799			\$ 9,799

On January 13, 2016, a dividend of \$5,426 was declared, and was paid on January 21, 2016; these dividends referred to those approved at the Stockholders' Ordinary General Meeting of February 26, 2015.

At the Stockholders' Ordinary General Meeting held on February 26, 2016; the shareholders agreed that as the consolidated financial statements approved by such Meeting reported net income in fiscal year 2015, for the amount of \$34,485 the following applications were made:

- The net profit of the year of \$34,485 was recorded in the "Result of Prior Years" account.
- The distribution of dividends was authorized for up to the amount of \$24,140, of which the amount of \$18,105 was taken from the "Result of prior years" account at the rate of \$2.536595594867 Mexican pesos per share. Of this amount, \$6,035 was paid to stockholders on March 30, 2016, \$6,035 on June 23, 2016, and \$6,035 on September 22, 2016.

The Series "F" shares will at all times represent not less than 51% of common stock and can only be required, directly or indirectly, by a Foreign Financial Institution, as defined in the Law Regulating Financial Groups ("LRAF"). The Series "B" shares may represent up to 49% of common stock and can be freely subscribed, and will be subject to that established in article 18 of the aforementioned LRAF.

Foreign business entities which exercise functions of authority cannot at any time participate in the capital of the Financial Group in any way in accordance with the provisions of article 24 of the LRAF. This restriction also applies to Mexican financial institutions, including those which form part of the Financial Group, except

when they act as institutional investors under the terms established in article 27 of the LRAF.

If profits are distributed without incurring tax attributable to the Financial Group, this will have to be paid when the dividend is distributed. Therefore, the Financial Group must track the income subject to each rate.

Capital reductions will incur tax on the excess of the amount distributed against tax value, determined in accordance with the LISR.

The annual net income of the Financial Group is subject to the legal requirement that 5% of profits be transferred to a legal reserve each year until the reserve 20% equals authorized capital. This reserve may not be distributed to stockholders during the existence of the Financial Group, except in the form of a stock dividend.

Capitalization index (unaudited) - Current regulations establish requirements for specific net capital levels, as a percentage of risk assets, for both market and credit purposes. However, in order to determine net capital, deferred taxes represent a maximum of 10% of basic capital.

Based on the standard method, the transactions are classified in eight different groups depending on the counterparty, and must be weighted based on the degree of risk applicable to the respective loan classification assigned by one of the Ratings Agencies.

Furthermore, under this method a higher weighting factor is assigned to the non-performing portfolio (115% and 150%) and the mortgage loans will now have a factor of between 50% and 100%, depending on the level of down payment and the related guarantees provided.

Capitalization for operational risk

Based on the changes to the Banks Sole Circular published by the Commission on December 31, 2014, in order to calculate the capitalization requirement for operating risk, the Financial Group must utilize:

The Financial Group through BBVA Bancomer is using the Alternative Standard Method, authorized by the Commission on November 27, 2015.

The capital requirement based on the Alternative Standard Method should be constructed within a term of three years; the weighting factor is considered according to the business line.

According to the amendments to the Capitalization rules issued in December 2014, which went into effect in October 2015, please note the following:

- **Capitalization due to market risk:**

According to the amendments to the capitalization rules which went into effect October 2015, the weighting factors applicable to the RC-01, RC-02, RC-03 and RC-04 reports were amended. Furthermore, in RC on the share positions (RC-05) the weighting factors for General Market Risk are being changed; the calculation for portfolio diversification is omitted to instead use 8% for specific market risk; and, finally, the calculation for Liquidation Risk is eliminated.

A new RC was added to the Market requirements, RC-18, which captures the Gamma and Vega effects on the Options positions and is reflected in the total Market Risk at the close of December 2018. This requirement is additional to the requirements generated in the rest of the RCs.

- **Capitalization for credit risk**

With regard to credit risk, the amendments to the capitalization rule meant that the counterparty risk would be divided into counterparty credit risk and risk with related parties, credit risk for adjustment of credit valuation and with related parties and exposure to the default fund in clearinghouses.

The capitalization ratio of the Financial Group as of December 31, 2016 amounted to 13.73% of total risk (market, credit and operational) and 19.75% credit risk, which are 3.23 and 9.25 points higher than the minimum required.

The amount of net capital, composed Complementary Basic Capital and is broken down below (the figures shown may differ in their presentation of the basic financial statements):

- **Basic Capital:**

Concept	Amount
Stockholders' equity	\$ 158,506
Capitalization instruments	9,362
Subordinated debt instruments related to securitization schemes	(716)
Deductions equity investments in financial institutions	(3,880)
Organizational costs and other intangibles	(4,544)
Total	\$ 158,728

The main characteristics of debt and capital notes were as follows:

Item	Amount Appraised	Maturity Date	Percentage Calculation	Average Amount (basic capital) Weighted
Non-convertible debt considered as basic capital:				
Eligible capital notes	\$ 10,310	17/05/2022	60%	\$ 6,186
Eligible capital notes	20,619	22/04/2020	60%	12,372
	\$ 30,929			\$ 18,558

- **Complementary capital:**

Item	Amount
Obligations and capitalization instruments	\$ 32,399
Allowance for loan losses	7
Total	\$ 32,406
Net capital	\$ 191,134

The main characteristics of debt and capital notes were as follows:

Item	Appraised Amount	Maturity Date	Calculation Percentage	Weighted Average Amount
Non-convertible debt considered as complementary capital:				
Eligible capital notes	\$ 25,774	10/03/2021	60%	\$ 15,464
Eligible capital notes	20,619	30/09/2022	60%	12,372
Eligible capital notes	10,310	30/09/2022	60%	6,186
	\$ 56,703			\$ 34,022

Assets at risk are as follows:

- **Assets subject to market risk:**

Item	Positions Risk-Weighted	Requirements Capital
Transactions in Mexican pesos with a nominal rate	\$ 200,035	\$ 16,003
Transactions in Mexican pesos with real rate or rate denominated in UDIs	19,595	1,568
Rate of return based on the General Minimum Wage	16,336	1,307
Interest rate transactions in foreign currency with a nominal rate	44,564	3,565
Positions in UDIs and Mexican pesos with yield linked to NCPI	43	3
Positions in currencies with yield indexed to exchange rates	12,095	968
Positions in shares or with yield indexed to the price of a share or group of shares	32,757	2,621
Transactions based on the General Minimum Wage	128	10
Gamma (RC-18)	9,816	785
Vega (RC-18)	1,083	87
Surtax	8,236	659
Total market risk	\$ 344,688	\$ 27,576

- **Assets subject to credit risk:**

Item	Positions Risk-Weighted	Requirements Capital
Weighted at 10%	\$ 1,255	\$ 101
Weighted at 11.5%	1,837	147
Weighted at 20%	20,077	1,606
Weighted at 23%	3	-
Weighted at 50%	42,343	3,387
Weighted at 75%	39,251	3,140
Weighted at 100%	399,322	31,946
Weighted at 115%	11,065	885

Item	Positions Risk-Weighted	Requirements Capital
Weighted at 150%	1,150	92
Weighted at 1250%	817	65
Internal methodology TDC / E and C	384,899	30,792
CVA	32,322	2,586
ECC	32	3
Counterpart	17,808	1,425
Related	15,453	1,236
Repurchase	247	20
Total credit risk	\$ 967,881	\$ 77,431
Operational risk	\$ 79,479	\$ 6,358

Equity Management - The Financial Group has the equipment, processes and systems required to correctly identify, measure, monitor, control and mitigate the risks to which it is exposed. Please see Note 34 for a more detailed explanation.

Likewise, periodic processes have been defined and established to ensure that financial reports disclose and reflect the risks to which the Financial Group is exposed.

As required by the Commission, the Financial Group performs exercises involving the preparation of annual financial projections for stress scenarios.

It also performs an analysis that includes certain liquidity crisis scenarios. These stress scenarios estimate the magnitude of the effects generated for the self-financing ratio and the capacity of available explicit assets to cover maturities with a 12-month horizon so as to ascertain the Financial Group's survival horizon. The results of these activities show that the Financial Group has a satisfactory level of resistance as regards liquidity crisis scenarios.

Similarly, the Financial Group has different management mechanisms which it can activate in the event of different stress scenarios that could impair its solvency as regards capital and/or liquidity. Given the Financial Group's robust financial position and balance sheet structure, these resources allow it to access local and international wholesale markets to obtain financing and capital, dispose of high quality assets for sale and/or securitization, and discount securities on the market and with the Central Bank of Mexico.

Consequently, the Financial Group has the mechanisms needed to effectively mitigate stress scenarios which could impair its capital and liquidity.

For further detail, please consult "Exhibit 1-O" as required by the Provisions "Information supplemental to the fourth quarter 2016, in compliance with the obligation to disclose information on the Capitalization Ratio, which is located on the following Internet page www.bancomer.com/informacioninversionistas.

Rules for capitalization requirements ("Casa de Bolsa BBVA Bancomer, S.A. de C.V.")

The Commission establishes rules for the capitalization requirements to which securities firms are subject in order to maintain a global capital in relation to market and credit risks they incur during their operations. Basic capital cannot be less than 50% of the global capital required for each type of risk.

At December 31, 2016 and 2015, the amount of global capital amounted to \$753 and \$982, respectively, corresponding entirely to core capital, which is determined by subtracting the amount of stockholders' equity of certain equity investments.

At December 31, 2016, the amount of positions subject to market risk, credit risk and operational risk and the related capital requirement, classified according to the risk factor, are presented below:

Description	Assets weighted by risk	Capital requirement
Transactions in Mexican pesos with a nominal rate	\$ 15	\$ 1
Positions in shares or with yields indexed to the price of a share or group of shares	123	10
Total market risk	\$ 138	\$ 11

Assets subject to credit risk, weighted by group of risk and their respective capital requirement, are shown below:

Description	Assets weighted by risk	Capital requirement
Group II (Weighted at 20%)	\$ 16	\$ 1
Group III (Weighted at 100%)	44	4
Total credit risks	\$ 60	\$ 5

Rules for operational risk (unaudited) (Casa de Bolsa BBVA Bancomer S.A., de C.V.) -

To calculate the capital requirement for exposure to operating risk, the Brokerage House must use:

Basic indicator method, which must cover minimum capital equivalent to 15% of the average of the last 36 months of the financial or intermediation margin.

The alternative basic indicator approach, in accordance with guidelines determined by the Commission.

Standard, alternative standard or other methods determined by the Commission.

The basic-method capital requirement should be built up within three years, and must be within the ranges of between 5% and 15% of the average sum of credit and market risk requirements over the last 36 months.

Description	Assets weighted by risk	Capital requirement
Total operational risk	\$ 36	\$ 3

The capitalization ratio of total risk (market, credit and operational) of the Brokerage House at December 31, 2016, was 321% which is 313 percentage points above the minimum required.

At December 31, 2016 and 2015, the capital adequacy ratio obtained by dividing the total capital between the requirements for credit, market and operational risk is 40 and 30, respectively.

28. Position in foreign currency

At December 31, 2016 and 2015, the exchange rate determined by the Central Bank of Mexico and used by the Financial Group to value its assets and liabilities in foreign currency (translated to U.S. dollars) was \$20.6194 Mexican pesos and \$17.2487 Mexican pesos per U.S. dollar, respectively, and the position in foreign currency was as follows:

	Millions of U.S. Dollars	
	2016	2015
Assets	14,344	13,664
Liabilities	(14,113)	(13,956)
Net liability position in U.S. dollars	231	(292)
Net liability position in Mexican pesos (nominal value)	\$ 4,763	\$ (5,037)

As of February 24, 2017, the foreign currency position (unaudited) is similar to that of the close of the year and the exchange rate as of that date is \$19.8335 Mexican pesos per US\$1.00.

According to the provisions of the Central Bank of Mexico, the position reported to that institution as of December 31, 2016 and 2015 was USD \$129 million and USD \$72 million short, which includes delta FX options, and excludes assets and liabilities that are not computable.

The Financial Group performs transactions in foreign currency, primarily in US dollars, Euros and Japanese yen. The Financial Group does not disclose its position in currencies other than the US dollar, as it is largely immaterial. The parity of other currencies with the Mexican peso is referenced to the US dollar and is in compliance with the Central Bank of Mexico regulations. Consequently, the Financial Group's position in all foreign currencies is consolidated in US dollars at each monthly close.

29. Position in UDIS

At December 31, 2016 and 2015, the Financial Group had UDI-denominated assets and liabilities translated into Mexican pesos, considering the prevailing conversion rate of \$5.562883 Mexican pesos and \$5.381175 Mexican pesos per UDI, respectively, as follows:

	Millions of UDIS	
	2016	2015
Assets	21,784	20,276
Liabilities	(20,154)	(19,395)
Net liability position in UDIs	1,630	881
Net asset position in Mexican pesos (nominal value)	\$ 9,067	\$ 4,741

As of February 24, 2017 the position in UDIS (unaudited) is similar to that of the close of the year and the exchange rate as of that date is \$5.681649 Mexican pesos per UDI.

30. Preventive and protective savings mechanism

The Bank Savings Protection Institute ("IPAB") was approved on January 19, 1999. It is intended to establish a bank savings protection system for individuals who perform any of the established guaranteed transactions, while regulating the financial support granted to Full-Service Banking Institutions to protect the public interest.

The IPAB has resources derived from the mandatory fees paid by financial institutions, which reflect their risk exposure levels based on their level of capitalization and other indicators determined by the internal

regulations of the IPAB Governance Board. These fees must be paid monthly for an amount equivalent to one twelfth of four thousandths of the monthly average of daily debit transactions of the month in question.

During 2016 and 2015, contributions made by the financial group to IPAB for insurance to deposits amounted to \$4,585 and \$4,049, respectively.

31. Financial margin

For the years ended December 31, 2016 and 2015, the main items composing the financial margin were as follows:

Amount valued	2016		
	Mexican pesos	Dollars	Total
Interest income:			
Loan portfolio interest and returns	\$ 106,477	\$ 4,519	\$ 110,996
Securities interest and returns	17,792	583	18,375
Interest from quick assets	9,625	262	9,887
Interest and premiums from repurchase agreements and securities loans	2,748	-	2,748
Interest on margin accounts	173	-	173
Commissions collected on loan originations	1,480	12	1,492
Others	1,187	82	1,269
Total interest income	139,482	5,458	144,940
Premium income (net)	30,552	-	30,552
Interest expense:			
Deposit interest	(15,090)	(461)	(15,551)
Interest from loans provided by banks and other entities	(1,032)	(26)	(1,058)
Debenture interest	(221)	(3,775)	(3,996)
Interest and premiums from repurchase agreements and securities loans	(12,801)	-	(12,801)
Others	(1,167)	(60)	(1,227)
Total interest expense	(30,311)	(4,322)	(34,633)
Net increase in technical reserves	(11,022)	-	(11,022)
Accident rate, claims, and other contractual obligations, net	(16,502)	-	(16,502)
Financial margin	\$ 112,199	\$ 1,136	\$ 113,335

Amount valued	2015		
	Mexican pesos	Dollars	Total
Interest income:			
Loan portfolio interest and returns	\$ 91,622	\$ 3,723	\$ 95,345
Securities interest and returns	14,728	346	15,074
Interest from quick assets	2,614	84	2,698
Interest and premiums from repurchase agreements and securities loans	9,430	-	9,430
Interest on margin accounts	86	-	86
Commissions collected on loan originations	1,288	79	1,367
Others	1,371	119	1,490
Total interest income	121,139	4,351	125,490

Amount valued	2015		
	Mexican pesos	Dollars	Total
Premium income (net)	27,372	-	27,372
Interest expense:			
Deposit interest	(11,673)	(679)	(12,352)
Interest from loans provided by banks and other entities	(771)	(25)	(796)
Debenture interest	(1,100)	(2,125)	(3,225)
Interest and premiums from repurchase agreements and securities loans	(10,733)	-	(10,733)
Others	(705)	(129)	(834)
Total interest expense	(24,982)	(2,958)	(27,940)
Net increase in technical reserves	(10,528)	-	(10,528)
Accident rate, claims, and other contractual obligations, net	(13,397)	-	(13,397)
Financial margin	\$ 99,604	\$ 1,393	\$ 100,997

32. Commissions and fee income

For the years ended December 31, 2016 and 2015, the main items for which the Financial Group recorded commissions and fee income in the consolidated statement of income were as follows:

Item	2016	2015
Credit and debit cards	\$ 19,562	\$ 16,287
Bank commissions	4,125	7,825
Investment funds	3,185	3,114
Insurance	262	-
Others	7,874	5,562
Total	\$ 35,008	\$ 32,788

During 2016 and 2015, the amount of revenues received by Financial Group in trust operations amounted to \$292 and \$252, respectively.

For the years ended December 31, 2016 and 2015, the main items for which the Financial Group recorded Commission and fee expense in the consolidated statement of income were as follows:

Item	2016	2015
Credit Card	\$ (6,642)	\$ (5,101)
Effective credit card reward points	(2,345)	(2,224)
Promotion fund collateral	(714)	(570)
Cash Management and fund transfer	(442)	(1,359)
Credit placement	(408)	(513)
Appraisals	(347)	(197)
Sale of foreclosed goods	(324)	(395)
Purchase-sale of securities	(315)	(210)
Insurance	(261)	(251)
Others	(544)	(688)
Total	\$ (12,342)	\$ (11,508)

33. Net gain on financial assets and liabilities

For the years ended December 31, 2016 and 2015, the main items composing the Net gain on financial assets and liabilities were as follows:

	2016	2015
Valuation result:		
Derivatives	\$ 10,196	\$ 3,664
Foreign currency	(6,720)	(2,674)
Investments in securities	(2,650)	1,907
	826	2,897
Purchase-sale result:		
Derivatives	68	1,522
Foreign currency	3,392	2,585
Investments in securities	740	(2,822)
	4,200	1,285
Total	\$ 5,026	\$ 4,182

34. Segment information

The Financial Group and its subsidiaries take part in different activities of the financial system, such as credit operations, treasury operations, and transfer of funds from abroad, distribution and administration of investment funds, among others. Performance evaluation, as well as the management of the risks of the different activities, is based on the information produced by the Financial Group's business units, more than the legal entities in which the results generated are recorded.

Below we present the revenues obtained during the years 2016 and 2015, which show the difference segments as indicated in the preceding paragraph:

	2016					
	Total	Commercial Bank	Corpo- rate and Government Banking	Market Operations	Retirement Saving Funds	Other Segments
Financial margin	\$ 113,335	\$ 80,012	\$ 20,211	\$ 3,542	\$ 10,084	\$ (514)
Allowance for loan losses	(32,434)	(30,292)	(2,091)	-	(51)	-
Net interest income after allowance for loan losses	80,901	49,720	18,120	3,542	10,033	(514)
Commissions and fees, net	22,666	15,353	6,289	887	(307)	444
Net gain on financial assets and liabilities	5,026	1,617	529	1,807	1,352	(279)
Other operating income (expenses)	790	1,412	174	(4)	311	(1,103)
Net operating revenues	109,383	\$ 68,102	\$ 25,112	\$ 6,232	\$ 11,389	\$ (1,452)
Administration and promotion costs	55,920					
Net operating revenues	53,463					
Share in net income of unconsolidated subsidiaries and affiliates	24					
Income before income taxes	53,487					
Current income tax	(13,544)					
Deferred income tax (net)	(28)					
Income before discontinued operations	39,915					
Discontinued operations	871					
Income before discontinued operations	40,786					
Non-controlling interest	1					
Net income	\$ 40,787					

	2015					
	Total	Commercial Bank	Corporate and Government Banking	Market Operations	Retirement Saving Funds	Other Segments
Financial margin	\$ 100,997	\$ 67,183	\$ 16,683	\$ 2,598	\$ 9,110	\$ 5,423
Allowance for loan losses	(28,482)	(28,363)	(119)	-	-	-
Net interest income after allowance for loan losses	72,515	38,820	16,564	2,598	9,110	5,423
Commissions and fees, net	21,280	14,651	5,164	1,704	(258)	19
Net gain on financial assets and liabilities	4,182	1,660	324	810	809	579
Other operating income (expenses)	795	430	172	(12)	290	(85)
Net operating revenues	98,772	\$ 55,561	\$ 22,224	\$ 5,100	\$ 9,951	\$ 5,936
Administration and promotion costs	(53,270)					
Net operating revenues	45,502					
Share in net income of unconsolidated subsidiaries and affiliates	78					
Income before income taxes	45,580					
Current income tax	(15,882)					
Deferred income tax (net)	4,788					
Income before non-controlling interest	34,486					
Non-controlling interest	(1)					
Net income	\$ 34,485					

Other segments include the results related to management of the loan portfolio assigned to the recovery area.

35. Risk management and derivatives (Unaudited figures)

Organizational structure

The Risk Department reports directly to senior management of the Financial Group, thus guaranteeing the independence of the Business Units and establishing the necessary autonomy to determine the functions and profile of the respective teams.

Generally speaking, based on national and international best practices, three specialized Credit Risk Teams have been created: one covering the wholesale portfolio, PyMEs and the other the retail portfolio, assuming the admission, follow-up and recovery functions. By the same token, the management of market, structural and liquidity risks is gathered into a single unit, to which is added the management of risks of non-bank businesses and asset handling.

As support for the above-mentioned units, the Technology and Methodologies unit has been created, with technical expertise which will help to meet the specialized needs of the Risks areas, while a Follow-Up and Reporting Unit has been established for the integration, follow-up and generation of the necessary reports for all the internal or external areas which have to participate in best risk management; this unit also plays an important role in the information disclosure processes and their strict adherence to national and international regulations.

Furthermore, the Internal Controllershship unit has been established to guarantee the correct implementation and development of the Internal Control System of the Financial Group, while also including the Technical Unit.

In conformity with the Commission's regulatory requirements for the disclosure of the policies and procedures established by credit institutions for comprehensive risk management, below we present the measures established for such purpose by management, as well as the respective quantitative information.

Compliance in the area of Comprehensive Risk Management is based on the recognition of fundamental principles for the efficient and effective management of risks, evaluating them on quantifiable and non-quantifiable bases, with the aim of satisfying the basic processes of identification, measurement, monitoring, limitations, control and dissemination.

Furthermore, the regulatory entities of insurance companies and pension firms have issued provisions to this effect. By way of summary, below we present the main activities performed in this regard by the Financial Group.

Qualitative Information:

- **Participation of the governing bodies:**

The Financial Group's risk management model is characterized by the direct influence of its corporate entities with regard to both the definition of the risk strategy and the follow-up and continuous supervision of its implementation.

The Board of Directors establishes the general risk strategy. In accordance with this strategy, the Board of Directors' Risk Committee Representative proposes policies and specific risk limits for each risk type for the Board's approval, while also providing follow-up on compliance. In this way, the strategy approved by the Board of Directors includes the Financial Group's risk appetite, fundamental metrics and the basic structure of limits, risk types and asset classes, together with risk management control model bases.

The Board of Directors' Risk Committee Representative is responsible for performing a risk analysis and providing periodic risk follow-up within the sphere of corporate entity attributes, while controlling and providing detailed follow-up on the risks affecting the Financial Group taken as a whole, which allows the integration of the risk management strategy and application of approved policies to be effectively monitored.

- **Policies and procedures:**

Risk manuals with standard contents, including strategy, organization and operating, technological and methodological frameworks, and regulatory processes. Specific manual for legal risks, including related methodologies.

Defined and limited third-party responsibilities, risk training programs and communication of policies and procedures.

- **Tactic decision making**

Independence of the Comprehensive Risk Management Unit, which establishes monitoring processes through reports and alerts to detect instances of impairment, together with business objective departures and the structure of limits defined by risk type.

The Financial Group's different risk units participate in the preparation of the Risk Appetite that the Institution is willing to assume to attain its business objectives and which must be submitted for the approval of the Board of Directors, as regards general issues, and to the Risk Committee in the case of specific exposures and sub-limits.

The Financial Group has adequate authorization processes for new products and/or services that imply risks and which include the ratification of each individual product and/or service by the Risk Committee

- **Tools and analyses**

Continuous measurement of credit, market and liquidity risks under consistent methodologies and parameters. Budgets are prepared for these metrics, which serve as the basis for the Financial Group's risk management.

Follow-up on the analysis of risks incurred by the Financial Group's different business units. This follow-up considers risk metrics, the risk appetite, the main risk concentrations, compliance with

regulatory limits, the credit stress analysis, calculation of the regulatory capital requirement, structural risks, market risks, the liquidity risk, operating risk and legal risk.

The methodologies and parameters utilized to measure risks are periodically calibrated and submitted for the approval of the competent entities.

Establishment of periodic analyses of sensitivity, testing under extreme conditions and review and improvement of models.

Install monitoring and operational and legal risk control methodologies in conformity with international standards.

- **Information**

Information is the cornerstone of risk management and is utilized for anticipatory management purposes based on the definition and establishment of early warning indicators and metrics to anticipate risk profile movements - positive and negative - (customers, portfolios, products, asset classes). It is also used to avoid impairment and indicate departures and potential threats derived from all risks and defined axes during the different phases (current, impaired and in recovery), at all the organizational levels of the risk function (risk units in the different business areas, corporate area and specialized areas) and corporate entities, thereby ensuring its coherence and compliance with applicable regulatory requirements.

- **Technological platform:**

Comprehensive review of all source and calculation systems for risk quantification, projects for the improvement, quality and sufficiency of data and automation.

- **Audit and comptrollership:**

Participation of internal audit regarding compliance with Regulations on Comprehensive Risk Management and implementation of compliance plans by type and area of risk.

The Audit Committee provides periodic follow-up on the recommendations resulting from each audit.

Performance of audits in compliance with Regulations on Comprehensive Risk Management by a firm of independent experts, concluding that risk measurement models, systems, methodologies, assumptions, parameters and procedures comply with their functionality based on the characteristics of the risk operations, instruments, portfolios and exposures of the Financial Group.

The Financial Group believes that at this date it fully complies with the provisions of Regulations on Comprehensive Risk Management, while projects continue to improve measurements and limitations, automation of processes and methodological refinements.

Methodological framework - Techniques for valuation, measurement and description of risks

For risk purposes, the Financial Group's balance sheet is envisioned as follows:

- **Market risk:** Operations and investment portfolios- Investments in trading securities, securities, ledger of repurchase transactions and related derivative transactions.
- **Structural balance** - Available-for-sale, other assets, including securities held to maturity and derivatives for the management of interest rate risk.

- **Credit Risk:**

Comercial Loans - Traditional wholesale loan portfolio, and exposures from investments in issues, and counterparts in derivative financial instruments.

Retail/consumer loans- Credit cards and non-revolving consumer loan portfolio.

Mortgage - Mortgage loan portfolio.

Internal parameters are utilized in all portfolios for management purposes. In order to calculate capital and reserves, the Financial Group utilizes advanced internal models for the Credit Card, Enterprises and Large Enterprises portfolios, which are the models approved by the Commission.

Within the Wholesale Portfolio, the definition of subgroups based on the sales figure function has been established as a global criterion:

Sales volume	Segment
>60 million mxp	Enterprises
>=50 million usd	Large Enterprises (Corporate)

Non-revolving consumer portfolios, mortgage portfolios and the commercial portfolio with a sales volume of less than \$60 utilize standard models to calculate capital and reserves.

- **Liquidity risk:** Banking business, with positions on and off the balance sheet, including loans, traditional deposits, investments in securities, derivatives, majority financing, etc.

Furthermore, if there is a contractual obligation, the follow-up and control over the liquidity risk of the banking business includes liquidity which might be required by its subsidiaries, entities belonging to the same Financial Group or relevant related parties, and liquidity which the banking business itself might require from some of such entities or related parties.

- **Market Risk:**

The purpose of market risk management is as follows:

- The proper identification of the risks to which the Financial Group is exposed, by maintaining positions in financial instruments for operational or investment purposes.
- Measurement of exposures through the application of proven and reliable processes and methodologies.
- Continuous risk monitoring.
- Efficient limitation of exposures.
- Effective control over positions.
- Inform decision-making bodies of the risks assumed/profitability obtained within the portfolios controlled.

With regard to the process for market risk measurement and the operating and investment portfolios, the daily measurement of market risk is made through Value at Risk (VaR) statistical techniques, such as the central measurement:

1. Define the degree of sensitivity in the valuation of positions to changes in prices, interest rates or indexes.
2. Reasonably estimate the expected change for a specific time horizon with certain prices, rates, rates or indexes, considering it the degree to which they can be moved
3. Reevaluate the portfolio to such expected changes sets and thereby determine the maximum potential loss in terms of value.

In summary, the Value at Risk (VaR) has been fixed based on the view that one day's operation will not lose more than the amount calculated 99% of the time, in the positions that are within Global Markets, considering a horizon of 500 business days.

When significant risks are identified, they are measured and limits are assigned in order to ensure adequate control. The global measurement of risk is made through a combination of the methodology applied to the Trading Portfolios and the Structural Balance Sheet. Historical Simulation without smoothing is the official methodology currently utilized to calculate the VaR.

VaR of trading securities	4Q 2015	3Q 2016	4Q 2016
One-day VaR	\$ 184	\$ 148	\$ 122
10-day VaR	582	468	386
	\$ 766	\$ 616	\$ 508

VaR of trading securities	VaR 1 day	VaR 10 days
Interest rate	\$ 108	\$ 343
Variable income	\$ 41	\$ 132
Foreign currency	\$ 30	\$ 96
Interest rate Vega	\$ 29	\$ 93
Variable income Vega	\$ 26	\$ 83
Foreign currency Vega	\$ 2	\$ 7

Furthermore, daily simulations are performed of the losses or gains on the portfolios by means of reassessments under catastrophic scenarios (stress tests). These estimates are generated by applying percentage changes to the risk factors, which were observed in a specific period of the history, which covers significant market turbulence. Every month back testing is performed to compare the daily losses and gains that would have been observed if the same positions had been held, by considering only the change in value due to a market movement against the calculation of the value at risk, so that the models used can be calibrated.

Structural Balance Sheet

The market risk of the Structural Balance sheet or structural risk is defined as the potential change produced in the financial margin and/or in the net worth of an entity due to changes in interest rates and/or exchange rates.

In relation to the Structural Balance of interest rates and exchange rates, sensitivity of Economic Value and Financial Margin are calculated by virtue of movements parallel to an increase or drop in interest rates (+/- 100 basis points), as well as the estimate of expected losses in simulation scenarios of nonparallel movements in risk factors (interest rate and exchange rate), according to the methodology authorized by the Risks Committee. A system of alerts has been established for previous metrics; monthly follow-up is provided by the Risk Committee and is quarterly presented to the Board of Directors; mitigation measures have been established for those cases in which alert limits are exceeded.

The structural risk measurement system is QRM (Quantitative Risk Management), which in turn incorporates the characterization of the headings of the Structural Balance Sheet according to the financial characteristics of each heading.

The methodology behind the Economic Value consists of estimating the fair value of the positions on the Structural Balance Sheet, through the calculation of the current value of its net future flows (the flows expected from its assets less the flows expected from its liabilities) discounted at market interest rates. By the same token, the methodology behind the Financial Margin metrics is based on the projection of the interest income and expenses from the Structural Balance Sheet, month-to-month in a 12 month horizon, considering the projected growth of the business. Specifically, the principal assumptions behind the characterization of the headings of the Structural Balance Sheet are as follows:

- **Prepayment rates:** Supposes an advance payment of certain headings of the Structural Balance Sheet, such as mortgage loans, commercial portfolio, among others.

- **Evolution of products which do not have a maturity date:** for sight deposits and credit card, core or stable and volatile balances are calibrated, and subsequently their evolution over time is forecast.

The assumptions behind the characterization of the headings on the Structural Balance Sheet are modeled based on historical observations, of the same headings of the Structural Balance Sheet and the evolution of the risk factors. At least once a year there is a revision and validation of the adjustment of the models and systems comprising the risk metrics of the Structural Balance Sheet.

To monitor the structural balance risk interest rate and exchange rate, in which the Assets and Liabilities Committee is the executive body responsible for handling the situation. Such committee adopts investment and hedging strategies within the policies and risk limits approved by the Board of Directors and delegated Risk Committee of the Board. Figures are presented in annual terms.

Estimated Economic Value Sensitivity

Portfolio	100 bp	+100 bp	Red flag use
Mexican pesos	\$ 5,731	\$ (5,809)	45.7%
Foreign currency	(3,214)	2,973	50.6%
Total	\$ 2,517	\$ (2,836)	19.8%

Financial Margin Sensitivity Projected to 12 Months

Portfolio	-100 bp	+100 bp	Red flag use
Mexican pesos	\$ (1,168)	\$ 1,108	25.7%
Foreign currency	(697)	692	40.9%
Total	\$ (1,865)	\$ 1,800	32.9%

4Q 16 Exposure to structural balance risk

The Economic Value sensitivity presents below the percentage of red flag use, on average at monthly closes.

The Financial Margin sensitivity projected to 12 months presents below the percentage of limit use, on average at monthly closes.

Portfolio	Red flag use	Limit use
Mexican pesos	35.2%	31.8%
Foreign currency	41.0%	30.2%

- **Credit risk**

The measurement of credit risk is associated with volatility of expected revenues and has two basic measures: Expected Loss (PE) and Unexpected Loss

The PE of a portfolio represents the average credit balance which was not paid, plus the net of the losses incurred for its recovery and is considered as an inevitable business loss from granting credit over time. The calculation of the Global PE of each portfolio first requires the determination of the PE for each borrower; for this reason, the model focuses initially on an individual situation.

- Expected Loss = Probability of Default x Severity of Loss x Exposure
- Exposure refers to the maximum amount of the balance at the time of the default; the elements which enable this factor to be determined are the size of the line, disposition of the line and type of product.

- Probability of Default is the likelihood that a customer may default on his obligations. The elements which enable the determination of this factor are risk classification by client, migration of credit quality and situation of non-performing portfolio.
- Severity of Loss is that net economic loss from the recovery of financing; the elements which enable this factor to be determined are recovery expenses (foreclosure and sale) and the type of collateral.

Portfolio *	Percentage
Commercial	0.7%
Consumer	6.0%
Mortgage	0.4%

Portfolio *	Pl's	Severity
Commercial	1.7%	38.0%
Consumer	5.4%	87.1%
Mortgage	1.5%	25.4%

* The parameters are weighted on the current portion of each of the portfolios and are calculated based on internal models of the Financial Group.

Once the level of expected loss is determined, its volatility determines the amount of economic capital necessary to cover the identified risks. As the credit losses may vary significantly over time, it may be inferred that creating a fund with an amount equal to the average loss will have covered the loan loss in the long term; however, in the short-term the fluctuations and, therefore, the risk, remain in effect and generate uncertainty. Therefore, it should also be covered with a second fund that can be used as collateral to be paid when the latter exceed the average losses.

From our standpoint, the average losses can be supported with the creation of an allowance for loan losses which should be treated as a cost of the credit business.

The second fund created to cover unexpected losses should be assured by setting aside a specific amount of capital which may be used or not, but which assures the solvency of the Financial Group in the event of above average losses. This allocated capital therefore depends on how volatile the credit losses are over time and is known as economic capital, so as to give it a risk connotation.

The level of solvency desired by the Financial Group has to be established in the calculation of the PNE, in such a way that the amount allocated covers the volatility of the losses a specific number of times, thus assuring a specific credit quality for the bank at a certain level of probability. This solvency probability is determined by using the risk classification with which the Financial Group wishes to operate; consequently, the economic capital will have to be equal to the amount necessary for the probability to materialize. Furthermore, the origination models (Scorings or Ratings) are defined for use in all the transaction and portfolio levels and in the behavior models they are established for the most important portfolio, which is Credit Cards. These models, apart from supporting the credit decision, are linked with the probability of default established above.

Every month an estimate is made of Expected Loss, Economic Capital and Regulatory Capital based on Internal Models.

Scope and nature of risk information and measurement systems and their reporting

The information systems are housed in a system developed internally for the Financial Group, which is run in a mainframe IBM environment (Host) as part of the ALTAMIRA unified bank management platform, DB2 databases, and is developed in COBOL.

The Financial Group ensures that the data used to prepare reports is taken from unified sources by risk type, which have been reconciled, are traceable and essentially automatic (or involve manual sources with controls). This data has a single definition to guarantee reporting frequency, distribution and confidentiality, among other aspects.

Internal model approval

The Financial Group applies internal methodologies to standardized portfolios; i.e., it does not partially adopt internal methods within portfolios.

The Commission authorized the use of advanced internal models for the first time on June 22, 2009 for the revolving consumer portfolio, and on April 21, 2014 in the case of Enterprises and Large Enterprises.

New parameters were authorized on January 28, 2016 and February 5, 2016 for the Credit Card, Enterprises and Large Enterprises portfolios, respectively.

Exposure to Default

The exposure to default (EAD) is defined as the calculation of the disposed balance in the period under analysis, plus the Available balance and line granted, adjusted for Credit Conversion Factors, (CCF1 and CCF2), respectively, CCF1 and CCF2 are calibrated from historic information.

$$\text{EAD} = \text{Disposed Balance} + \text{CCF1} * \text{Undisposed Balance} + \text{CCF2} * \text{Limits}$$

Probability of default

In the calibrations of the probabilities of default, a definition of default based on 90 days is used, which matches the default definition used by Basel II.

Consequently, for the Financial Group, a transaction/customer will be considered as "bad" or in arrears when either of the following options arises:

- 90 days have elapsed since the day of the first nonpayment
- The amount should go through a materiality filter so that the transaction/customer may be considered in arrears.

The materiality filter is the only difference as regards the default definition established by Article 2 Bis 68 of the CUB

Severity of Loss

The method used to estimate the severity or LGD is the so-called Workout LGD, based on the cash flow discount of exposures in arrears recovered at different moments in time derived from the portfolio recovery process. The recovery cycle is the process in which a contract goes into arrears and ends when it emerges from such situation. Once a contract goes into arrears, it begins a recovery process known as a recovery cycle in which those movements that increase the debt and which reduce the debt are accounted for. That part which could not be recovered is known as a Loss and if it is expressed as a percentage of the Exposure to Default, it is known as Severity of Loss.

Throughout this recovery process, there is a constant identification of the amounts entering capital accounts, recoveries in memorandum accounts and capital accounts, and the amount of exposure at the time of default. Therefore, the severity is calculated as the difference between the accrued deposits less discounted recoveries (carried to present value) at the opening date of the cycle, for the exposure to default.

$$\text{Severity} = \text{LGD} = (\text{entries in arrears} - \text{recoveries}) / \text{EAD}$$

Coverage and/or mitigation policies by each type of risk

The establishment of personal guarantees or security interests in personal or real property, apart from improving the credit structure of the operation, allows the estimate of the Severity of the Loss to be mitigated in order to reduce the credit reserves derived from the regulatory portfolio classification.

The Financial Group performs revaluations of the loans, depending on the type of collateral, using statistical methods or confirming the existence and physical condition of the collateral. The value of the personal and real estate guarantees is updated each year over the term of the loan, except for those which require an ongoing evaluation (shares listed on stock markets) or for discontinued periods (investment projects)

The Financial Group has a robust system in place to handle financial security interests in real or personal property and a calculation engine, which have been certified by the Commission, according to the integral method to recognize credit risk coverage, established in Articles 2 Bis 31, 2 Bis 36, 2 Bis 37 and 2 Bis 48 of the CUB.

The integral approach used for the hedge recognition is governed by the following points:

Amount of adjusted collateral: The adjusted amount of collateral decreases its market value to take into consideration the loss in value which it may suffer due to the effects of the fluctuation in its market price and fluctuation in exchange rates.

$$CA_i = \frac{C_i}{C_1} \cdot (1 - H_c^i - H_{FX}^i) \cdot \frac{(t - 0.25)_i}{T - 0.25}$$

Covered and uncovered exposure: The calculation of uncovered exposure (E*) is a cyclical process in which each iteration is incorporated into a new collateral (CAi) according to the prioritization determined, until there is no eligible collateral to be included in the process.

Internal ratings process: For the Companies and Large Companies internal model, the Financial Group considers Groups III and IV and certain cases from Group V of the Rules for the Capitalization Requirements of Full-Service Banks and National Credit Institutions and Development Banks of the Commission. Group IV excludes customers with Investment Projects, as well as Small and Medium Mortgage Promoters, and Small and Medium Companies (Pymes) according to the sales volume (customers with transactions valued at less than MX \$ 60 million). Large Promoters are considered from Group III.

Description of portfolios with certified internal models:

A Description of the Wholesale Portfolio, which has been rated according to internal models, is provided below:

Close EYGE December 2016							
Scale	Available	Balance	Exposure to Default	Weighted median severity	Weighted median risk	Exposure non-financial security interest	Exposure financial security interest
A1	\$ 50,474	\$ 312,517	\$ 328,117	39%	1%	\$ 180,822	\$ 7,689
A2	633	17,133	17,308	38%	3%	14,122	72
B1	120	4,333	4,369	38%	5%	1,993	82
B2	643	2,765	2,907	37%	6%	3,428	55
B3	10	1,104	1,109	38%	8%	385	71
C1	1	122	122	40%	17%	-	-
C2	-	-	-	0%	0%	-	-
D	-	-	-	0%	0%	-	-
E	5	2,474	2,477	77%	100%	10,417	-
Total	\$ 51,886	\$ 340,448	\$ 356,409	39%*	1%*	\$ 211,167	\$ 7,969

*Average weighted percentage

For the Credit Card internal model, the Financial Group considers Group VI (Consumer and Housing loans) in accordance with the Capitalization Rules of the CUB. Such Group matches the loans made to customers -Individuals - who were granted a revolving credit line for personal use.

A description of the credit card portfolio is detailed below:

Close TDC December 2016					
Scale	Available	Balance	Exposure to Default	Weighted median severity	Weighting average weighted risk
A1	\$ 42,803	\$ 37,177	\$ 56,131	76%	2%
A2	16,362	15,897	20,951	78%	4%
B1	10,011	9,848	12,709	79%	6%
B2	8,901	8,819	11,226	79%	7%
B3	9,316	9,219	11,758	79%	9%
C1	10,128	9,225	12,855	79%	11%
C2	11,817	10,848	15,380	77%	21%
D	2,659	1,844	3,429	78%	34%
E	3,311	2,275	4,005	83%	58%
Total	\$ 115,308	\$ 105,152	\$ 148,444	78%*	8%*

*Average weighted percentage

Analysis of estimated losses according to certified internal models

The Backtest exercise matches estimated losses calculated by using the internal model with incurred losses, so as to determine whether established parameters adequately predict their behavior during an annual timeframe.

The level of reserves is considered to be adequate when, at the close of the annual timeframe, the amount of actual losses accrued for certified portfolios does not exceed the band established for estimated reserves.

The result obtained for certified portfolios during the third quarter of 2016 is detailed below:

Backtesting 3T 16				
Loan Portfolio	PE MI Sep16	Clean-up Oct15-Sep16	DIF \$ (SMT0 - PE)	% USE
Total	\$ 11,601	\$ 9,455	\$ (2,146)	82

The loss use is 82%, which is acceptable.

Internal ratings systems and the relationship between internal and external credit risk ratings

The Financial Group utilizes two types of credit risk model, which are clearly differentiated by the portfolio to which they are applied and the informatics systems supporting the rating tools used for contracts and customers (Scoring and Rating, respectively). The rating institutions utilized to assign ratings to loan portfolio transactions are Standard & Poor's, Moody's and Fitch.

Scoring (retail portfolios) and Rating (wholesale portfolios) tools are utilized to ensure that the decisions made by the Institution's entities maintain the portfolio's profitability and the required quality level.

Rating

The Rating module is to provide tools for analysis and valuation which enable a loan classification to be given to a customer based on homogeneous data and criteria for the Financial Group. The Rating is a tool for customer classification, geared towards Company Banking and Corporate Banking

The Rating basically consists of classifying the customer based on a series of quantitative variables, which are obtained from the Financial Statements (Balance Sheet and Profit and Loss Account) and from a series of qualitative variables (sector, market position, etc.).

Using these variables, a series of rules or red flag signals are established which enable the agent or analyst to clarify specific aspects which require a justification (elevated indebtedness, reduced level of proprietary funds, etc.) which, depending on their importance, might condition the result obtained for the loan to be granted.

Scoring

The Scoring module provides tools for analysis and valuation which enable a credit rating to be fixed with a focus on product based on homogeneous data and criteria for the financial group. There are two types of Scoring:

Origination Scoring, which is obtained at the time of contracting, based on proprietary information of the operation and information requested from the customer, generates a score for each operation.

Behavioral Scoring is obtained each month, based on payments behavior with the Financial Group. This model, which is used in the assignment of scores for each of the operations, is easy to understand, stable and enables the expert to use it in decision-making.

Profitability Measurement

Aside from calculating capital requirements derived from its credit risk, the Financial Group also utilizes internal estimates to measure the profitability of transactions awaiting acceptance and stock.

In the case of loans granted to Enterprises, Large Enterprises, IFI, States and Sovereign Entities, Profitability and Added Economic Benefit indicators are calculated during the customer evaluation process.

The Financial Group utilizes two methodologies to measure loan portfolio profitability. One of these involves measuring profitability based on the regulatory capital calculated according to risk-weighted assets (RoRC), while the other methodology measures profitability in relation to economic capital (RAROC).

Liquidity Risk

a) Concentration limits regarding the different groups of collateral received and the principal sources of financing

Apart from the regulatory liquidity ratios, the liquidity risk control scheme of the Financial Group is based on the establishment of limits in three fundamental areas: a) Self-financing through the LtSCD ratio or Loan to Stable Customer Deposits (maximum relationship of the financing of the net credit investment with stable customer deposits); b) Diversification of the financing structure through a maximum amount of Short-Term (FCP); and c) Capacity to absorb liquidity shocks through the 30 day Basic Capacity (CB 30d - available liquidity buffer coefficient and net outlays of liquidity established within the respective unexpired deadline). There are also red flags to prevent the limits from being exceeded, including the follow-up on other unexpired deadlines. There are also metrics to identify possible threats in advance to allow for the adoption, as the case may be, of the necessary preventive measures, including indicators of concentration of financing or liquidity in foreign exchange or diversification of long-term financing, among others.

December 2016 Liquidity risk exposure: average monthly closes

Absolute margin in relation to the limit (positive without excess, negative with excess)

LtSCD	10%
FCP 12m	\$171,762
CB 30d	45%

**Annual perspective*

b) Exposure to liquidity risk and financing needs at Financial Group level, bearing in mind legal, regulatory and operational limitations and the transferability of liquidity

The Financial Group's exposure to liquidity risk and its financing needs are based on the principle of decentralized and independent management of liquidity (including the Financial Group or any of its associated entities), so as to avoid dependencies or subsidies and eventual contagion due to crisis. At all times they take into account the legal, regulatory and operational limitations on the transferability of liquidity of the applicable rules in setting the liquidity risk policies of the Financial Group, including the regimes for admission of liabilities and investments for liability transactions in Foreign Currency of Banxico, operating rules of the payment systems, risk diversification in the performance of liability operation specified by the Provisions, among others.

In the case of the investment regime for liability operations in Foreign Currency, apart from the Shortfall regulatory limit, as a preventive measure there is also a red flag system in place which is stricter than the regulatory limit for the investment regime for liability operations in Foreign Currency of Banxico.

Balance sheet operations itemized by expiration deadlines and the resulting liquidity gaps, including operations recorded in memorandum accounts.

The following table details the liquidity gaps of Financial Group at different terms.

Millions of Mexican pesos	At sight	30 days	Six months	One year	More than one year	No expiration date	Total
Funds available	\$ 148,356	\$ 3,137	\$ 2,114	\$ 7,975	\$ 46,384	\$ 3,999	\$ 211,964
Loan portfolio	-	58,298	145,473	74,585	704,854	-	983,211
Securities portfolio	-	-	9,130	31,296	338,738	-	379,164
Repurchase agreements	-	5,320	5,015	-	-	-	10,335
Total Assets	\$ 148,356	\$ 66,755	\$ 161,732	\$ 113,856	\$ 1,089,976	\$ 3,999	\$ 1,584,673
Deposits	\$ 1,799	\$ 104,024	\$ 68,438	\$ 1,168	\$ 49	\$ 754,935	\$ 930,414
Issues and Debentures	-	3,720	22,215	2,217	169,666	-	197,818
Payables from repurchase agreements	-	252,653	24,240	-	-	-	276,893
Net rest of balance sheet	-	-	-	-	-	179,547	179,547
Total liabilities	\$ 1,799	\$ 360,398	\$ 114,893	\$ 3,385	\$ 169,715	\$ 934,482	\$ 1,584,673
Off-balance-sheet	\$ -	\$ 76	\$ 248	\$ (457)	\$ (1,727)	\$ -	\$ (1,860)
Liquidity gaps	146,556	(293,567)	47,085	110,015	918,534	(930,483)	-
Accumulated gaps	146,556	(147,011)	(99,925)	10,089	928,624	(1,860)	-

* The figures in the preceding table only consider the Financial Group individually, not on a consolidated basis.

Embedded derivatives-

Under the programs for issuance of Structured Bank Bonds of the Financial Group, it has recorded foreign currency, ratios and interest-rate options, equivalent at an interest rate sensitivity of \$(3.4) to a base point; also, the Financial Group has recorded interest rate and foreign currency swaps with an interest rate sensitivity of \$(4.2) to a base point.

Qualitative information

- (a) The liquidity risk is handled in the Financial Group by considering for such purpose the tolerance to such risk; the structure and responsibilities for liquidity risk management; internal liquidity reports; the liquidity risk strategy and the policies and procedures through the business lines and with the Board of Directors.

The handling of liquidity risk in the Financial Group is governed by the following principles: decentralized and independent liquidity management; self-financing of the credit activity of the banks; liquidity planning in the process of growth planning in the activity; clear segregation of functions to achieve a proactive management of liquidity risk, including intraday liquidity and management of collateral, establishment of a transfer pricing system and standards for internal use of liquidity; as well as alignment with regulatory requirements.

The structure and responsibilities for liquidity risk management are clearly segregated by function and area:

- **Setting of general policies, fundamental metrics and limits.** The risk liquidity policies are approved by the Board of Directors, with the prior favorable opinion of the Risk Committee; which bodies approve the liquidity risk limits scheme.
- **Risk identification, measurement and control.** Risks identifies, measures and establishes measurements to control liquidity risk to which the Financial Group is subject through the setting, follow-up and reporting of a limits scheme.
- **Management of investing and deposits activity.** This is performed by the business areas in accordance with the risks policy.
- **Liquidity management and financing.** This is performed by Finances, specifically in the Financial Management area, leaving short-term performance delegated (including the performance of intraday liquidity) in the Global Markets unit
- **Generation of follow-up information.** As much as possible, the Systems and Finances areas of the Financial Group supply the relevant information for purposes of liquidity risk. At the same time, Risks promotes the ongoing improvement of information quality to ensure a correct decision-making process.

The status of the limits and red flags is reported through daily internal reports to Senior Management, internal audit and the areas which handle risk, even more frequently in times of crisis.

Strategies are outlined within the risk limits approved by the Board of Directors and Risks Committee delegated by the Board, and are agreed upon in the Assets and Liabilities Committee, always within the liquidity risk tolerance approved. Also, follow-up is given on the evolution of liquidity risk and excess risk in these bodies.

a) Financing strategy, including diversification policies, and whether the financing strategy is centralized or decentralized

Every year the Financial Group prepares a growth plan of its activity, considering the business's growth projections, the maturities profile of assets and liabilities, the appetite for risk and projected market conditions. On such basis, the financing plan is prepared in the wholesale markets, seeking to maintain diversification in financing, thus ensuring that there is no excessive dependence on short-term financing.

b) Liquidity risk mitigation techniques used

The Financial Group liquidity risk model, based on the principles quoted in subsection (a) of this Section II, at all times takes into account the legal, regulatory and operational restrictions on the transferability of liquidity.

Specifically, one of the strengths of the Financial Group is based on the quality of its funding, which is diversified by type of customers, instruments and markets. With regard to deposits, there is an extensive network of retail and wholesale customers. This attraction of deposits is complemented and strengthened with local and international issues, maintaining constant access to debt markets.

If liquidity risk limits or red flags are triggered, specific action and communication procedures are established within the Financial Group, based on a clear definition of roles by the different areas and decision-making bodies, with the level of communication depending on whether a limit or red flag was triggered. Also, there is a Liquidity Contingency Plan, which when activated has an inventory of action measures classified by type, based on whether they are related with Banxico, the wholesale market or commercial activity. Mitigation techniques include internal and external liquidity sources, selected according to the situation of the current and forecast market, prudence in the activity, financial and reputational impact, among others.

c) Use of stress tests

Liquidity risk stress tests are performed under different scenarios, in each case evaluating the status of coverage of the available liquidity buffer with the liquidity needs of the scenario in question under different temporary horizons. The results of these tests form an integral part of the Liquidity Contingency Plan, given that the latter is activated by them.

Description of contingent financing plans

The Liquidity Contingency Plan or Contingency Financing Plan is considered a fundamental part of liquidity risk management at times of liquidity stress. It contains concrete procedures to facilitate decision-making, a rapid adoption of contingent measures and efficient communication, specifying the functions and responsibilities in these situations, together with the authority to activate it. It is defined on the basis of four principles: coordination between the participating units, effective level of information, confidentiality of the actions and information and enforceability. It is authorized by the Board of Directors of the Financial Group, with the prior favorable opinion of its delegated Risk Committee; the proposal of the Liquidity Contingency Plan to the Board of Directors and its subsequent amendments is made by the Managing Director of the Financial Group.

Furthermore, the Financial Group has a Contingency Plan or Recovery Plan in place which establishes possible actions to be performed to restore its financial position in light of adverse scenarios which might affect its solvency and/or liquidity. This plan describes the situation of the Financial Group by detailing key business lines, recovery indicators, and corporate governance if adverse scenarios arise and the processes needed to implement recovery measures. This plan is also approved by the Board of Directors.

Liquidity Coverage Coefficient (CCL)

The Liquidity Coverage Coefficient quantifies the potential capacity of the Financial Group to meet 30 day liquidity with available liquid assets in a stress scenario.

According to the information disclosure requirements specified in Exhibit 5 of the General Provisions on Liquidity Requirements for Full Service Banks, the following is the Liquidity Coverage Coefficient Disclosure Form, corresponding to the fourth Quarter of 2016.

Liquidity coverage coefficient (Millions of Mexican pesos)	Unweighted amount	Weighted amount
Computable liquid assets		
Total computable liquid assets	Not applicable	\$ 225,058
Cash outlays		
Stable financing	\$ 374,905	\$ 18,745
Less stable financing	141,751	14,175
Unsecured retail financing	516,656	32,920
Operational deposits	103,701	25,023
Nonoperational deposits	252,383	105,355

Unsecured debt	3,186	3,186
Unsecured wholesale financing	359,270	133,564
Secured wholesale financing	Not applicable	2,490
Outlays related to financial derivatives	11,604	11,604
Lines of credit and liquidity	489,551	29,836
Additional requirements	501,155	41,440
Other contingent financing obligations	11,280	11,280
Total cash outlays	Not applicable	\$ 221,694
Cash receipts		
Cash receipts from secured transactions	\$ 8,684	\$ 116
Cash receipts from unsecured transactions	69,042	39,036
Other cash receipts	1,868	1,868
Total cash receipts	\$ 79,594	\$ 41,020
Total computable liquid assets		\$ 225,058
Net total cash outlays		\$ 180,676
Liquidity coverage coefficient		124.46%

- Calendar days included in the quarter being disclosed
The quarter reported includes 92 calendar days.
- The primary causes of the results of the Liquidity Coverage Coefficient and the evolution of its principal components.
During the quarter, the CCL improves based on increased customer attraction, primarily retail customers, thereby improving the overall composition with more stable funding and exceeding the credit activity CCL.

The growth of customer attraction allowed the Financial Group to maintain a high level of liquid assets, most of which are of high quality (government debt and central bank deposits).

Description	1 Q	2 Q	3 Q	4 Q
Liquid assets	\$ 200,218	\$ 209,993	\$ 219,014	\$ 225,058
Outlays	\$ 170,614	\$ 172,388	\$ 182,209	\$ 180,676
CCL	118.72%	121.78%	120.57%	124.46%

- Changes in the principal components in the quarter reported

Description	Changes 4Q vs 3Q
Liquid assets	\$ 6,044
Outlays	\$ 329
Receipts	\$ 1,862
Net Outputs	\$ 1,533
CCL	3.90%

- Evolution of the composition of Eligible and Computable Liquid Assets

Eligible and Computable Liquid Assets Millions of Mexican pesos	3 Q	4 Q	Variance
N1 Cash	\$ 118,806	\$ 155,490	\$ 36,684
N1 Securities	74,703	44,023	(30,680)
N2 A	19,102	19,168	66
N2 B	6,404	6,376	(28)
Total	\$ 219,015	\$ 225,057	\$ 6,042

* Weighted amounts based on the CCL discount factor.

- Concentration of financing sources

One of the great strengths of the Financial Group is the quality of its funding, which is diversified by type of customers, instruments and markets. With regard to deposits, there is an extensive network of both retail and wholesale customers. This attraction of deposits is supplemented and strengthened with local and international issues, over different terms, and constant access is maintained with debt markets.

The following table shows the principal financing sources at the close of the year.

Sources of financing (December 2016)	% of total liabilities
Customer deposits	66%
Collateralized financing	19%
Securities	6%
Debentures	7%
Money market	2%
Interbank	1%

a) Exposures in financial derivatives and possible margin calls.

Exposure, according to current local exposure guidelines in derivatives for the Liquidity Coverage Coefficient referenced to the net disbursements expected for the next 30 days, plus a contingent disbursement for transactions involving derivative financial instruments (LBA: lookback approach), is detailed below:

Description	December 2016
Net outlay of derivatives to 30 days plus contingent outlay (LBA)	\$ 11,179

- Mismatch of foreign currencies

The liquidity risk associated with foreign currency transactions is covered in conformity with the provisions of the Liquidity Coefficient in Foreign Currency, established by Banxico. Furthermore, the risk associated with the exchange rate is duly funded and is handled within the regulatory limits.

- Degree of centralization of liquidity management and interaction between the group's units

The responsibility for handling liquidity is concentrated in the Financial Management unit, which reports directly to the CFO and is independent from the business units. It maintains a direct interaction with the business areas, defining strategies for how to use and attract liquidity. The strategies are applied within the risk limits approved by the Board of Directors and the Board's delegated Risk Committee, and are agreed upon in the Assets and Liabilities Committee, the executive body responsible for handling capital and the structural risks of the balance sheet with regard to interest rates, exchange rates and liquidity.

- Cash flow outlays and receipts that, if appropriate, are not captured in this framework but which the Financial Group considers relevant for its liquidity profile

The Financial Group considers that all relevant flows are covered in the CCL metric, for which reason there are no additional flows to be considered.

The Financial Group has cash flow hedges to reduce exposure to variances in flows, changing such flows to a fixed rate in order to improve the sensitivity of the financial margin. The method used to evaluate prospective effectiveness is by sensitivity analysis; retrospective effectiveness is measured by comparing the change in the present value of the flows from the hedge instrument against the changes in the present value of the flows from the hedged position.

Operational Risk

The measurement and control of operational risk is the responsibility of a separate operational risk unit which manages market risk and credit risk, as well as audit units and compliance.

Aware of the importance of considering all aspects associated with operating risk, the Financial Group has implemented comprehensive risk management which not only includes the quantitative aspects of risk, but also seeks to measure other elements that require the introduction of qualitative evaluation mechanisms, without overlooking the objectivity of the systems utilized for this purpose. An operating risk is defined as one that cannot be classified as a credit or market risk. This is a broad definition which primarily includes the following risk classes: process, fraud, technological, human resources, commercial and legal practices, and suppliers and disasters

The operating risk management model is based on a cause-effect model which identifies the operating risk associated with the Financial Group's processes through a continuous improvement circuit:

- **Identification.** Consists of determining which risk factors (circumstances which can become operating risk events) reside in the processes of each business/support unit. This is the most important part of the cycle because it determines the existence of all other parts.
- **Quantification.** The cost that can be generated by a risk factor is quantified by using historical data (database of operating losses) or estimated in the case of risks which have not arisen as past events. This quantification is based on two components: occurrence frequency and monitoring the impact generated in the event of occurrence.
- **Mitigation.** After having identified and quantified operating risk factors, if this risk exceeds desired levels, a mitigation process is implemented to reduce the risk level by either transferring it or modifying the processes which reduce the frequency or impact of an event. Mitigation decisions are made by the Operating Risk Committee created by each business/support unit.
- **Follow-up.** Qualitative follow-up is provided to analyze the evolution of the operating risk, which involves evaluating the implementation level of mitigation measures. Quantitative follow-up consists of measuring the evolution of causal operating risk indicators, while also analyzing the evolution of operating risk losses recorded in a database.

In the specific case of technological risks, aside from the general operating risk methodology, a technological Risk Committee has also been created to ensure that identified risks and mitigation plans are standardized throughout the Financial Group and are compliant with logical security, business continuity, data processing efficiency and technological evolution standards. Likewise, this Committee ensures the adequate management of the technological infrastructure of the Financial Group.

In the case of legal risk, aside from the operating risk management circuit, the probability of an adverse verdict derived from administrative processes or legal proceedings in which the Financial Group is either plaintiff or defendant is also calculated.

Given that the different departments have doubts regarding compliance with certain operating processes established by Mexican and/or foreign laws, consultations are periodically requested from attorneys specializing in different areas to obtain a reliable legal opinion and guarantee compliance with legal provisions.

Based on the above, the Financial Group considers that the main factors influencing the legal risk are: degree of non-compliance with local regulations types of judicial process which involves; lawsuit amount and likelihood of an unfavorable outcome.

Operating Risk events can arise in the Banking Business for different reasons such as: fraud, process operating errors, disasters, technological deficiencies and legal risks, etc. Accordingly, the Financial Group has established robust internal models to enable it to timely determine the occurrence of operating risk events.

Operational risk derives from the probability that there will be human errors, inadequate or defective internal processes, systems failures and also external events which might represent a loss for the Financial Group. This definition includes legal risk and excludes strategic and/or business risk and reputational risk.

Operational risk is inherent to all the activities, products, systems and processes, and its origins are quite varied (processes, internal and external frauds, technological, human resources, commercial practices, disasters, suppliers). The management of operational risk is integrated into the global risk management structure of the Financial Group.

Throughout the Financial Group there is an integrated internal control and operational risk methodology. This methodology helps to identify risks in the organization's areas, generate analyses to prioritize risks according to their residual estimate (after including the effect of the controls), link the risks to the processes and establish an objective level for each risk which, by comparison with the residual risk, identifies weaknesses that can be managed. To provide the necessary support to this methodology, the Financial Group has a corporate application: STORM (Support Tool for Operational Risk Management), which includes indicator and scenario modules.

The framework of operational risk management defined by the Financial Group includes a governance structure based on three lines of defense with: clear demarcation of the responsibilities, policies and procedures common to the entire Financial Group, systems to identify, measure, monitor, control and mitigate the operational risks and losses, as well as tools and methodologies to quantify the operational risk in terms of capital

Framework of operational risk management: Three lines of defense

- **Business units**
They manage the operational risk of their respective areas, coordinated by the GRO Business in the areas, and by the process owners and controls.
- **Internal Controllershship, GRO Country and Internal Control Specialists**
The Internal Controllershship function and GRO Country (Operational Risk Management Country) are responsible for designing, maintaining and updating the framework of operational risk and Internal Control in the Financial Group and confirming that it is correctly applied in the field of the business and support areas.
- **They define procedures, systems and tools.**
- **Reporting to Senior Management.**
The Internal Control Specialists assess the effectiveness of the documented controls and assure the permanent updating of the internal control system, in adherence to the Internal Control objectives and guidelines defined by the Controllershship and authorized by the Board of Directors at the behest of the Audit Committee.
- **A Internal Audit:**
In general it ascertains compliance with the framework of operational risk management, with independent review and testing of the controls, processes and systems of the Financial Group.

Operational risk management in the Financial Group is designed and coordinated from the Operational Risk Management function (GRO Country) in conjunction with the corporate criteria of the Financial Group. The business or support areas in turn have Operational Risk Managers (GRO Business) which for functional purposes report to GRO Country and are responsible for implementing the model in the day-to-day of the business areas. Accordingly, the Financial Group has an operational perspective, which is where the operational risks are identified and prioritized and mitigation decisions are taken.

To carry out this task, the Financial Group has tools in place to cover the qualitative and quantitative aspects of operational risk:

Operational Risk Management Tool - The STORM corporate tool documents the identification and management of the most important risks which constitute the reference to focus attention on the Operational Risk Management Committees of the business and support units, and on the delegated Risk Committees of the Board of Directors held during the year

Indicators fixed in the principal operational risks and their controls: The indicators help measure the evolution of the risks and their controls over time, generate red flag signals and measure the effectiveness of the controls on an ongoing basis. These indicators are defined and followed up by the Internal Control Specialists.

SIRO Tool - Operational risk events almost always have a negative impact on the accounts of the Financial Group. To ensure detailed control over them, they are registered in a database known as SIRO (Operational Risk Integrated System). To ensure reliability it receives the information directly from accounting by automatic interfaces in 95% of the cases.

Capitalization for operational risk

Based on the changes to the Provisions published by the Commission on December 31, 2014, which define the methodological criteria to determine the capital requirement for operational risk through the Basic, Standard, and Alternative Standard approaches, the Financial Group requested and obtained authorization from the Commission on November 27, 2015, to use the Alternative Standard method to calculate the capital requirement for operational risk, based on the information as of October 2015.

The Alternative Standard Method consists of a simple totalling of the net revenues for each of the eight business lines, multiplied by the factors related to each line, except when it involves the calculation of the capital requirements for Operational Risk of the retail banking and commercial banking business lines, for which the capital requirement will be calculated by substituting the monthly net revenue of each of these lines of business, for the amount exercised of monthly loans and advances for each business line, multiplied by a fixed factor "m", which will be 0.035.

The factors to be used by business line are as follows:

Business lines	% Applicable to each business line
Corporate finances	18
Transactions and sales	18
Retail banking	12
Commercial banking	15
Payments and settlements	18
Agency services	15
Asset management	12
Retail brokerage	12

To calculate the net revenues and the amount exercised of loans and advances, it is essential to consider the amount applicable to the 36 months before the month for which the capital requirement is being calculated, which must be grouped into three periods of 12 months to determine the annual net revenues.

The losses derived from operational risk in 2016 were \$1,555, mainly due to frauds and operational errors

Risk management of Seguros BBVA Bancomer, S.A. de C.V. and Pensiones BBVA Bancomer, S.A. de C.V.

In compliance with the guidelines of the Circular issued by the CNSF, the Insurers developed policies, procedures and methodologies for Risk Management as well as information about potential losses in the investment portfolio.

The role of the Unit for Comprehensive Financial Risk Management, must be understood as a central function to generate, promote, ensure and improve the management of the Insurers portfolio through the strengthening of the resource management of operational and strategic processes resource management to achieve a relative appreciation of their actions:

- To ensure that assumed investment strategies and risks generated are consistent with the wishes and risk levels established.
- To reduce uncertainty regarding expected revenues.
- To evaluate the performance in relation to objectives, exposures and assumed risks.
- To promote optimal allocation of resources.

In the Policies and Procedures for Risk Management Manual are presented the policies and procedures that must be met and applied in order to occur the following:

- a. To identify the risks that companies are exposed for maintaining positions in financial instruments.
- b. To measure exposures by applying proven and reliable processes and methodologies
- c. To monitor risk.
- d. To limit exposures.
- e. Taking control over positions and,
- f. Disclose decision making and regulatory bodies regarding risks assumed / profitability obtained within the portfolio.

The Unit of Risk Management, define and implement the diverse methodologies required in order to accomplish the duties. In the same way, the generation of "risks" results to enable better decision making will be in a clear definition of scopes and limitations, while the "power" and "utility" of the different tools are defined.

It is the responsibility of the Risk Management Financial Unit a) to ensure that the models and methodological processes are based on good financial, statistical and mathematical principles, b) to be an "art state" according with the Companies infrastructure capabilities, c) to reflect the "reality" in an appropriate way, recognizing the limitations while preserving a cost / benefit reason justifiable, d) to be "objective", by precept of "no arbitrage", "external" data, parameters that can be "proved" ("testable") and to be "simple" and "flexible" enough in a way to ensure the generation of results in time and forms required, keeping an eye on the following:

- Market, position and valuation of instruments information
- Statistical parameters calculation, market risk, liquidity and credit.
- Simulation and catastrophic scenarios.
- Expost Testing and backtesting.

By achieving the above now are defined regulatory processes regulating the portfolios activity since the processes depend largely on the results generated by implementing such methodological framework establishing policies, procedures, standards, risk tolerances, information requirements , contingency plans, and other committees to ensure that the principal mission of preserving a risk ratio compliance - performance according to the shareholders expectations.

Consequently, the regulatory framework orients and defines the risk culture of the Companies, as it establishes the basic definitions regarding risks that all areas should handle, identifies the principal

mandates that must be respected in investment decisions, pointing out the roles and responsibilities of each area during the process, detailed in the following points:

- Market Risk, Liquidity, Credit, Operational and Legal.
- General Procedure for setting limits and for new products
- Market Contingency, Liquidity and Credit Plan

In addition, the pension company (the Company) in its policies and controls considers the following:

- Regarding the liabilities reflected in Technical Reserves, are followed by the technical area to value policy by policy, the obligation of the Company with its customers following the regulations specified by the CNSF and under different Technical notes submitted by the Company and authorized by the CNSF.
- For the outstanding obligations to our customers, which were recorded in the results of the Company in accordance with accrual basis and in accordance with the dispositions mentioned in the previous point, it is given a follow-up to its liquidation and when the payment prescribes the corresponding authorizations are requested to carry out its cancellation.
- The techniques used to analyze and monitor mortality, survival, disease severity and frequency.
- The Company has identified all risks related to accidents and these are given practically in the overall process of payroll to pensioners.

Reports and Information:

- Credit risk:

The credit exposure to the insurance company is \$ 2,150, with an expected loss of \$ 206 0.73% over the total value of the portfolios themselves and a concentration of 48.70% rating in mxAAA 8.03% in mxAA and 43.28% in mxA-1 +.

For credit risk in the pension company it is used the expected loss methodology. There are regulatory limits by sector and corporate. The credit exposure is 7,600 mm with an expected loss of 13 mm and a concentration of 97.36% rating in mxAAA, 2.20% in mxAA-, 0.10% in mxBB + and 0.34% in mxD.

- Market risk:

The Insurance Company's portfolio has a value of \$64,804, of which 56.6% involves investment funds and 43.4% refers to its own portfolios. The Company utilizes a historical limit of 66.8% for the total portfolio, 61% for investment funds and 68% for its own portfolios. At the yearend close, the limits approved by the Risk Committee and Board of Directors have not been exceeded.

As a measure of market risk for the pension company Parametric VaR methodologies and Historical VaR are used. The portfolio has a value of 54.413 mm is distributed with 100.00% in fixed income, 3% to negotiate and 96% to maturity. The use of value at risk limits at the end of the year is 58% in Parametric and 41% in Historical.

- Liquidity risk:

For the Insurance, liquidity risk is considered Exogenous liquidity risk. 81% in investment companies 51% for own portfolios and 56% in the total portfolio. At the end of the year, there were no exceptions approved by the Risk Committee and Board of Directors limits.

As a measure of liquidity risk for the company pension it is considered the value at risk with settlement Horizonte 5 days. Use of limits at the end of year is 33.24% to Horizonte. At year end there were no excesses to the limits approved by the Risk Committee and Board of Directors.

Risk management of Casa de Bolsa BBVA Bancomer, S.A de C.V.

The Regulations, issued by the Commission, were implemented through the recognition of basic rules for efficient risk management, evaluating risks as quantifiable (credit, market and liquidity) and non-quantifiable (operational and legal), so the basic identification, measurement, monitoring, limitation, control and disclosure processes are satisfied. To summarize, the following is performed:

- **Participation of the governing bodies:**

The Board of Directors is responsible for establishing the objectives of risk exposure and fixing capital related limits, as well as authorizing the policies and procedures manuals related to risks.

The operating body of such Committee is the Comprehensive Risk Management Unit (UAIR), which is responsible for systematically measuring, monitoring and reporting the levels of exposure to the different types of risk incurred by the Brokerage House, permanently verifying application of the respective policies and limits and the existence of controls in the risk-taking areas of the business.

The measurement and control of market, credit and liquidity risk in the Brokerage House is handled by the Global Risk Management Unit in Market Areas, which periodically reports to the Risk Committee and the UAIR, based on the established policies and procedures.

The measurement and control of the Operating Risk in the Brokerage House is handled by an Operating Risk Unit independent of the Market Risk Units and Credit Risk Units, and of the Audit and Regulatory Compliance Units.

- **Policies and procedures:**

The Risk Committee participates in their design and implementation, and proposes to the Board of Directors, for its approval, the risk management policies and procedures and risk exposure objectives. It is also the body responsible for ensuring the implementation of the methods, models and other elements required for the identification, measurement, monitoring, limitation, control, information and disclosure of the different types of risks to which the Brokerage House is exposed.

Risk Manuals, which clearly outline the policies and procedures established for the proper management of the risks to which the Brokerage House is exposed, by pinpointing the strategy, organization and regulatory, methodological and operational frameworks.

- **Tactic decision making:**

Independence of the Comprehensive Risk Management Unit.

Establishment of monitoring processes and daily and monthly reports.

Limits structure in terms of economic capital for each business unit and type of risk.

- **Tools and analyses:**

Continuous measurement of credit, market and liquidity risks under consistent methodologies and parameters.

Establishment of periodic analyses of sensitivity, testing under extreme conditions and review and improvement of models.

Install monitoring and operational and legal risk control methodologies in conformity with international standards.

Information:

Periodic reports to the Risk Committee, Board of Directors, risk taking units, finance and senior management.

Audit and comptrollership:

Participation of internal audit regarding compliance with Regulations on Comprehensive Risk Management and implementation of compliance plans by type and area of risk.

Performance of audits in compliance with Regulations on Comprehensive Risk Management by a firm of independent experts, concluding that risk measurement models, systems, methodologies, assumptions, parameters and procedures comply with their functionality based on the characteristics of the risk operations, instruments, portfolios and exposures of the Brokerage House.

Methodological framework - Techniques for valuation, measurement and description of risks

Market risk - With respect to the risk market measurement process and the operations and investment portfolios, the daily measurement of market risk is done through statistical techniques of the Value at Risk (VaR), the core measurement. As an example, VaR consists of the following:

- a. To define the sensitive level in the valuation of positions facing changes in prices, rates or indexes.
- b. To estimate the "reasonably" expected change for a determined timeframe in such prices, rates or indexes, considering the level under which such factors can move as a whole.
- c. To revalue the portfolio under such expected changes as a whole and determine the potential "maximum" loss in terms of value.

In short, these determine the indicators of: i) Value at Risk (VaR), which is calculated based on Historical Simulation and on the expectation that more than such VaR will not be lost in a one-day horizon 99% of the time, and ii) Stress Measurement, which consists of providing the percentage loss on the market value of each instrument comprising the portfolio, based on a crisis scenario that reproduces the movements in risk factors which took place in October 2008 (the Lehman Effect).

Furthermore, for positions sensitive to interest rate movements, a Sensitivity Analysis is also performed to determine the negative effect on the portfolio valued due to the effect of a 1 basis point change in interest rates; whereas for Variable Income positions, the negative effect on the portfolio due to the increase a 1% decrease in the benchmark index is analyzed.

Previous market risk (share and interest rate) measurements are applied to different positions under the investments heading based on the transaction risk factor and nature.

Credit risk - Is the potential loss derived from a situation in which a borrower defaults on payment, is divided into Issuer Risk and Counterparty Risk.

The Issuer Risk generates a loss from noncompliance with established obligations (interest or principal) acquired by a company or financial institution when issuing instruments; the Issuer Risk is estimated based on the face value of the instruments concerned.

The Counterpart Risk is the possibility of suffering a severe economic loss due to noncompliance with the contractual commitments of a financial transaction performed with a counterpart. This risk estimates: i) Risk Exposure composed by the Market Valuation and Potential Risk. This valuation is determined according to the valuation treatments and models defined by the respective Units and approved by the Committees established for such purpose. The Potential Risk is the estimated maximum increase expected with regard to this positive market value according to a given confidence level and the future variances of valuation prices. The Potential Risk is calculated by multiplying the notional amount of each transaction by the Potential Risk Factor determined according to the transaction typology. The Potential Risk Factor is estimated by analyzing the prior behavior of each product and applicable risk factors; ii) Based on the rating issued by an external classification entity, the Expected Loss consists of reflecting a counterpart's credit rating by modeling credit losses based on exposure, the probability of counterpart noncompliance and the severity of the resulting loss. Consequently, the Expected Loss is defined as the result of the aforementioned items.

The Brokerage House has established risk limit follow-up and periodic review procedures to ensure that they reflect market conditions and comply with the established investment policy. Accordingly, limits are approved by the Risk Committee and Board of Directors of the Brokerage House.

Liquidity risk - The methodology refers to Loss from forced sale of assets, which consists of estimating the loss that would be occurred by liquidating at market stock market positions if the Brokerage House urgently required liquidity, which parameters, in the case of instruments subject to share risk, are loss

factors based on their shared trading volume, and for instruments subject to interest rate risk, increases in the valuation rates based on the type of issuer and the depth of their market.

Operating risk - The Brokerage House aware of the importance of considering all aspects related to operating risk aspects pursues an integrated management of it, considering not only the quantitative aspects of risk, but also addressing the measurement of other elements that require the introduction of qualitative evaluation mechanisms, without affecting the objectivity in the systems used.

The Operating Risk is that which cannot be classified as Credit Risk or Market Risk, and mainly includes the following categories of risk: process, fraud, technological, human resources, commercial and legal practices, suppliers and disasters.

The operating risk management model is based on a cause-effect model which identifies the operating risk associated with the processes of the Brokerage House through a continuous improvement circuit: identification-quantification-mitigation-follow-up.

Identification. Consists of determining which risk factors (circumstances which can become operating risk events) reside in the processes of each business/support unit. It is the most important part of the cycle because it determines the existence of all other parts.

Quantification. The cost that can be generated by a risk factor is quantified by using historical data (database of operating losses) or estimated in the case of risks which have not arisen as past events. This quantification is based on two components: occurrence frequency and monitoring the impact generated in the event of occurrence.

Mitigation. After having identified and quantified operating risk factors, if this risk exceeds desired levels, a mitigation process is implemented to reduce the risk level by either transferring it or modifying the processes which reduce the frequency or impact of an event. Mitigation decisions are made by the Operating Risk Committee created by each business/support unit.

Follow-up. Qualitative follow-up is provided to analyze the evolution of the operating risk, which involves evaluating the implementation level of mitigation measures. Quantitative follow-up consists of measuring the evolution of causal operating risk indicators, while also analyzing the evolution of operating risk losses recorded in a database.

For the specific case of technological risks, apart from the general operating risk methodology, a Technical Risk Committee has been created to evaluate that the units identified and mitigation plans in process are uniform in the Brokerage House and comply with logical security standards, business continuity, data processing efficiency and technological evolution, while also ensuring the proper management of the technological infrastructure of the Brokerage House.

In the case of legal risk, aside from the operating risk management circuit, the probability of an adverse verdict derived from administrative processes or legal proceedings in which the Brokerage House is either plaintiff or defendant is also calculated. Given that the different departments have doubts regarding compliance with certain operating processes established by Mexican and/or foreign laws, consultations are periodically requested from attorneys specializing in different areas to obtain a reliable legal opinion and guarantee compliance with legal provisions.

Given the above, the Brokerage House considers that the principal factors influencing legal risk are: degree of noncompliance with local regulations; types of mitigation in which it is involved; amount of lawsuit and probability of obtaining an adverse ruling.

Operating Risk events can arise in the Brokerage House for different reasons such as: fraud, process operating errors, disasters, technological deficiencies and legal risks, etc. Accordingly, the Brokerage House has established robust internal models to enable it to timely determine the occurrence of operating risk events.

Quantitative information

Market risk-

Securities for trading purposes- As of December 31, 2016, the Brokerage House observed a VaR for positions subject to market risk equal to \$1, representing 0.07% of the global capital of the Brokerage House. The above figure is interpreted as follows: the change in valuation in a period of one business day of the stock market positions held could present a loss in excess of \$1 in just one case out of 100.

Furthermore, the composition of VaR by business line and the daily average observed during 2016 is as follows:

	December 31, 2016	VaR 1%	Average	Sensitivity December 31, 2016	
				Delta	Equity
Money Market	\$ 0.0682	0.0090%	\$ 0.054	\$ (0.0051)	\$
Trading Shares	\$ 0.725	0.0962%	\$ 0.801	\$	\$ 0.351

Percentage of the VaR with respect of the Global Capital

Credit Risk - During the quarter investments in securities of one's position remained concentrated purely on paper with sovereign risk, presenting the December 31, 2015 and on average the following exhibitions:

	Total exposure	Average exposure
Counterparty Risk	\$ 0.260	\$ 0.158
Issuer Risk	\$ 152.72	\$ 167.50

The exposure is interpreted as the amount of default by all the counterparties in relation to current transactions, estimated at \$0.260, based on the probability associated with each one. One example equivalent to default by the issuer in relation to payment of its obligations would be \$152.

Credit Risk - As of December 31, 2016, the Brokerage House presents a Basic Liquidity (cash flows from revenues and committed payments of between 1 and 30 days) of \$761, reflecting an Average Basic Liquidity of \$625.

36. Financial indicators (unaudited)

As of December 31, 2016 and 2015, according to article 182 of the Provisions, the Financial Group's financial indicators are as follows:

Ratio	2016	2015
Ratio of default	2.20%	2.40%
Hedge ratio of portfolio of non-performing loans	132.10%	127.90%
Operating efficiency	2.90%	3.00%
ROE	22.70%	20.50%
ROA	2.11%	1.90%
Capitalization ratio credit and market risk	13.70%	14.90%
Basic capital 1 on credit, market and operational risk	74.98%	10.90%
Liquidity	83.50%	86.00%
Net adjusted interest margin (MIN) /Average Productive Assets	4.80%	4.50%

37. Ratings

At December 31, 2016, the ratings assigned to main subsidiaries the Financial Group are as follows:

Ratings Agency	Global Scale ME		National Scale		Long Term
	Long Term	Short Term	Long Term	Ratings Agency	
BBVA Bancomer					
Standard & Poor's	BBB+	A-2	mxAAA	mxA-1+	Stable
Moody's	A3	P-2	Aaa.mx	MX-1	Stable
Fitch	A-	F1	AAA (mex)	F1+(mex)	Stable
Casa de Bolsa BBVA Bancomer					
Moody's	Baa2	P-2	Aa2.mx	MX-1	Stable
Fitch	N/A	N/A	AAA(mex)	F1+(mex)	Stable
Seguros BBVA Bancomer					
Fitch	A-	F1	AAA(mex)	F1+(mex)	Stable
Pensiones BBVA Bancomer					
Fitch	A-	F1	AAA(mex)	F1+(mex)	Stable
BBVA Bancomer Seguros Salud					
Fitch	A-	F1	AAA(mex)	F1+(mex)	Stable

38. Statutory Requirement Coverage

At December 31, 2016, information on the coverage of the investment base, the level at which the Financial Group's eligible own funds cover the Solvency Capital Requirement (RCS) and the capital resources covering the minimum paid-in capital are as follows:

Statutory Requirement	Excess (Shortfall)	Coverage Ratio
Technical reserves	\$ 5,962	1.10%
Solvency capital requirement	\$ 7,202	5.67%
Minimum paid-in capital	\$ 8,501	69.28%

39. Contingent commissions

Contingent commissions are payments or compensation to individuals or business entities which took part in the intermediation or assisted in the contracting of the insurance and pension products of Seguros BBVA Bancomer, Seguros Salud BBVA Bancomer and Pensiones BBVA Bancomer, additional to the direct commissions and compensation considered in the design of the products.

In the years 2016 and 2015, Seguros BBVA Bancomer and Pensiones BBVA Bancomer did not have agreements in place for the payment of contingent commissions with the intermediaries.

40. Contingencies

As of December 31, 2016 and 2015, there are claims filed against the Financial Group in ordinary civil and commercial lawsuits, as well as payment requests issued by the tax authorities. However, according to its attorneys, the claims filed are considered without merit and, in the event of adverse rulings, its financial position would not be significantly affected. For such purpose, the Financial Group has weighted the impact of each one and has recorded a reserve for \$311 and \$313 in these cases.

At December 31, 2016 and 2015, certain labor lawsuits have been filed against the Financial Group. However, its attorneys consider that these claims are without merit and that an adverse outcome would not significantly affect the Financial Group's financial position. Consequently, the Financial Group has analyzed the effect of each of these lawsuits and has recorded a reserve of \$281 and \$245 for labor lawsuits.

41. Subsequent events

The Stockholders' Special Meeting of January 27, 2017 approved the merger of BBVA Bancomer, S.A., Institución de Banca Múltiple, Grupo Financiero BBVA Bancomer, as the absorbing company, with the entities denominated Hipotecaria Nacional, S.A. de C.V., Sociedad Financiera de Objeto Múltiple, Entidad Regulada, Grupo Financiero BBVA Bancomer; Desitel Tecnología and Sistemas, S.A. de C.V. and Betese, S.A. de C.V. as the absorbed entities. The merger took effect as of February 15, 2017.

Regarding the payment of a dividend for up to the amount of \$19,350 approved by the Stockholders' Ordinary General Meeting of February 26, 2016, the fourth payment of the dividend declared on December 16, 2016 for \$2,465, was made on January 25, 2017.

42. New accounting principles

NIF's issued by the CINIF applicable to the Financial Group

At December 31, 2016, the CINIF has issued the following NIFs and Interpretations to FRS (INIF) that could have an impact on the consolidated financial statements of the Financial Group's:

- a. Improvements to NIF 2017** - The following improvements were issued which generate accounting changes effective as of January 1, 2017:

NIF B-13, Events after the date of the financial statements - NIF B-6, Statement of financial position, NIF C-19, Financial instruments payable, and NIF C-20, Financial instruments receivable - If an agreement is reached as of the authorization date for the issuance of the financial statements to maintain the contractual long-term payments of a debt instrument that is in default, such liability may be classified as a long-term item at the date of the financial statements; early application of this guidance as of January 1, 2016 is permitted.

NIF D-3, NIF D-3, Employee benefits - Is modified to establish, as a basic principle, that the discount rate to be used in the determination of the present value of the long-term labor liability should be a free market rate with a very low credit risk, which represents the value of money over time. Consequently, either the government bond market rate or the market rate for high-quality corporate bonds in absolute terms in a deep market, could be used, indistinctly, provided that the latter complies with the requirements established in Appendix B- Application guidance, B1- Guidance for the identification of issues of high-quality corporate bonds in absolute terms in a deep market. Early application is allowed.

- b. Improvements to NIF 2017** - The following improvements do not generate accounting changes:

NIF C-2, Investment in financial instruments
 NIF C-3, Accounts receivable
 Bulletin C-15, Impairment in the value of long-lived assets and their disposal
 NIF C-16, Impairment of financial instruments receivable
 NIF C-20, Financial instruments to collect principal and interest

The improvements consist of outlining the scopes and definitions of these NIF to clearly indicate the appropriate application and accounting treatment; consequently, no effective date was established for these improvements.

- c. The following NIF were issued and are effective January 1, 2018:**

NIF B-17, Determination of fair value (*Subject to the issuance of the NIF*)
 NIF C-2, Investments in financial instruments ⁽¹⁾
 NIF C-3, Accounts receivable (1)
 NIF C-9, Provisions, contingencies and commitments (1)
 NIF C-10, Financial derivatives and hedging relationships (1) (*Subject to the issuance of the NIF*)

NIF C-16, Impairment of financial instruments receivable (1)
 NIF C-19, Financial instruments payable (1)
 NIF C-20, Financial instruments receivable (1)
 NIF D-1, Revenues from contracts with customers
 NIF D-2, Costs from contracts with customers
 NIF B-17, Determination of fair value - *(Subject to the issuance of the NIF)*

NIF C-2, Investment in financial instruments (FI) - The main change in this standard is the classification of the FI in which the investment is made. The intention of acquisition and utilization of an investment in an FI is discarded for purposes of determining its classification, and is replaced by the business model concept for the management of investments in FI to procure cash flows, which may be obtaining a contractual return from an FI, from the collection of contractual returns and/or sale or obtaining profits from their purchase and sale, with the aim of classifying the different FI. Furthermore, the investments in FI cannot be reclassified between the different categories (loans and receivables, financial liabilities at fair value and trading), unless the business model changes, which is considered unlikely to occur.

NIF C-3, Accounts receivable - The main changes consist of specifying that: a) the accounts receivable based on a contract represent a financial instrument; b) the allowance for bad debts for commercial accounts is recognized from the time the revenue is accrued, based on the expected credit losses; c) the time value of money should be considered as of the initial recognition; consequently, if the effect of the present value of the account receivable is material based on its term, it should be adjusted based on such present value, and d) required disclosures include an analysis of the change between the opening and closing balances of the allowance for bad debts.

NIF C-9, Provisions, contingencies and commitments - The term probable replaced the term virtually avoidable in the definition of liabilities. The first-time application of this NIF does not generate accounting changes in the financial statements.

NIF C-10, Financial derivatives and hedging relationships - *(Subject to the issuance of the NIF)*

NIF C-16, Impairment of financial instruments receivable (FIR) - Determine when and how the expected losses from impairment of FIR should be recognized; this is when, as result of an increase in the credit risk, it is concluded that a part of the future cash flows from the FIR will not be recovered, and proposes that the expected loss should be recognized based on the historical experience of credit losses, current conditions and reasonable and sustainable forecasts of the various quantifiable future events that might affect the amount of the future recoverable cash flows of the FIR, which means that estimates must be made and should be periodically adjusted based on past experience. Furthermore, in relation to interest-bearing FIR, entities shall estimate the amount and timing for the cash flows expected to be recovered, as the recoverable amount must be recognized at present value.

NIF C-19, Financial instruments payable - Establishes: a) the possibility of valuing, after their initial recognition, certain financial liabilities at fair value, when certain exceptional conditions are fulfilled; b) the valuation of long-term liabilities at their present value at initial recognition, considering their present value when their term exceeds one year or outside normal credit conditions, and c) when a liability is restructured, but the future cash flows to settle the liability are not substantially modified, the costs and commissions disbursed in this process will affect the amount of the liability and will be amortized based on a modified effective interest rate, instead of directly affecting the net income or loss.

NIF C-20, Financial instruments receivable - Specifies the classification of financial instruments in the assets, based on the business model: a) if the intention is to generate a profit through a contractual return, predetermined in a contract, they are recognized at amortized cost; b) if they are also used to generate a profit based on their purchase and sale, they are recognized at fair value. Any embedded financial derivative that modifies the cash flows of principal and interest from the host instrument will not be separated; instead, all will be valued at fair value, as if it were

a negotiable financial instrument.

NIF D-1, Revenues from contracts with customers – Previously there was no Mexican accounting standard for revenue recognition, for which reason the main changes focus on providing greater consistency in revenue recognition and eliminating weaknesses in the previous supplemental standards. The most important changes consist of establishing a model for revenue recognition based on the following steps: a) transfer of control, the basis for the timeliness of revenue recognition; b) the identification of the different performance obligations in a contract; c) the allocation of the transaction amount between the different unfulfilled obligations based on independent selling prices; d) the introduction of the concept conditional account receivable, when an unfulfilled obligation is satisfied and an unconditional right to the consideration is generated because only the passage of time is required for the payment of such consideration to become enforceable; e) the recognition of collection rights, where in certain cases there may be an unconditional right to the consideration before an unfulfilled obligation is satisfied, and f) the valuation of the revenue, considering aspects such as the recognition of significant financing components, the noncash consideration cash and the consideration payable to a customer.

NIF D-2, Costs from contracts with customers – Separates the standard for recognition of the costs from contracts with customers from that related to recognition of the revenues from contracts with customers, and expands the scope to include costs related to all types of contracts with customers.

(1) Early application of these NIF is permitted as of January 1, 2016, provided that it is done in conjunction.

At the date of issuance of these consolidated financial statements, the Financial Group has not completed its evaluation of the potential effects of adopting these new standards on its financial information.

43. Authorization of the issuance of the consolidated financial statements

The consolidated financial statements were authorized for issuance on February 24, 2017, by the Board of Directors of the Financial Group and are subject to approval by the Annual General Meeting of Shareholders of the Financial Group who may be modified in accordance with the provisions in the General Law of Commercial Companies.

44. Review of the consolidated financial statements by the Commission

The accompanying consolidated financial statements at 31 December 2016 and 2015 are subject to review by the Commission, so that the same may be modified as a result of that review by this supervisory authority.